



**Stadt Leipzig**  
Dezernat Wirtschaft und Arbeit

# Leipzig Means Business 2013



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## Business in Leipzig: Regional centre, global player



The City of Leipzig is drawing admiring glances as it more than holds its own in competition with other centres of business and industry. The results of its development are remarkable. The buoyant prospects of this vibrant city are reaffirmed by the influx of several thousand new residents every year, attracted by the increase in employment.

**// A wide range of businesses from creative SMEs to global corporations make products in Leipzig which enjoy growing demand around the world. Industry and science in Leipzig work hand in hand. The thoroughly modernized infrastructure is geared to powerful growth. And the interplay of heritage and innovation in both the cultural sphere and urban and regional development makes Leipzig a great city to live in, too. In a nutshell, the momentum of Leipzig's successful development is set to continue.**

Porsche and BMW are currently expanding their advanced production facilities in Leipzig – for new models to augment their existing ranges and to introduce technological advances such as electric vehicles. Leipzig/Halle Airport, home to the European hub of express logistics company DHL, ideally supplements Leipzig's continuously growing manufacturing base within the global economic system.

There is no doubt that after years of profound structural change, the time has come to rearrange, amalgamate and future-proof our strengths. The City of Leipzig, the core of this rising economic region, intends to join forces with partners who are keen to think in larger terms and are bracing themselves for future challenges. Therefore, a new regional economic development agency was recently launched which combines the specific strengths and potential of the City of Leipzig, the districts of Greater Leipzig and North Saxony, and Leipzig Chamber of Commerce and Industry. As a result, employers and entrepreneurs requiring assistance now have a single point of contact fronting networkers for the entire region.

The City of Leipzig has achieved a great deal over the past two decades – and has pledged to accomplish a whole lot more in the foreseeable future. But reinforcing our economic muscle remains a major challenge which can only be managed together with imaginative partners. Are you willing to take on the restless global competition shoulder to shoulder with those already based in and around Leipzig? If so, this edition of Leipzig Means Business contains plenty of useful information and ideas to help you on your way. You'll soon see how seriously we take welcoming new employers!

Burkhard Jung  
Mayor of the City of Leipzig

## Dense networking, pioneering ideas, stable development

It's not often that so much young professional talent from around the world comes together in the same place. But at the beginning of July 2013, the City of Leipzig made a worthy host for WorldSkills 2013, the world championships of skilled professions. The cream of tomorrow's craftsmanship from around the globe came to Leipzig to test their mettle. What's more, WorldSkills reflects the abilities and ambitions of Leipzig: nurturing its strengths, learning from experts, welcoming new ideas, a friendly outlook – and a strong international dimension.

However, this city of trade and industry doesn't just thrive on the festive atmosphere of major events. It's borne by the diligence, dedication and creativity of the people of Leipzig as they overcome the everyday challenges of global competition.

**// For over ten years, the economic clusters have played a key role in the prospects of this business centre in north-west Saxony and at the heart of Europe. Be it in the automotive industry, logistics or the energy sector, the power of innovation and industry expertise flows out of effective networks made up of expanding and established companies as well as research centres in the region and beyond.**

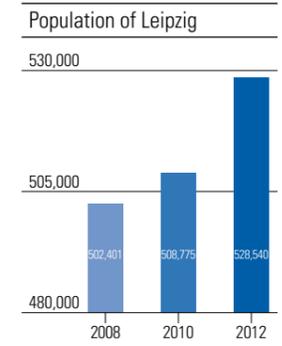
Networking between different fields continues to fuel astonishing developments for the entire region. Therefore, we eagerly await the opening of the city-centre railway tunnel in December 2013 following a demanding construction phase. By finally closing a long-standing gap in the railway system, it will usher in a new rail network for central Germany with Leipzig Central Station at its core. Like the massive investment in the motorway network during the first fifteen years after German reunification, the new railway tunnel beneath the city centre will decisively enhance the transport infrastructure at a crucial location. And it will further improve the quality of life in the already closely networked economic region of central Germany with Leipzig at its heart.

The potency of the Leipzig economic region arises from the combination of its growing economic strength, innovative excellence, well-qualified young workforce, high quality of life and the protection of the natural environment. Those coming to work in Leipzig demonstrate a keen sense of future certainty.

The details of what we have accomplished and the challenges facing us are set out over the following pages. Leipzig Means Business is a compendium for employers and all those participating in this extremely successful development.

Uwe Albrecht  
Deputy Mayor of Economic Affairs and Employment





Source: City of Leipzig

**Population within a radius of ...**

40km: about 1.7 million  
 60km: about 2.8 million  
 100km: about 6.8 million  
 250km: about 28.6 million

## Continuing constant growth

**Population up by 10,795 in 2012**

In 2012, Leipzig's population increased by nearly 10,800, continuing the trend of recent years. The city continued to profit from a substantial influx, with 32,177 people moving to Leipzig and just 21,288 moving away. Moreover, one especially pleasing statistic is the sharp rise in the birth rate. In 2012, a total of 5,627 children were born in Leipzig – 137 more than in 2011 and well over twice as many as in 1995, when the figure was just 2,620. Up to 6,000 children are expected to be born in Leipzig in 2013 – and according to statisticians, this positive trend is set to continue.

Source: Leipzig Office for Statistics and Elections

**Leipzig's residents increasingly satisfied**

The proportion of people living in Leipzig who are satisfied with their lives and look to the future with optimism has risen. For example, 71% of residents declared themselves to be satisfied or very satisfied with their lives, while 57% said they were optimistic or fairly optimistic about the future. Over the past twenty years, the share of Leipzigers who have reported being satisfied or very satisfied with their lives has risen significantly from 47% to currently 71%.

**Migrants in Leipzig**

Proportion of migrants in the population	5%
Total migrants	29,659
Including from:	
Russian Federation	2,376
Ukraine	2,234
Vietnam	2,091
Poland	1,434
Turkey	1,161

Source: Town Clerk's Office, register of residents, Leipzig Office for Statistics and Elections

**Income markedly improved**

The personal median monthly net income rose by 6% in 2012 to €1,135, easily outstripping the 2% inflation rate in Saxony. Broken down into age groups, above all 50–64-year-olds saw their income increase considerably by 15%. Meanwhile, in terms of employment status, the self-employed enjoyed the biggest upsurge of 27%. The income of Leipzig households also rose by more than 6% in 2012. The average income per household is now €1,503. With the exception of single pensioners, all household types enjoyed an increase in income, especially childless couples (up by €260). In terms of household structure, above all large households with at least four members saw their income rise on average by €386.

Source: Survey of residents conducted by Leipzig Office for Statistics and Elections

**Population by qualifications:**

Vocational qualifications	284,800
Including:	
Apprenticeship, vocational college, etc.	220,900
Master craftsperson, qualified technician, technical college	61,500
University degree	98,400
Including:	
University of applied sciences	35,400
University degree, doctorate	63,000
In training/education	45,000
No vocational qualifications	34,100
No information, miscellaneous*	60,000

\*Includes children under 15 as well as school students aged 15+ at secondary school

Source: Saxon Department of Statistics, microcensus



**Baby boom in 2013**

2,778 babies were born in Leipzig in the first six months of 2013. That's 112 more than in the first half of 2012 (a new record since German reunification!) and more than the entire year 1995, when just 2,620 children were born.

**Domestic households in 2012**

303,465 households in total, comprising:  
 157,221 single-person households  
 146,244 multiple-person households

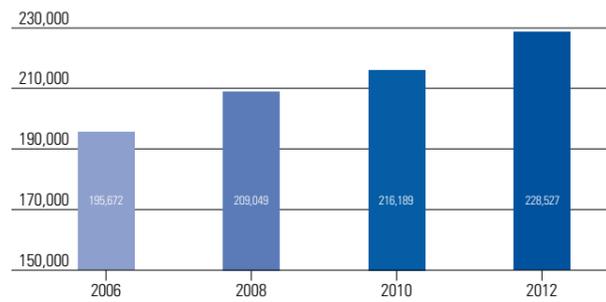
# // Leipzig: A growing city

The Leipzig region is an economic powerhouse which has years of experience in innovative transition processes and is home to dedicated people driving and shaping change. The City of Leipzig with a population of 533,000 forms the centre of this region, with the administrative districts of North Saxony and Greater Leipzig adjacent to it. This regional cohesion is strengthened by businesses in these three districts working together, cooperation between local authorities, and streams of commuters.

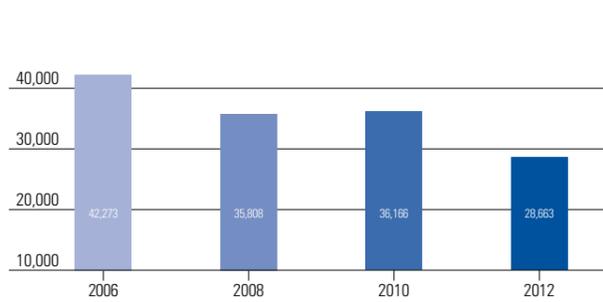
// Growing city

# Economy in Leipzig expanding and looking ahead

32,855 more employees liable to social security since 2006



13,610 fewer unemployed since 2006



## Medium-sized firms: Backbone of the economy

As well as large companies with 250+ employees, SMEs have also contributed to the employment success of the past few years. About two thirds of all employees work for firms with a workforce of less than 250.



## Economic development of central Germany stable

Economic development in central Germany in 2012 was not as brisk as in the two previous years. Adjusting for inflation, GDP did not increase. Accordingly, growth in the two regions of Saxony and Saxony-Anhalt remained behind that of both eastern Germany and Germany as a whole.

## Business situation remains positive

The weaker momentum was also reflected in the results of the economic survey conducted in spring 2013. The business climate index dropped to 52 points, down from last year's high of 69. This was mainly due to the significantly poorer assessment of the current business situation, which mainly set in last autumn. All the economic sectors reported current business to be worse than last year. Even so, the index's long-term trend is still high. The brightest rating came from the service sector, with the gloomiest assessment provided by the transport industry.

## Business outlook optimistic

Although the assessment of the current business situation was far more muted than in the previous year, the business outlook improved again following a weak phase in autumn 2012, and was only slightly down on

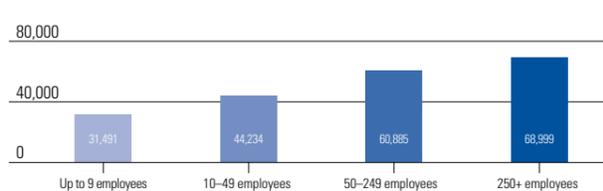
spring 2012. Consequently, the balance of business expectations in spring 2013 was +14 points, just three points lower than a year previously. Business prospects for 2013 hence remain generally buoyant, even if the continuing economic uncertainty urges restraint. This is partly reflected by the downward revision of investment and personnel planning among employers in central Germany.

## Export prospects dampened by eurozone strugglers

The positive export expectations voiced last year by industrial companies failed to be maintained in spring 2013, with outlook considerably muted. The balance of rising and falling export expectations dropped from +24 to +9 points. Prospects were above all hit by the decline in demand from the eurozone strugglers, with exporters from central Germany not always able to find alternative markets. It should also be borne in mind that the survey was carried out before the disastrous flooding in early June 2013, which directly and indirectly impacted many businesses from central Germany.

Source: Economic Report for Central Germany, Halle-Dessau and Leipzig Chambers of Commerce and Industry and Chambers of Small Industries and Skilled Trades, 2013. A total of 2,006 firms in these business chambers took part in the survey.

Employment\* by employment size classes, 2012\*\*



\* Businesses and single-location businesses with employees subject to social security in the year under review and single-location businesses with no employees subject to social security but with taxable revenue from products and services in the year under review in Sections B-N and P-S of WZ 2008. Source: Saxon Department of Statistics.

\*\* At the respective evaluation time; the year under review = t - 2. Source: Saxon Department of Statistics

## // Contact

Leipzig Chamber of Commerce and Industry  
Wolfgang Topf (President)  
Dr Thomas Hofmann (Managing Director)  
Goerdelerring 5, 04109 Leipzig  
Tel: +49 (0) 341 12670  
Fax: +49 (0) 341 1267 1108  
www.leipzig.ihk.de

# In touch with the world

Internationalism is a hallmark of Leipzig which is persistently nurtured. The City of Leipzig is twinned with fourteen prominent cities, is a member of the EUROCITIES network, and works together with internationally active associations, educational institutions and other government and non-governmental organizations in Leipzig and around the world.

## 50th anniversary of the Élysée Treaty: A reason to celebrate

To mark the fiftieth anniversary of the Élysée Treaty, in 2013 Leipzig paid particular attention to its strong economic partner to the west. The distance of 950km between Paris and Leipzig is being bridged more and more successfully, and Leipzig is the centre of France's activities in central Germany. With a volume of around €3 billion, France is Saxony's second-largest European trading partner after the Czech Republic. The automotive industry, hospitality, tourism, the creative industries and PPP projects in the arts are the main aspects of cooperation between the twinned cities of Leipzig and Lyon. Relevant activities in 2013 include the appointment of France's new honorary consul in Leipzig, a gala dinner hosted by the French Ambassador at New City Hall in Leipzig, and a business delegation headed by the Mayor of Leipzig to Lyon. The trip included a joint reception organized by Lyon, Leipzig and the German consulate general in Lyon town hall, and a concert featuring four centuries of music from Leipzig.

## 40th anniversary of twinning with Brno

In 2013, Leipzig is looking back at forty years of successful collaboration with the Czech city of Brno. Highlights include

## Networked with partners on four continents

### Consular missions and international cultural institutes

Consulates general  
/ Kingdom of Norway  
/ Russian Federation  
/ United States of America  
Honorary consulates:  
/ Bosnia and Herzegovina  
/ Costa Rica  
/ Democratic Republic of Congo  
/ France  
/ Italy  
/ Liberia  
/ Mongolia  
/ Poland  
/ Romania  
/ Sweden  
/ Sri Lanka  
/ Ukraine

International cultural institutes:  
/ Institut Français de Leipzig  
/ Confucius Institute in Leipzig  
/ Polish Institute Berlin, Leipzig branch



the showcasing of Leipzig in Brno at RegionTour (the biggest tourism exhibition to focus on regions in central Europe), a cultural delegation from Brno to the Leipzig Book Fair, a delegation to the Leipzig Festival held in Brno in June, and Brno's participation in the Festival of Lights, which in 2013 is being devised in conjunction with the Czech Republic and Slovakia.

Leipzig is involved in a large number of cultural and intercultural projects with its twin town Brno which are supported by the local authorities, various cultural institutions, and universities and other educational establishments. This year, a particularly important role in cooperation is being played by the creative industries, and this is set to continue in the years to come.



The fortieth anniversary of the twin town agreement between Leipzig and Brno is being publicized on trams in Brno.



A special ceremony was held to mark the appointment of Dr Harald Langenfeld as France's honorary consul.

## // Contact

City of Leipzig  
European and International Relations Cooperation Office  
Dr Gabriele Goldfuss  
Martin-Luther-Ring 4-6  
04109 Leipzig  
Tel: +49 (0) 341 123 2032  
Email: international@leipzig.de  
www.leipzig.de/international

# Modern transport infrastructure: Highways for investors

## At the crossroads of Europe

Leipzig began flourishing 850 years ago at the crossroads of two great continental trade routes, the east–west Via Regia and the north–south Via Imperii. And Leipzig's growth was shaped by the flows of goods, people and ideas intersecting there. Nowadays, in the early twenty-first century, prudently upgraded roads, railways and

air routes are tapping the enormous potential which Leipzig is able to mobilize within the expanded European Union. Efficient transport links and the seamless, close networking of individual modes of transport are among the key factors behind the thriving economic development of the entire region.

## Milestones in the improvement of the infrastructure in and around Leipzig

- 2000** / Airport: 3.6km-long Runway North opens
- 2002** / New road link between the B6 and A9 in north Leipzig opens
- 2003** / Schkeuditzer Kreuz interchange (A9/A14) revamped  
/ Airport: New central terminal and railway station open
- 2004** / Deutsche Bahn: Intermodal terminal for road–rail container transfer expanded
- 2005** / S10 local railway line between Leipzig and Halle opens, partly on new track
- 2006** / A9 (Berlin–Leipzig–Munich) widened to triple carriageway  
/ Electronic traffic management system goes online throughout the Leipzig region  
/ A38 (Leipzig–Göttingen) motorway completed
- 2007** / Airport: 3.6km-long Runway South opens  
/ Airport: Border Inspection Post opens
- 2008** / Airport: Air freight transshipment station opens
- 2009** / Deutsche Bahn: New InterCityExpress repair shop opens in Leipzig  
/ A14 (Magdeburg–Dresden–Prague) widened to triple carriageway
- 2010** / Airport: Third taxiway bridge completed  
/ Airport: Animal export centre opens
- 2011** / Airport: Ramp expansion  
/ Airport: Hangar built in north zone  
/ Airport: New railway siding in Cargo Area South
- 2013** / A72 (Leipzig–Chemnitz–Hof) completed from Borna (Leipzig–Borna via B95 dual carriageway)  
/ Deutsche Bahn: City-centre tunnel opens
- 2014** / Airport: Logistics Security Centre and Air Freight Centre open
- 2015** / Deutsche Bahn: High-speed Leipzig/Halle–Erfurt rail link opens (Nuremberg by 2017)

## // Smooth landing

In the first few years following German reunification, massive public investment was carried out in the transport and telecoms infrastructure of Leipzig and the surrounding region in order to boost the economy. Widened, revamped motorways, Leipzig/Halle Airport designed for 24-hour operation, a new InterCityExpress rail link to the south-west, and state-of-the-art high-speed broadband all ensure outstanding links to international markets and the global economy.



## Leipzig/Halle Airport: Freight traffic soars



### Facts and figures

- Runway system:
- Runway South, 3,600m (Cat IIIb)
  - Runway North, 3,600m (Cat IIIb)
  - Capacity: 200,000 takeoffs and landings annually
  - Area: 1,400 ha
- Transport development in 2012:
- Take-offs and landings: 62,688
  - Freight volume: 863,665 tonnes
  - Passengers: 2,286,151
- [www.leipzig-halle-airport.de](http://www.leipzig-halle-airport.de)

### DHL's European hub

Since 2008, Leipzig/Halle Airport has served express shipping giant DHL as its central European hub with more than 50 incoming flights every weekday. In summer 2009, AeroLogic – a new joint venture set up by DHL Express and Lufthansa Cargo – became the first airline to be based at Leipzig/Halle Airport.

### The trimodal benefits of Leipzig/Halle Airport

Leipzig/Halle Airport harbours a wide range of outstanding advantages:

- / Two separate 3,600m runways for worldwide non-stop services with no payload restrictions
- / Optimum flexibility thanks to 24-hour operation for cargo flights
- / Ample capacity with no slot restrictions
- / Outstanding transport links (road, rail and air)
- / Frequent passenger connections to international hubs and other European cities

### Leading European cargo airport

In 2012, cargo traffic at Leipzig /Halle Airport rose to a record level for the eighth time in a row when total freight reached 863,665 tonnes, an increase of 13.6%. Leipzig/Halle Airport hence consolidated its position as both Germany's second-biggest air cargo hub and also one of the foremost air freight handling centres in Europe.

### World Cargo Center

- / Ideal conditions for logistics contractors
- / Direct access to the apron
- / 35,325 sqm in size
- / Annual handling capacity of 200,000 tonnes
- / 38 loading bays
- / Parking for 171 lorries
- / 3,400 sqm of office space directly connected to the warehouse

### Animal Export Center

Being a member of the ATA (Animal Transportation Association), Leipzig/Halle Airport is also a reliable partner when it comes to the safe, humane transport of animals.

### Planned expansion:

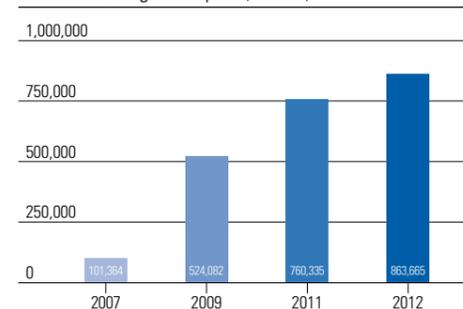
#### Ideal conditions for investors

There's still plenty of land available at Leipzig/Halle Airport. The apron directly connected to Cargo Area South is big enough to accommodate six large cargo planes (such as Antonov 124s and Airbus 380s).

### New Air Freight Centre

- / Direct apron access in Cargo Area South
- / About 60,000 sqm to be occupied by Dietz AG
- / First phase (about 23,000 sqm) to be completed by spring 2014
- / Latest engineering and security features
- / Second phase (15,000 sqm) to be completed by late 2018

Growth of freight and post (tonnes)



## Modern transport infrastructure in and around Leipzig

### A72: Leipzig–Chemnitz dual carriageway completed

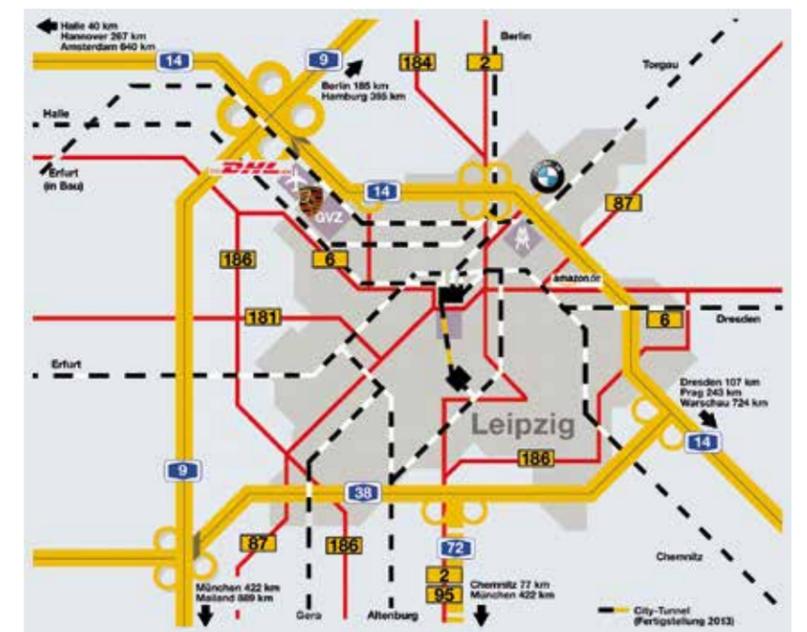
On 9 August 2013, Section 3 of the A72 from Rochlitz to Borna was declared open. Over 20km long, it's the longest stretch of motorway to be completed anywhere in Germany in 2013. As a result, Chemnitz is now finally connected to Leipzig by dual carriageway, giving a boost to both the economy in the Chemnitz region and the logistics hub in Leipzig.

Furthermore, in July 2013, work began on Section 5.1 from Borna to Rötha. Owing to its high importance for road transport, the Saxon government has contributed funding of about €45 million to the construction of this stretch of motorway. The total costs of Section 5.1 are expected to reach €89 million. Planning is now being finalized for the last remaining section of the A72 connecting Rötha to the A38 orbital south of Leipzig (Section 5.2).



### Luisenbrücke: Replacement bridge

Structural damage to the historical Luisenbrücke had impaired the tram route crossing it, which is important for connecting various districts in west Leipzig to the rest of the city. In addition, the bridge needed to be adapted to the redevelopment of Lindenau Harbour into a residential and commercial district. Therefore, Luisenbrücke was rebuilt between January 2011 and September 2012 with financial support from the government of Saxony. The lower level of the new structure incorporates the arches typical of the other bridges spanning the Karl Heine Canal while the upper section is an efficient roadway meeting both current and future transport standards.



# Revamped railway network for central Germany



## City-centre tunnel: An artery for central Germany

The local railway network in central Germany makes up the new backbone of local and regional rail transport in the Leipzig/Halle conurbation. Six new local railway lines opening in December 2013 will link up the economic area around Leipzig and Halle to the surrounding region faster and more efficiently than ever before, cutting journey times by rail. This will boost the regional economy, improve the environment and enhance the quality of life. Leipzig's city-centre tunnel forms the core of central Germany's revamped local railway network. It provides a direct rail link between southern Leipzig and Leipzig Central Station in the north of the city centre. This rapid north-south axis will reduce total journey time on some routes by as much as 40 minutes. Moreover, shoppers and other passengers will now be able to travel straight to the marketplace, the most central part of Leipzig. The four underground stations and the tunnel infrastructure are now almost complete. The stations, which have been designed by well-known architects to both aesthetic and functional considerations, have been given an individual appearance reflecting their location and role.

[www.citytunnelleipzig.de](http://www.citytunnelleipzig.de)

## Heiterblick Technical Centre

About a year after building work began, in April 2013 LVB celebrated the topping-out ceremony for its new central repair depot together with staff as well as the architects, builders and engineers. The new centre will be an important hub for the maintenance of LVB's fleet of low-floor trams.

[www.technisches-zentrum-heiterblick.de](http://www.technisches-zentrum-heiterblick.de)

## LVB: Public transport for Leipzig

Leipzig's modern public transport operator LVB provides mobility for the city's more than half a million residents. Running 13 tram routes with a total track length of 218km, LVB is the second-biggest tram operator in Germany. Moreover, its dense bus network consists of 61 bus routes spanning 1,096km in total. In 2012, the number of passengers travelling on LVB's trams and buses climbed substantially to 139 million, the highest figure for twenty years. This 3.4% increase easily outstrips the national average of 0.9%. Moreover, the number of passengers with regular season tickets has risen by 6% since August 2012 thanks to the introduction of new, more flexible fares. Investment by LVB in 2012 totalled €53.8 million, an increase of €8.9 million on 2011.

LVB's new Technical Centre in Heiterblick has been taking shape ever since building work began in April 2012, and planning is now well underway for the second phase. The acquisition of six Classic XXL low-floor articulated trams



completed LVB's procurement of a total of nine vehicles of this type. And thanks to various modernization and track construction projects throughout Leipzig, both the quality of the track infrastructure and passenger comfort have increased.

# Key node in the German transport network

## Deutsche Bahn on track

Central Germany has a well improved passenger and freight railway network with Leipzig Central Station at its hub. Every day, the station is served by over 1,000 local and long-distance trains.

## High-speed rail

The partly new, partly improved Nuremberg-Erfurt-Leipzig/Halle-Berlin stretch of track about 500km long and designed for high-speed trains is part of both the German Unity transport projects and the EU's Trans-European Networks, and is due to open in 2015-17. The stages already completed include the rehabilitation of the Halle/Leipzig-Berlin route (2006) and the new 23km section taking in Leipzig Messe (2002), along with the high-speed track parallel to the A14 motorway, the four-platform station at Leipzig/Halle Airport, and the route's connection to the existing track between Leipzig and Halle. As a result, the Leipziger Messe exhibition centre can be reached by trains leaving Leipzig Central Station every half an hour in just six minutes while regional express trains travelling from the airport need only eight minutes to reach Leipzig Messe.

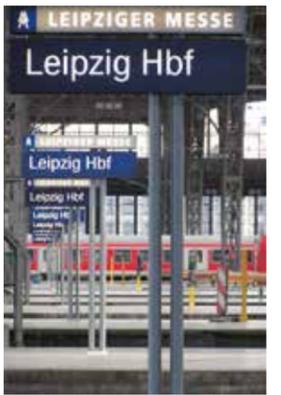
## Multimodal terminal in Leipzig-Wahren links road to rail

The road-rail terminal in the immediate vicinity of the GVZ freight village for block train loading and unloading has an annual capacity of 120,000 units. The loading tracks with a useful length of 700m each are spanned by two powerful gantry cranes. The terminal also includes three sidings for containers and two access and loading lanes for lorries. Planning has been drawn up to double the terminal's capacity.

## InterCityExpress repair depot

The new InterCityExpress repair depot near Leipzig Central Station was opened in late 2009 after a construction period of around eighteen months. The sum of €27.5 million was invested in the project on the site of what used to be Berlin Station. The repair depot is about 225m long and contains two platforms for the repair of ICE locomotives and InterCity carriages, an administration block and a building containing an underfloor wheel lathe, as well as the necessary overhead lines, junctions and crossovers, a works road and storage areas. An extension is currently under construction in order to expand the depot.

[www.vde8.de](http://www.vde8.de), [www.bahn.de](http://www.bahn.de)



- Leipzig is at the intersection of three InterCityExpress and InterCity routes (Munich-Nuremberg-Leipzig-Berlin-Hamburg, Wiesbaden-Frankfurt-Erfurt-Leipzig-Dresden, Cologne/Oldenburg-Hanover-Magdeburg-Halle-Leipzig/Halle Airport-Leipzig-Dresden).
- Travel time between Leipzig and Berlin is only about an hour.
- InterCityExpress and InterCity services are coordinated at Leipzig Central Station with a dense network of regional and local trains with frequent departures.



## Investment

Building work at Leipzig Central Station recommenced in September 2013. Deutsche Bahn is investing €120m to redevelop platforms 10-15 in order to prepare for connection to the new line taking shape between Erfurt and Leipzig/Halle.



# Five clusters ripe for further development

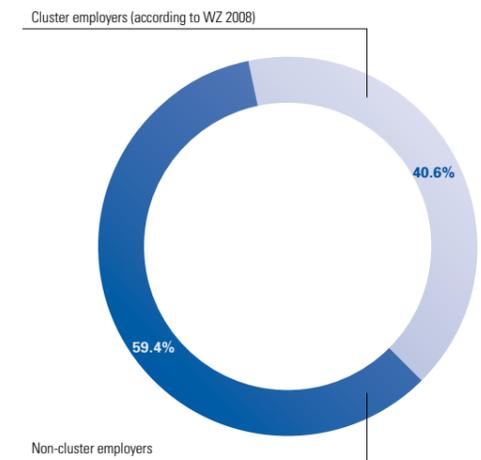
Leipzig's economic strategy is to back promising industries with a bright future. Well-structured businesses exploiting their own particular niches a stone's throw away from ideas factories working in R&D make up the nodes of a whole series of networks. The Office for Economic Development sets great store by cluster development as a way of boosting Leipzig's economy in the medium term as effectively as possible.

### The basis of Leipzig's economy

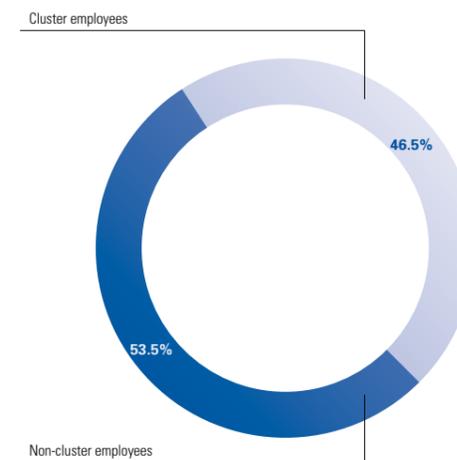
Since 2009, over half the employees subject to social security in Leipzig have been working for companies in the clusters. This is because employment in the cluster companies rose by about 35% between 2005 and 2012, compared to just 2% among non-cluster employers. In terms of earning power based on trade tax revenue, Leipzig's most important cluster is Automotive & Suppliers, followed by Media and Creativity and Energy & Environment. The clusters' trade tax contribution is an important indicator of their regional wealth creation.

- // Automotive & Suppliers
- // Healthcare & Biotech
- // Energy & Environment
- // Logistics & Services
- // Media & Creativity

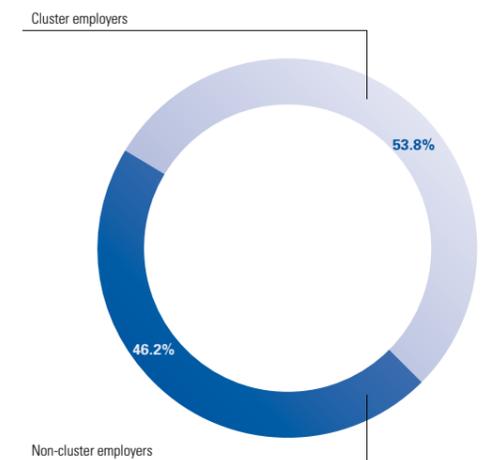
/ No. of companies in 2012; assignment to clusters based on WZ 2008 (German Classification of Economic Activities)



/ No. of employees subject to social security in 2012, assignment to clusters based on WZ 2008



/ Trade tax revenue in 2012, assignment to clusters based on WZ 2008



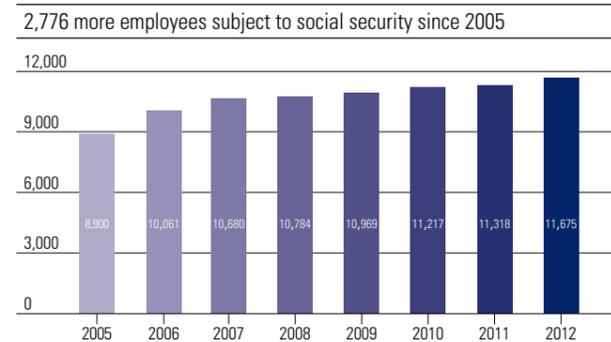
## // Networkers

Under the motto 'strengthening the strengths', emphasis is placed on five high-growth sectors whose basic structures are already firmly in place.

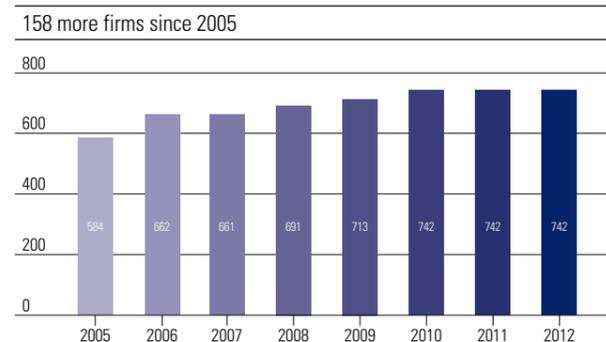
The Automotive & Suppliers Cluster may be one of the youngest in Leipzig – yet it's also been one of the most influential ever since Porsche's decision in 1999 to assemble the Cayenne in Leipzig. This was followed just two years later by BMW choosing Leipzig as the location of its new plant for its 3 Series compact executive cars. In the meantime, more and more component suppliers have followed suit. The presence of Porsche and BMW, two of the world's premium car marques, has done wonders for Leipzig's reputation on the global market.



# Automotive & Suppliers



Source: Leipzig Office for Statistics and Elections. Calculations by Leipzig Office for Economic Development



Source: Leipzig Office for Statistics and Elections. Calculations by Leipzig Office for Economic Development

## Milestones in the development of BMW's Leipzig plant

- 2001** / BMW announces it will build a factory in Leipzig
- 2005** / BMW opens its Leipzig plant and begins by producing 3 Series compact executive cars (until 2009)
- 2007** / BMW also starts producing the 1 Series three-door hatchback, 1 Series coupe and 1 Series cabriolet in Leipzig
- 2009** / BMW also begins making the X1 in Leipzig
- 2013** / BMW starts volume production of the all-electric BMW i3, creating 800 new jobs and investing €400 million

## Milestones in the development of Porsche's Leipzig plant

- 2000** / First turf dug for Porsche's Leipzig plant
- 2002** / Plant opens, Cayenne goes into production
- 2006** / Extension built for the exclusive assembly of the Carrera GT
- 2009** / Porsche starts making the Panamera alongside the Cayenne
- 2010** / Volume production of the Cayenne (NF) begins
- 2012** / 500,000th Porsche assembled in Leipzig rolls off the production line
- 2013** / Porsche launches production of the new Macan, creating about 1,400 new jobs

## Automotive industry in Leipzig remains in the fast lane

Ever since Porsche and BMW decided around the turn of the century to open car plants in Leipzig, the city's automotive industry has progressed by leaps and bounds. Interestingly, two OEMs (original equipment manufacturers) have bucked the trend of investing abroad by expanding their production facilities in Leipzig. Whereas the car industry's growth in Leipzig was initially due to the favourable conditions there and the high confidence in Leipzig echoed by OEMs, these days the hard-working enthusiasm of people from the region is becoming increasingly important.

## Network partners get the car industry moving

Close cooperation with leading-edge researchers is a key strategic tenet of competitive manufacturers in order to tap synergy. To enable state-of-the-art development, groups and networks have therefore been set up with key companies based in the region to identify and address a number of key issues.

## Z/Intec

In 2013, intec (the trade fair for manufacturing, tools and special-purpose machine construction) and the Z Subcontracting Fair were held together, and were among the foremost German trade shows in the metal industry. This unique combination in Germany was attended by 21,400 trade visitors from 27 countries. All in all, 1,352 exhibitors from 29 countries took advantage of Z and intec as a platform to establish new business ties between eastern and western Europe.



## Powerful networks in the Leipzig region:

- / AMZK Saxony Automotive Suppliers' Plastics Network
- / Mechanical Engineering and Processing Industry Group
- / Leipzig Foundry Network
- / Precision Cast



## Leipziger Messe: AMI Auto Mobil International

AMI Auto Mobil International, Leipzig's very own motor show, moved up a gear in June 2012 with a 10% increase in exhibition space along with 80 world, European and German premieres. The extensive test drives and special events went down a storm with the 286,000 visitors. Two other exhibitions were held at the same time: AMITEC, the trade show for vehicle components, workshops and service equipment, and AMICOM, an exhibition devoted to in-car entertainment, communication equipment and navigation systems.

## East Germany Automotive Cluster

The ACOD East Germany Automotive Cluster is an initiative pooling regional activities and hence generating synergies to sustainably develop the automotive industry throughout eastern Germany. Its members include carmakers, suppliers, service providers, research institutes, trade associations, and the regional initiatives AMZ (Saxony), automotive thuringia, automotive Mecklenburg-West Pomerania, automotive Berlin-Brandenburg and MAHREG.



6th ACOD Congress  
Delegates to the ACOD Congress at the exhibition.

[www.acod.de](http://www.acod.de)

## // Contact

Office for  
Economic Development  
Dr Michael Schimansky (Head)  
Tel: +49 (0) 341 123 5810  
Email: [michael.schimansky@leipzig.de](mailto:michael.schimansky@leipzig.de)



## Successful Porsche models built in Leipzig

Porsche's Leipzig plant has been building the Cayenne since 2002 and the Panamera Gran Turismo since 2009. Porsche relies on a lean, innovative logistics strategy involving no warehousing whatsoever. It's partly thanks to this system that the factory has come to be regarded as one of the most advanced of its kind in the world and has aroused keen interest among many international experts.

### Porsche expanding in Leipzig

Under the biggest construction project in Porsche's history, the car plant in Leipzig is currently being expanded into a fully fledged production plant complete with its own body shop and paint shop in order to manufacture the new Macan. This expansion means some 1,400 new jobs in Leipzig – and the first Macans are set to come off the production line before the end of 2013.

## BMW's Leipzig car plant

BMW's car plant in Leipzig is operating at full throttle, output having long since reached its current limit of 740 vehicles daily. In 2012, the plant turned out a total of 164,000 cars. Four BMW models are currently produced in Leipzig:

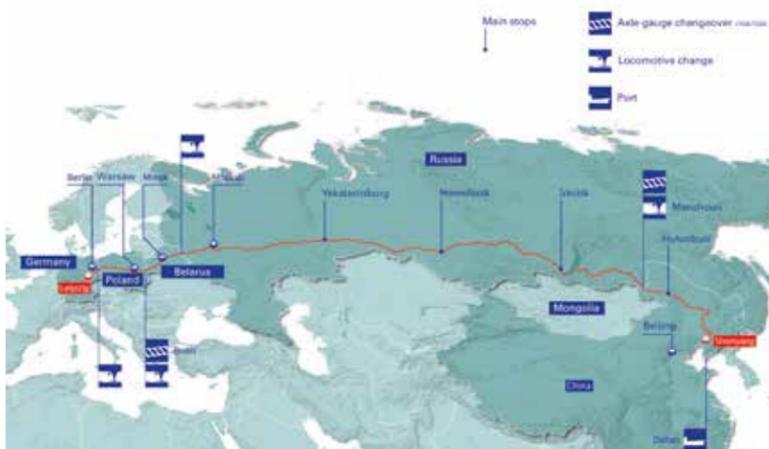
- / BMW X1
- / BMW 1 Series five-door hatchback
- / BMW 1 Series cabriolet
- / BMW 1 Series coupe

### BMW electric vehicles from 2013

Starting in 2013, BMW will also be building the BMW i3 in Leipzig, to be joined in 2014 by the BMW i8. The BMW i3 is the first all-electric BMW urban runaround. The BMW i8 with its plug-in hybrid drive combines the performance of a high-power sports car with the fuel consumption of a small vehicle. To produce these vehicles, BMW is investing €400 million at its Leipzig factory and creating 800 jobs.



## DB Schenker: 11,000 kilometres in 23 days



Since 2011, DB Schenker Rail Automotive, Deutsche Bahn's rail freight automotive specialist, has handled more than 500 container trains delivering car parts from Leipzig and Wackersdorf to Shenyang in China on behalf of BMW. The trains need just 23 days to cover the distance of 11,000 kilometres, less than half the time required for transport by sea and into the Chinese hinterland. The logistics centre in north Leipzig takes delivery of various components on behalf of BMW before packing them in containers ready for their long journey. The containers are placed on wagons at a siding on the neighbouring site previously occupied by Quelle. And other customers in the car industry are now taking advantage of DB Schenker's services, too.

[www.dbschenker.com](http://www.dbschenker.com)

## Suppliers keep pace with OEMs

The number of automotive component suppliers in the Leipzig region has risen to 170. And they enjoy outstanding prospects thanks to the expansion of OEMs. In addition, more and more networks are emerging with the involvement of research centres and the business chambers.

## Neue ZWL goes into top gear

Neue ZWL Zahnradwerke Leipzig GmbH has been making cogwheels and gearboxes for over a century. As well as manufacturing complete gearboxes and transmission components, its main business is the volume production of assemblies and gear parts, including gears, shafts and synchronizers. Successfully positioned in the automotive industry, Neue ZWL is continuously growing. In 2012, its 445 employees achieved turnover of €65.5 million. Neue ZWL's customers include prestigious carmakers, automotive suppliers and builders of special machinery.

[www.nzwl.de](http://www.nzwl.de)

## Georg Fischer GmbH: Adding quality to people's lives

This Leipzig foundry now owned by the Swiss Georg Fischer Group is doing brisk business in the automotive industry. Working at the biggest automatic moulding plant in Europe, the some 300 members of staff produce cast components ranging between 100kg and 1,200kg for use in heavy machinery, forestry and agriculture, large engines, commercial vehicles and wind turbines. Building on its reputation as an outstanding development partner, Georg Fischer Leipzig is now moving into bionic cast design and the use of high-silicon materials.

[www.georgfischer.com](http://www.georgfischer.com)



## TZO Leipzig GmbH

The main activities of Technologie-Zentrum für Oberflächentechnik und Umweltschutz Leipzig GmbH are galvanic coating, insulation coatings for electric motor components, and lacquer and powder coating. In order to meet customers' requirements even more exactly, the company is currently investing in a second automatic system for the galvanic coating of components made out of aluminium and aluminium alloys. This work will be completed in the fourth quarter of 2014, creating new jobs and enabling the company to expand its coating expertise and efficiency. Another important contribution is made by TZO's accredited environmental sampling and materials testing laboratory.

[www.tzoleipzig.de](http://www.tzoleipzig.de)

## Schaudt Mikrosa: Precision and expertise

Schaudt Mikrosa GmbH fronts high technology all over the world in cylindrical, non-cylindrical and universal grinding between centres as well as centreless external cylindrical grinding. Many years' experience coupled with the company's insistence on precision and quality place the SCHAUDT and MIKROSA brands among the market and technology leaders in Germany and the rest of the world.

Schaudt Mikrosa's customers include nearly all internationally famous names in the automotive and printing machinery industries, antifriction bearings, the electrical and hydraulic industries, and mechanical engineering.

[www.schaudtmikrosa.com](http://www.schaudtmikrosa.com)

## Automotive suppliers: New arrivals and expansions in 2013

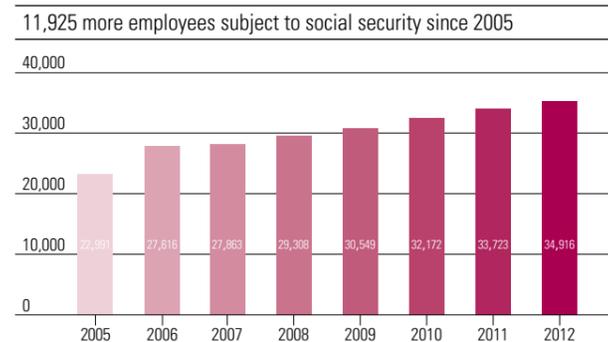
- Deutsche Hendricks Logistik GmbH: 65 additional jobs
- Dräxlmeier: 150 additional jobs
- FAURECIA: 200 additional jobs
- Fenthol & Sandtmann: 20 additional jobs
- Plastic Omnion: 50 additional jobs
- Schnellecke: 200 additional jobs



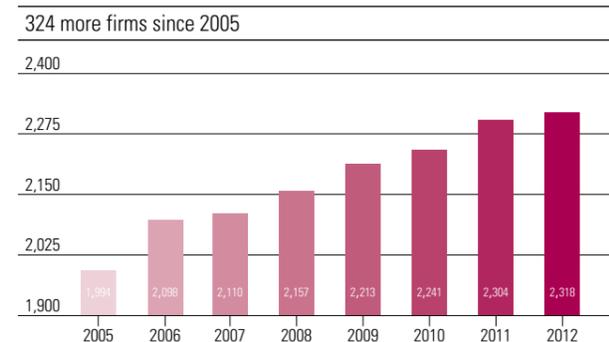
Leipzig is home to a wide range of advanced university medicine and research as well as regenerative medicine and biotechnology. Universität Leipzig, Leipzig University Hospital, Heart Centre Leipzig and the IZI Fraunhofer Institute for Cell Therapy and Immunology are just some of the many scientific institutes, hospitals and businesses making up the Healthcare & Biotech Cluster with nearly 35,000 employees as well as 6,000 students and trainees. The large number of international healthcare conventions and medical exhibitions held in Leipzig such as OTWorld International Congress underline the city's importance as a stronghold of medicine.



# Healthcare & Biotech



Source: Leipzig Office for Statistics and Elections. Calculations by Leipzig Office for Economic Development



Source: Leipzig Office for Statistics and Elections. Calculations by Leipzig Office for Economic Development

## Milestones in the development of the Healthcare & Biotech Cluster (projects, investments and expansions)

- 2005** / Innovation Center Computer Assisted Surgery (ICCAS) opens  
/ Institute for Biochemistry built  
/ IFB Integrated Research and Treatment Centre 'AdiposityDiseases' set up
- 2006** / TRM Translational Centre for Regenerative Medicine opens  
/ Faculty of Medicine: First phase of central research building completed
- 2007** / IZI Fraunhofer Institute for Cell Therapy and Immunology built  
/ Centre for Gynaecology and Paediatrics built  
/ ZKS Clinical Trial Centre: Premises converted  
/ Centre for Mental Health opens
- 2008** / Leipzig School of Natural Sciences – Building with Molecules and Nano-objects (BuildMoNa) opens  
/ Max Planck Institute for Human Cognitive and Brain Sciences: Extension built  
/ Centre for Internal Medicine, Neurology and Nuclear Medicine built
- 2009** / IRDC International Reference and Development Centre for Surgical Technology opens, supported by KARL STORZ  
/ LIFE Leipzig Research Centre for Lifestyle Diseases launched
- 2010** / BioCity Campus: Project strategy adopted  
/ HTWK Leipzig University of Applied Sciences: Life Science Engineering Research Centre opens
- 2012** / iDiv German Centre for Integrative Biodiversity Research founded  
/ IZI Fraunhofer Institute for Cell Therapy and Immunology: Extension completed  
/ Central Germany's BioEconomy cluster wins prime cluster competition  
/ TRM Translational Centre for Regenerative Medicine Leipzig: Extension opens  
/ Dental clinics: New building completed
- 2013** / BioCube: New building opens  
/ Haema AG: New building opens  
/ Faculty of Medicine: Collaborative Research Project 'Mechanisms of Adiposity' founded



## Faculty of Medicine

A centre of research, the Faculty of Medicine also trains around 3,200 students of human and dental medicine. Among the thirty-six medical faculties in Germany, the Faculty of Medicine at Universität Leipzig is regularly ranked among the best in terms the quality of its training as well as the proportion of students graduating and also those completing their studies in the shortest time.

## Practical training

The teaching concept of the Faculty of Medicine is characterized by modern methods, including problem-based learning courses, e-learning and a mentoring programme. In the skills lab, students can practise on life-size dummies and simulate complex treatment situations at fourteen OSCE (objective structured clinical examination) stations. The quality of teaching is maintained by compulsory training for all those qualifying as university lecturers.

## biosaxony: Saxony's network for biotech and life sciences

biosaxony is the biotechnology/life sciences cluster association representing various relevant companies, scientific institutes and lobbyists throughout Saxony. It combines the different strands of biotech, gauges its members' needs, and represents their interests. biosaxony's responsibilities include initiating projects between industry and research, pinpointing services and know-how, harnessing synergy, and highlighting regional expertise. The currently eight thematic working groups concentrate on developing new ideas and strategies as well as the issue of sustainable technology transfer. Local work is strengthened by biosaxony's two offices in Leipzig and Dresden.

[www.biosaxony.com](http://www.biosaxony.com)

## Cooperation benefiting patients

Leipzig University Hospital is the biggest medical centre in central Germany. Working closely together with Universität Leipzig's Faculty of Medicine, research and teaching are coordinated so that new research findings can be quickly integrated into patient care. At present, scientists from the Faculty of Medicine are in particular working on two major research projects. Involving over 130 researchers, LIFE (Leipzig Research Centre for Lifestyle Diseases), a project under the Saxon Regional Excellence Initiative, is the biggest research unit of its kind in Germany. And in the IFB Integrated Research and Treatment Centre 'AdiposityDiseases', interdisciplinary work is building on the expertise in metabolic and vascular diseases amassed in Leipzig with the goal of developing new methods of treatment. Meanwhile, HTWK Leipzig University of Applied Sciences is also becoming established in life science engineering, with researchers from engineering, computer science and the social sciences working hand in hand with medical experts.

## Leadership skills for postgraduate students

The ELSYS (Employability and Leadership Skills for Young Saxon Researchers) programme is designed to prepare PhD candidates at universities and research centres in Leipzig for executive positions in science, administration and business. ELSYS is a pilot project at Research Academy Leipzig also involving the Max Planck Institute for Human Cognitive and Brain Sciences.



## ORTHOPÄDIE+ REHA-TECHNIK exhibition and congress

Held for the seventh time in 2012, ORTHOPÄDIE + REHA-TECHNIK (since renamed OTWORLD), the world's foremost event in its field, was a resounding success. It was attended by visitors from ninety-three countries keen to find out about new products and services in the sector. Practical aspects and interdisciplinary approaches were high on the agenda at the exhibition and congress. And the two special shows ('Rehabilitation Equipment Forum' and 'The Future of Medical Supplies Stores') proved especially popular.

## Networks (selection)

- Central German Biotechnology Cluster – Life Sciences
- Healthy Cities Network
- Leipzig Healthcare Network
- MNet Medical Engineering Network
- NetUs Ultrasound Network
- bm-log Biomedicine Logistics Network
- Network: DIALOG – Tissue Engineering
- Palliative Network Focus Group for Leipzig and Area
- Leipzig Care Network
- VfG Leipzig Association for the Promotion of the Healthcare Sector

## // Contact

Healthcare and medical engineering:  
Office for Economic Development Media, Trade Shows, Logistics and Healthcare Department  
Brigitte Brück  
Tel: +49 (0) 341 123 5841  
Email: [brigitte.brueck@leipzig.de](mailto:brigitte.brueck@leipzig.de)

Biotech and life sciences:  
BIO-NET LEIPZIG Technologietransfergesellschaft mbH  
Dr Gerald Böhm  
Deutscher Platz 5a, 04103 Leipzig  
Tel: +49 (0) 341 212 0717  
Email: [gerald.boehm@bio-city-leipzig.de](mailto:gerald.boehm@bio-city-leipzig.de)  
[www.bio-city-leipzig.de](http://www.bio-city-leipzig.de)

## Computer-assisted surgery

ICCAS is a centre of innovation funded by the German Ministry of Education and Research at Universität Leipzig. Surgeons from different fields work with engineers and computer scientists to develop state-of-the-art technologies for tomorrow's operating theatres. With a range of external funding and successful hive-offs, ICCAS (Innovation Center Computer Assisted Surgery) is internationally competitive and forms the core of the medical engineering cluster in Leipzig and Saxony.

[www.iccas.de](http://www.iccas.de)



## A proud heritage of medical research

University-level medical research in Leipzig dates back nearly 600 years. These days it encompasses nearly all areas of science, with particular attention devoted to diseases of affluence, the neurosciences, cell and organ replacement therapy, and psychosocial medicine. Furthermore, clinical and experimental research in cardiac surgery and cardiology at Heart Centre Leipzig enjoys international acclaim. Since it was opened in 2003, Universität Leipzig's BBZ Centre for Biotechnology and Biomedicine has become a catalyst for new key technologies in molecular and cellular life science as well as regenerative medicine for diagnosis, therapy and therapy monitoring. The research institutes also contribute to the region's healthy reputation as a centre of research, including the IZI Fraunhofer Institute of Cell Therapy and Immunology, the Max Planck Institute for Evolutionary Anthropology, the Max Planck Institute for Human Cognitive and Brain Sciences, the iDiv German Centre for Integrative Biodiversity Research and the UFZ Helmholtz Centre for Environmental Research.

## State-of-the-art cardiac care

Heart Centre Leipzig (a subsidiary of RHÖN-KLINIKUM AG and since 1994 the first privately run university hospital in Germany) is one of the largest cardiac units in Germany. Its success is due to a tightly networked system of high-quality patient care, internationally acclaimed research, and intensive training for young doctors. Headed by prestigious consultants, the 1,450-strong team provides first-rate medicine covering every angle of the human heart. Every year they treat some 37,000 patients, who come to Leipzig especially from all over Germany and many other countries. Meanwhile, up to 7,000 operations are performed at Heart Centre Leipzig annually. Techniques now used all over the world such as minimally invasive heart surgery were substantially developed at Heart Centre Leipzig.

[www.herzzentrum-leipzig.de](http://www.herzzentrum-leipzig.de)



## A full range of medicine

Leipzig University Hospital is one of the two maximum care hospitals in Saxony. Its 28 departments and 7 institutes offer the full range of medical services (apart from cardiac surgery) at university level. Over 3,700 members of staff along with 850 vocational students and trainees expertly and conscientiously treat 52,000 inpatients and 311,000 outpatients every year.

[www.uniklinikum-leipzig.de](http://www.uniklinikum-leipzig.de)



## Beacon of regenerative medicine

Forging interdisciplinary links between pure research and clinical applications, Universität Leipzig's TRM Translational Centre for Regenerative Medicine develops new types of diagnostics and therapy and transfers them to practical use. It conducts research in four fields covering all aspects of translational science, namely tissue engineering and materials science, cell therapies for repair and replacement, regulatory molecules and delivery systems, and imaging, modelling and monitoring of regeneration. TRM also offers knowledge transfer and services meeting the highest technological standards to scientific teams and industrial partners.

[www.trm.uni-leipzig.de](http://www.trm.uni-leipzig.de)

## St George's Hospital: Powerhouse of the healthcare sector

St George's Hospital celebrated its 800th anniversary in 2012. Mindful of its heritage, over the past few years in particular it has developed into a socio-medical centre whose importance is by no means confined to the region of Saxony. With its seventeen branches in and around Leipzig, St George's Hospital covers a wide range of medicine. The recent establishment of a clinic for specialized septic surgery and an innovative television channel for families with sick or premature babies underline its clarity of vision and instinct for providing services geared to patients' needs.

## BioCity Campus continues to grow

The BioCity Campus project in Leipzig fronts a unique strategy for the forward-looking redevelopment of an inner-city area. The relocation of Leipziger Messe (the Leipzig Fair) released a huge, exceptional site in close proximity to research institutions and commercial companies operating in biotech and life sciences. At BioCity Campus, modern revitalization projects for this area are reviewed and readied for implementation. The aim is to develop a biotech/biomedicine cluster which harnesses the strengths of the nearby research centres and continues to support the firms based there by enhancing the existing value chains.

[www.biocity-campus.de](http://www.biocity-campus.de)

## BioCube opens

After being built in record time, the new tenants moved into BioCube on 18 April 2013. They include companies which chose Leipzig because of the close links with the research community and the favourable investment conditions: Vita 34 AG (Europe's largest umbilical cord blood bank and one of the biggest biotech companies in Leipzig), c-Lecta (a spin-off of Universität Leipzig which specializes in the production of industrial enzymes), DPT Dental Partner Technologiezentrum GmbH (a dental milling specialist) and SoNovum AG (ultrasound-based detection of pathological changes in the brain).



## BIO-NET LEIPZIG

BIO-NET LEIPZIG Technologietransfergesellschaft mbH is the central port of call for high-quality consulting and management services at the interface of industry, research centres and financial backers in all areas of biotech in Leipzig. It focuses on funding for biotech, healthcare and the life sciences as well as the strategic development of regional cluster effects. BIO-NET LEIPZIG provides tailored support for both entrepreneurs and established companies.

## BIO CITY LEIPZIG builds bridges

BIO CITY LEIPZIG builds bridges between business and science on a compact location with total floor space of 20,000 square metres and stunning architecture to boot. This biotechnology centre is home to an expert network consisting of numerous biotech companies as well as research and training institutes. A quarter of the area is occupied by Universität Leipzig's BBZ Centre for Biotechnology and Biomedicine, while the remaining three quarters of BIO CITY is used by biotech companies. QIAGEN Leipzig GmbH, Delta-Vir GmbH, LipsDiag GmbH, AMP Therapeutics GmbH, Forward Pharma GmbH, Genolytic GmbH, Sovicell GmbH, GVG Diagnostics GmbH, Raptor GmbH and Nuvo Research GmbH are all based at BIO CITY LEIPZIG.

[www.bio-city-leipzig.de](http://www.bio-city-leipzig.de)

## BioCity Campus

The BCC BioCity Campus project strategy for the Alte Messe exhibition centre received an award in the national competition '365 Places in Germany – the Land of Ideas'.

- 1 German National Library
- 2 International school and kindergarten
- 3 TRM Translational Centre for Regenerative Medicine
- 4 European School of Regenerative Medicine
- 5 Max Planck Institute for Evolutionary Anthropology
- 6 BIO CITY LEIPZIG
- 7 IZI Fraunhofer Institute for Cell Therapy and Immunology
- 8 BioCube
- 9 Innovation Campus and Innovation Hall
- 10 Biotech companies
- 11 BioCity Campus South

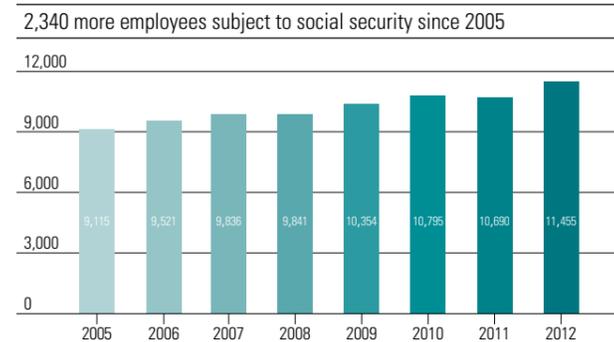
## BIO CITY LEIPZIG: New arrivals in 2012/13:

- iDiv German Centre for Integrative Biodiversity Research Halle-Jena-Leipzig
- QIAGEN Leipzig GmbH: This new Leipzig company is continuing to expand after taking over LDL Labor Diagnostik Leipzig GmbH.

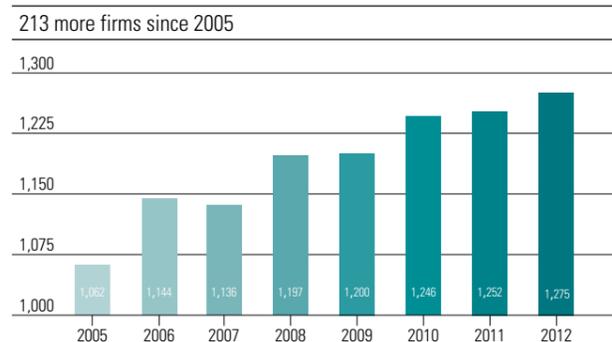
The businesses and research institutes in the Energy & Environment Cluster are a key growth driver in Leipzig's economy. Scientific research institutions make practical contributions to the energy transition by exploring aspects of energy and environmental policy. The diversity of these innovative sectors is represented by organizations based in the Leipzig region such as natural gas giant VNG, the EEX European Energy Exchange, the DBFZ German Biomass Research Centre, the UFZ Helmholtz Centre for Environmental Research and plenty of medium-sized firms. The members of the Energy & Environment Cluster have organized themselves within the NEU Energy and Environment Network.



# Energy & Environment



Source: Leipzig Office for Statistics and Elections. Calculations by Leipzig Office for Economic Development



Source: Leipzig Office for Statistics and Elections. Calculations by Leipzig Office for Economic Development

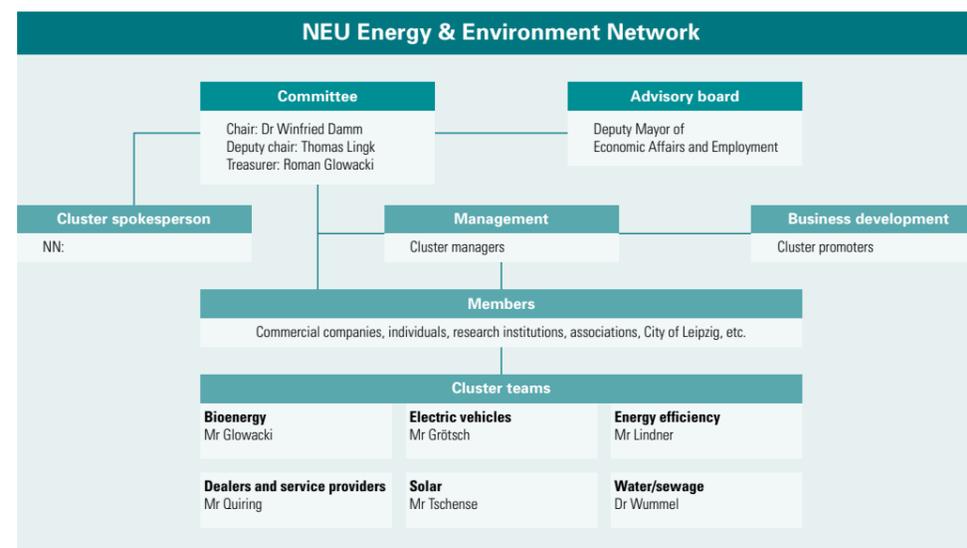
## Milestones in the development of the Energy & Environment Cluster (projects, investments and expansions)

- 2000** / Lippendorf Power Station opened by Vattenfall Europe Generation AG
- 2002** / EEX European Energy Exchange AG founded
- 2004** / Greater Leipzig Solar Power Plant opens in Espenhain
- 2005** / Borna Solar Power Plant opens  
/ Mechanical-biological waste treatment plant opens in Cröbern
- 2006** / Russo-German Institute of Energy Policy and the Energy Sector opens  
/ Verbio AG opens in Leipzig
- 2007** / World's biggest solar farm opens in Waldpolenz, Brandis
- 2008** / Leipzig Institute for Energy founded  
/ DBFZ German Biomass Research Centre announced  
/ Vattenfall Europe Endowed Chair of Energy Management and Sustainability founded at Universität Leipzig

- 2010** / DBFZ including pilot plant opens with investment of €30m
- 2011** / HTWK: Endowed Chair of Smart Monitoring and Online Diagnostics in Power Engineering founded  
/ AH Industries relocates production from Denmark  
/ Solarion AG starts building factory to produce thin-film solar cells in Zwenkau  
/ NEU Energy & Environment Network founded
- 2012** / Top-level BioEconomy cluster launched involving Leipzig cluster members  
/ Bavaria-Saxony Electric Vehicle Showcase launched with participation by cluster members  
/ iDiv German Centre of Integrative Biodiversity Research founded in Leipzig

## NEU Energy & Environment Network: Focused expertise

The NEU Energy & Environment Network was set up in January 2011, since when its membership has grown substantially. Its members initiate and carry out a host of projects, chiefly in the energy sector.



The firms in the Energy & Environment Cluster benefit from a broad research sector:

- DBFZ German Biomass Research Centre
- iDiv German Centre for Integrative Biodiversity Research
- Leibniz Institute of Troposphere Research
- Endowed chair at HTWK funded by the Leipzig Energy and Environment Foundation
- DBI Gas- und Umwelttechnik GmbH

## Energy Metropolis Leipzig: Projects in 2012:

- Smart Metering
- Top-level BioEconomy cluster
- Zwanzig20
- Energy storage
- TREC – Transregional Renewable Energy Cluster
- Peak Oil
- Electric Vehicle Model Region and Showcase
- Participation in the European Cluster Excellence Initiative, Label in Bronze

## Energy Metropolis Leipzig: 6th Expert Meeting

The 6th Expert Meeting of Energy Metropolis Leipzig was held under the banner of 'Embracing the Energy Transition – Global and Local Potential'. The main themes on the agenda were the energy transition and efficient energy use. The event was hosted by Leipzig Office for Economic Development and the NEU Energy & Environment Network. This regional forum with a national impact was attended by 170 participants.

[www.energiemetropole-leipzig.de](http://www.energiemetropole-leipzig.de)

## TerraTec 2013: Joint stand for Leipzig firms

The Office for Economic Development and the Office for Parks, Recreation and Water were on hand this year at TerraTec, Leipzig's biennial international environmental expo. They were joined on their stand by seven local companies: ENERelektronik GmbH, Fichtner Water and Transportation GmbH, Grontmij GmbH, BioVersal Deutschland GmbH, Geophysik GGD mbH, ECA-Software GmbH and GCI Dr. Schindler Geo Consult International GmbH & Co KG. During TerraTec 2013, a symposium entitled 'Sewage Disposal – a Global Challenge' was organized by the Environment/Water Cluster Team.



## Energy Cluster Meets Science

On 8 July 2013, the third Energy Cluster Meets Science meeting was hosted by the NEU Energy & Environment Network cluster association and Leipzig Office for Economic Development. Speakers from Universität Leipzig, HTWK Leipzig University of Applied Sciences, UFZ Helmholtz Centre for Environmental Research, MOEZ Fraunhofer Central and Eastern Europe Centre and DBFZ German Biomass Research Centre set out their energy-related research projects. One key element this year was the search for potential industry partners in the energy and environmental sectors for specific research projects.

### // Contact

City of Leipzig  
Office for Economic Development  
Department of Location Development/Marketing  
Thomas Lingk  
Tel: +49 (0) 341 123 5859  
Email: [thomas.lingk@leipzig.de](mailto:thomas.lingk@leipzig.de)  
[www.energiemetropole-leipzig.de](http://www.energiemetropole-leipzig.de)



## SWL: Energy for life from Leipzig for Leipzig

SWL generates power and heat at its green, efficient, combined cycle power plant in Leipzig. It also produces electricity from biomass and wind. In 2012, SWL earned a profit of €74.5 million and employed 953 people.

Stadtwerke Leipzig GmbH is one of Germany's most successful municipal multi-utilities. The company generates electricity and heat at its environmentally friendly combined cycle power plant in Leipzig as well as from renewables such as biomass and wind. Its wholly owned subsidiary Netz Leipzig GmbH fronts SWL's expertise and services in the generation, transmission and distribution of power, gas and district heating in Leipzig. SWL's prime task is of course to ensure a reliable energy supply. And service contractor LAS is the third company in the Stadtwerke Group. Being a municipal company, SWL also demonstrates civic responsibility by supporting for example social affairs, the arts, the environment and sport – and hence raises the quality of life for everyone in Leipzig.

[www.swl.de](http://www.swl.de)

## DBI: Serving the gas industry

DBI Gas- und Umwelttechnik GmbH is a modern company serving the gas industry and the environment. It covers the entire supply chain of gaseous fuels from extraction and production to network transmission and the green, efficient use of renewables. It also addresses innovative areas of research such as smart gas grids, energy storage involving hydrogen from wind power (power-to-gas technology), biogas in the natural gas network, and the development of fuel cell heaters. In 2012, DBI's 34 members of staff at its Leipzig site generated turnover of €3.3 million.

[www.dbi-gut.de](http://www.dbi-gut.de)



## UFZ Helmholtz Centre for Environmental Research

UFZ conducts a wide range of research in fields such as biodiversity, water and human health. Its scientists make use of the very latest technology platforms such as the TESSIN modelling and visualization system as well as innovative mapping and monitoring technologies like MOSAIC and TERENO. The UbZ Centre for Environmental Biotechnology is an important interface for technology transfer to industry. UFZ is an initiator and member of several strategic research networks. One flagship is PEER (the Partnership for European Environmental Research) which was launched by UFZ in 2001 and consists of seven of Europe's biggest environmental research institutes.

[www.ufz.de](http://www.ufz.de)

## KWL: Providing water in harmony with nature

Every day Kommunale Wasserwerke Leipzig GmbH delivers tap water to the 634,000 people living in and around Leipzig and handles the green disposal of sewage. In order to do so, KWL continues to invest in modern infrastructure of the highest quality. Moreover, it's an important employer and training company. Every year KWL takes on plenty of school-leavers as apprentices, safeguarding the supply of well-trained staff. KWL also owns five successful subsidiaries: Bau und Service Leipzig GmbH, Sachsen Wasser GmbH, Sportbäder Leipzig GmbH, Wassergut Canitz GmbH and Wasseraufbereitung Knautnaundorf GmbH.

[www.wasser-leipzig.de](http://www.wasser-leipzig.de)



## BDZ: Practical local sewage treatment network

Thanks to the BDZ Training and Demonstration Centre for Local Sewage Treatment, Leipzig has a national and international centre for decentralized sewage treatment whose services include demonstration sewage treatment systems, training for personnel from Germany and abroad, and R&D in sustainable water management.

[www.bdz-abwasser.de](http://www.bdz-abwasser.de)

## Concentrated expertise to protect water resources

The UFZ Helmholtz Centre for Environmental Research in Leipzig will take charge of the ETC/ICM European Topic Centre on Inland, Coastal and Marine Waters, initially for the 2014–18 period. In this role, it will pool the EU's expertise regarding the observation and evaluation of water resources and stretches of water in Europe. The German government expects this to result in additional information about the state of lakes and rivers in Europe, improving the protection of both the environment and water resources. ETC/ICM's main task is to support and advise the EEA European Environment Agency.

[www.ufz.de](http://www.ufz.de)

## Sachsen Wasser: Transformation expertise

Under its development cooperation with water and sewage companies, for thirteen years Sachsen Wasser GmbH has been working to improve the provision of drinking water and sewage treatment in developing regions and trouble hotspots. Collaboration in the field of water infrastructure has enhanced the development of the municipal water sector in so far thirty-two countries. In Germany, Sachsen Wasser provides consulting, technical management and commercial services to private and public sector clients in the water industry.

[www.sachsenwasser.com](http://www.sachsenwasser.com)

## European Energy Exchange: The power bourse

## VNG: The natural gas specialists

The Leipzig-based VNG Verbundnetz Gas AG delivers natural gas from its own production facilities, long-term import agreements and the European trading markets to customers in Germany and abroad. In addition, it provides its customers with tailored, innovative gas products and services. This involves conducting projects and cooperation in the research, development and positioning of modern natural gas technologies in the electricity and heating markets and also transport. VNG AG is a member of the VNG Group, which concentrates on the four core areas of exploration and production, sales and services, transmission and storage. In 2012, the VNG Group had a combined turnover of €9.2 billion and employed a workforce of about 1,400.

[www.vng.de](http://www.vng.de)

EEX European Energy Exchange is Europe's leading energy bourse. It develops, operates and interconnects secure, liquid and transparent markets for energy and related products where electricity, carbon credits and coal are traded. Over 200 companies (including energy providers, municipal utilities, industrial companies, trading companies, brokers and banks) from 22 countries take part in trading.

In 2012, trading on EEX's electricity forward market totalled 931 TWh. That same year, the 137 members of staff notched up turnover of €47.9 million. The EEX Group includes ECC European Commodity Clearing AG – the central clearing house for all of EEX's transactions.

[www.eex.com](http://www.eex.com)



## Flooding on the Mulde

Many of the newly constructed dykes and flood control systems such as those in Eilenburg and Erlln lived up to expectations and saved inhabited areas from flooding on 4 June 2013. In its report on the 2013 floods, scientists from UFZ proposed basing flood prevention in Germany on four main pillars.



## European Air Transport Leipzig

European Air Transport Leipzig GmbH is chiefly responsible for operating, servicing and maintaining DHL's own freighter fleet. By deploying 18 Airbus A300-660s converted into freighters, the fleet is now more modern, more efficient and ultimately greener.

## DHL's hub at Leipzig/Halle Airport

DHL's European air freight hub at Leipzig/Halle Airport celebrated its fifth anniversary in May 2013. It's operated jointly by DHL Hub Leipzig GmbH and European Air Transport Leipzig GmbH. Investment at the hub has totalled about €300 million. It currently has a workforce of over 3,500, 90% of whom come from the region. Efforts to promote regenerative energy and ensure energy is used efficiently are based on modern technologies such as photovoltaics and the cogeneration of heat and power. The core tasks of DHL's Leipzig hub include loading and unloading aircraft as well as sorting and handling express consignments.



## Deutsche Post DHL's sorting office

The highly automated scanning, sorting and handling systems at the sorting office can cope with up to 3 million letters daily. It's the biggest sorting office in central Germany.

## Deutsche Post DHL's parcel centre

Every day, up to 200,000 small packets and parcels can be coded, automatically sorted and prepared for forwarding to their final destination at DHL's parcel centre in Radefeld.

## Deutsche Post's customer service centre

Deutsche Post's call centre in Leipzig is one of 13 in Germany. It deals with enquiries regarding postal products, rates and rules.

[www.dp-dhl.de](http://www.dp-dhl.de)

## AeroLogic: A central German carrier

AeroLogic GmbH, a joint venture set up by Lufthansa Cargo and DHL Express, operates one of the world's biggest fleets of intercontinental freighters at Leipzig/Halle Airport comprising eight ultramodern Boeing 777Fs. AeroLogic currently flies to 20 destinations on 3

continents. It handles the main flows of cargo between Europe, the Middle East and Asia, and delivers some 2,000 tonnes of mostly time-critical express freight from Asia and the Middle East to Europe.

[www.aerologic.aero](http://www.aerologic.aero)



<b>ATL</b> / Atlanta	<b>BGY</b> / Bergamo	<b>FRA</b> / Frankfurt	<b>LAX</b> / Los Angeles	<b>PVG</b> / Shanghai
<b>BAH</b> / Bahrain	<b>BOM</b> / Mumbai	<b>HKG</b> / Hong Kong	<b>LEJ</b> / Leipzig/Halle	<b>SIN</b> / Singapore
<b>BLR</b> / Bangalore	<b>DXB</b> / Dubai	<b>IAH</b> / Houston	<b>LHE</b> / Lahore	<b>TAS</b> / Tashkent
<b>BKK</b> / Bangkok	<b>EMA</b> / East Midlands	<b>ICN</b> / Seoul	<b>ORD</b> / Chicago	<b>YYZ</b> / Toronto

## European maintenance base for the world's biggest aircraft

The Volga-Dnepr Group is the world leader in the unique, oversize and heavy cargo market and the biggest Russian air carrier. Its business is based on charter flights using Antonov 124-100s and Ilyushin 76TD-90VDs (Volga-Dnepr Airlines) and on scheduled flights operated by a fleet of Boeing 747 all-cargo aircraft (AirBridgeCargo Airlines). The only European maintenance base for Antonov 124-

100s was opened at Leipzig/Halle Airport by Ruslan Salis GmbH, a joint venture of the Russian Volga-Dnepr Group and the Ukrainian state company Antonov. Volga-Dnepr Technics GmbH provides maintenance and repair services for Boeing 747s (-200, -300, -400, -8F) in line maintenance and owns a C14 rating (wheels and brakes).

[www.volga-dnepr.com](http://www.volga-dnepr.com), [www.vd-technics.com](http://www.vd-technics.com)

## Kühne + Nagel

Kühne + Nagel opened its pharmaceutical logistics terminal in March 2013. The first phase comprises a state-of-the-art logistics centre on an area of 10,000 sqm which complies with the GMP standards of the pharmaceutical industry. It has a cold storage area with a temperature range of 2–8°C and 500 pallet slots. It also features a special area for the storage and management of narcotics as well as authorized zones for production and sampling. Moreover, two temperature-controlled halls provide space for 18,000 pallets. Kühne + Nagel occupies a site about 90,000 sqm in size at the GVZ freight village in Leipzig, and its logistics space there has the potential to be expanded to 45,000 sqm.

[www.kn-portal.com](http://www.kn-portal.com)



## Amazon.de

Online retailer Amazon.de opened its new fulfilment centre in Leipzig in autumn 2006. Amazon's entire product range – from books to televisions and even gardening equipment – is dispatched from this logistics centre measuring about 80,000 sqm. To deliver orders in time, in the run-up to Christmas 2012 more than 3,000 additional seasonal staff were taken on.

[www.amazon.de](http://www.amazon.de)



## Taschenkaufhaus

Online bag retailer Taschenkaufhaus GmbH has sold "bags for all situations" since it was set up in 2003. It also has an attractive real-world shop 330 sqm in size in central Leipzig. In 2012, Taschenkaufhaus GmbH moved into a single office and logistics complex of its own. Providing space for over 70 employees, it contains 5,000 sqm of warehousing and another 2,150 sqm of offices.

[www.Taschenkaufhaus.de](http://www.Taschenkaufhaus.de)

## CEVA Logistics centre for Medtronic

CEVA Logistics, one of the world's foremost supply chain companies, opened its new site in Leipzig in 2011, creating 80 new jobs. It contains 8,000 sqm of warehouse space along with 600 sqm of offices. CEVA Logistics performs logistical services for Medtronic, a leading manufacturer of medical equipment. Its site has additional space which could be utilized to create another 22,000 sqm of warehousing.

[www.cevalogistics.com](http://www.cevalogistics.com)

## Fenthol & Sandtmann: Leipzig's oldest haulage firm

Fenthol & Sandtmann GmbH was established in Leipzig back in 1827, making it the city's oldest haulage company. It now operates out of four sites in Germany in Hamburg, Leipzig, Dresden and Frankfurt, all of which are integrated as a holding company into the Raben Group's network. The company covers the full range of transport services, including general cargo, freight traffic, procurement logistics, project-based business, and imports and exports.

[www.fenthols.de](http://www.fenthols.de)

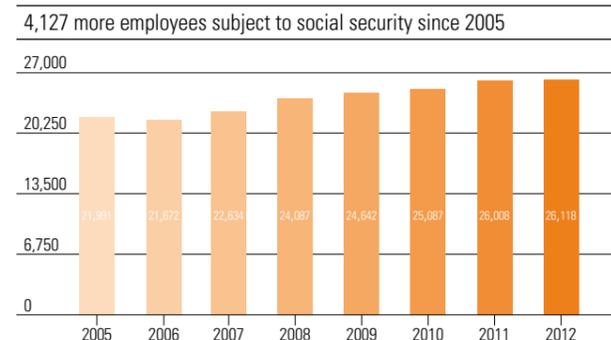
Since 2011, the following firms have moved into the former Quelle building:

- momox
- Rudolph Logistik Gruppe
- DB Intermodal Services GmbH
- TI Automovie GmbH, SODEXO Catering
- DB Schenker AG
- Spedition Friedrich & Sohn
- Atos Origin GmbH

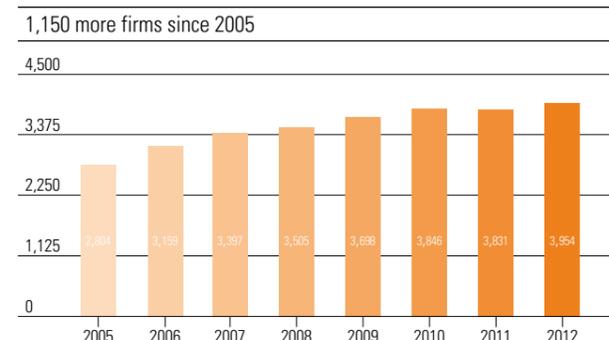
The media and creative sector is one of the driving forces behind economic success in Leipzig. Comprising several sub-sectors, it's closely interconnected with the rest of the economy and acts as a creative catalyst. Combining cultural and artistic ideas and new products with technological and scientific creativity, the Media & Creativity Cluster is one of the new, rapidly growing key industries.



# Media & Creativity



Source: Leipzig Office for Statistics and Elections. Calculations by Leipzig Office for Economic Development



Source: Leipzig Office for Statistics and Elections. Calculations by Leipzig Office for Economic Development

## Milestones in the development of Leipzig's Media & Creativity Cluster (private sector, investments, expansions)

- 1990** / Media City Leipzig campaign launched  
/ German Booksellers' and Publishers' Association: Regional branch founded for Saxony, Saxony-Anhalt and Thuringia
- 1991** / Leipzig Book Fair relaunched with the literary festival Leipzig Reads
- 1992** / 'Media City Leipzig' strategy paper is adopted by Leipzig City Council
- 1996** / Textbook publisher Ernst Klett opens its Leipzig headquarters  
/ Medienhof Stötteritz opens as a business park for traditional media
- 1998** / First annual Central German Media Meeting held in Leipzig  
/ MDM Central German Media Promotion founded
- 1999** / TAS Telemarketing AG opens in Leipzig  
/ itCampus GmbH is founded
- 2000** / Film, TV, radio and stage complex media city leipzig opens  
/ mdr's TV centre opens  
/ IBM Deutschland GmbH begins setting up a regional helpline service
- 2004** / SLM commercial broadcasting agency relocates to Leipzig
- 2005** / Radio PSR relocates to modern broadcasting centre at Thomasmassage 2  
/ GRASSI OPEN (now Designers' Open) is launched  
/ Eigen + Art gallery moves into disused industrial premises at the Baumwollspinnerei arts complex
- 2006** / DATA-team GmbH makes Leipzig branch its headquarters  
/ Villa Ida Media Campus (home of Leipzig School of Media gGmbH) opens
- 2007** / Competence Call Center Leipzig GmbH founded
- 2009** / buw customer care operations Leipzig GmbH opens
- 2010** / Leipziger Verlags- und Druckereigesellschaft: Premises converted and expanded  
/ Softline AG and Softline GmbH relocate to Leipzig
- 2011** / Deutsche Telekom: Customer service centre opens
- 2012** / German National Library celebrates its centenary
- 2013** / International Supercomputing Conference in Leipzig

## One cluster, seven sub-sectors

Leipzig's reputation precedes it. It's known as the city of Bach – and for the Leipzig Fair. A city of art and music. A city of industrialization with plenty of room for investment. And of course as the city of freedom and the Peaceful Revolution. Indeed, people who want to change the world always feel at home in Leipzig. The city's Media & Creativity Cluster is in a constant state of flux with its seven sub-sectors: information and communication technologies, printing and publishing, broadcasting and film, arts and music, advertising and PR, architecture and design, and trade shows and services. Its participants continuously develop, design and present new visions – be it with ones and zeros, on the silver screen, on the radio or the web, or with paint, music or words.



## Central German Media Meeting and Young Media Meeting

Every May, this three-day conference brings together experts from the media, politics, business and science. It's hosted by a special working group in which the City of Leipzig is also represented. Key issues regarding the changing media, new technologies and their impact, innovative business models and their prospects, and media literacy and ethics are debated by the prime ministers of the regions in central Germany, renowned experts from public and private broadcasters, and representatives of regional media institutes, media businesses and higher education.

## Events

Trade shows, industry meetings and events of national and international importance such as the Leipzig Book Fair, Designer's Open, the International Conference on Business Informatics, the SABRE multi conference, the Central German Media Meeting, DOK Leipzig and Leipzig Film Art Fair all provide an outstanding opportunity to showcase the very latest products, findings and developments, and to talk shop with people from the same sector.

## Pooling strengths: Networking for success

Networks such as the SLM regional agency for commercial broadcasting and new media, MDM Central German Media Promotion, the Central German Information Technology Cluster, the Leipzig IT Alliance, the German Booksellers' and Publishers' Association's regional branch for Saxony, Saxony-Anhalt and Thuringia, the Printing and Media Association for Saxony, Thuringia and Saxony-Anhalt, POLYGRAPH Leipzig, and the Creative Leipzig Association are a source of information and support for those working in the Media & Creativity Cluster.

## Leipzig Book Fair

The annual Leipzig Book Fair is Germany's foremost spring meeting place for the printing and publishing sector. It's become enormously popular among the general public, largely thanks to Leipzig Reads, Europe's biggest festival of literature.



### // Contact

City of Leipzig  
Office for Economic Development  
The Media, Trade Shows and  
Logistics Department  
Brigitte Brück  
Tel: +49 (0) 341 123 5841  
Email: [brigitte.brueck@leipzig.de](mailto:brigitte.brueck@leipzig.de)

## IT companies arriving in Leipzig in 2012/2013:

- arvato direct Services GmbH
- CID GmbH
- Habel GmbH & Co. KG
- Informatik DV GmbH
- Masepo GmbH
- Mercateo Services GmbH
- OR Soft Jänicke
- tema-direkt GmbH

## Training and research institutes in Media & Creativity:

- Universität Leipzig
  - Department of Computer Science
  - InfAI Institute for Applied Informatics
  - Institute of Communication and Media Studies
  - German Creative Writing Programme
- HTWK Leipzig University of Applied Sciences
  - Faculty of Computer Science, Mathematics & Natural Sciences
  - Faculty of Media
- HFTL Deutsche Telekom University of Applied Sciences for Telecommunications
- Saxon University of Cooperative Education
  - Department of Computer science
- HGB Academy of Visual Arts
- Felix Mendelssohn Bartholdy University of Music and Theatre
- Leipzig School of Media



## COMPAREX: A success story

COMPAREX has more than thirty years' experience of addressing the needs of local authorities and SMEs as well as industrial companies and international corporations. Its services include software licences from more than 3,000 manufacturers and consulting. One area of specialization is the development of innovative, customized cloud computing solutions. Based in Leipzig, COMPAREX has more than 75 branches in 29 countries, including over a dozen in Germany.

[www.comparex-group.com](http://www.comparex-group.com)

## mdr: Broadcasting to central Germany

Broadcasting to the more than 8 million inhabitants of Saxony, Saxony-Anhalt and Thuringia, mdr organizes a full TV channel, eight radio stations, and concerts featuring its own symphony orchestra, radio choir, and the only children's choir in the German public network ARD. It's also responsible for many successful shows shown on ARD and is in overall charge of the KiKA children's channel. Viewers and listeners particularly value mdr's regional expertise as well as the high quality of information, services, culture and entertainment it provides. Alongside its popular radio stations, in 2012 mdr was the most successful 'third TV channel' in ARD for the sixteenth year running with an average market share of 8.5%. mdr is the biggest media employer in the region.

[www.mdr.de](http://www.mdr.de)



## Deutsche Telekom: Leipzig a pilot region

Leipzig was one of the first conurbations in Germany to be connected to Deutsche Telekom's high-speed network, which features broadband speeds of up to 100 Mbit/s. Customers in Leipzig can benefit from its Entertain triple play packages comprising high-speed Internet (up to 50 Mbit/s), unlimited calls to German landlines, and interactive television in HD quality. What's more, Deutsche Telekom is one of the biggest training companies in Leipzig.

[www.telekom.de](http://www.telekom.de)

## Arts and music: Leipzig's free spirit

World-class culture and a vibrant fringe scene are both well established in Leipzig. The city's painters, musicians, dancers and actors generate an artistic momentum which inspires creatives, electrifies audiences, and significantly contributes to the general quality of life in Leipzig. The sub-sector arts and music accounts for the highest number of businesses in the Media & Creativity Cluster and comes third in terms of employment. But that's no surprise given Leipzig's free spirit!

## REGIOCAST: German radio company

Based in Leipzig, Kiel and Berlin, REGIOCAST manages commercial radio stations and currently has shareholdings in about thirty broadcasters and other companies. In Leipzig, REGIOCAST runs Radio PSR and R.SA, the foremost commercial stations in the region, as well as radio advertising company mir.). It also owns stakes in event and marketing firms along with a VHF radio station. REGIOCAST provides a full range of services in planning, radio services and new media solutions. It employs 150 people in Leipzig, including 15 trainees

[www.regiocast.de](http://www.regiocast.de)



## German National Library: Storehouse for literature and music

Since its foundation in 1912, the German National Library has amassed a collection of some 28 million media units, the overwhelming majority of which is made up of writings in all sorts of formats and covering all sorts of subjects. However, it also has more than 1.8 million audio recordings and 800,000 examples of sheet music. They are catalogued, placed in storage, and can be viewed by visitors at the library's two centres in Leipzig and Frankfurt. During the construction of the most recent extension in Leipzig, a separate reading room was built for the German Music Archives of the German National Library where recordings can be heard in exceptional quality at the audio workstations and in a listening studio. In a nutshell, the German National Library serves as the long-term memory for Germany's musical output as well as all German and German-language writings since 1913.

[www.dnb.de](http://www.dnb.de)

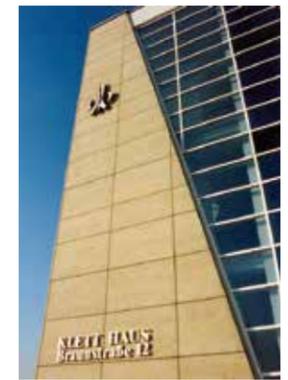
## Congratulations

Congratulations are due to publishers Seemann Henschel GmbH & Co. KG and Lehmann Verlag, which are both celebrating their tenth anniversary. Their books reflect cultural history, record human existence, make their readers a little wiser, and also entertain them! We'd also like to congratulate talking book company BUCHFUNK Verlag, which on 6 March 2013 was awarded the 2013 German Audiobook Prize in the 'best non-fiction' category.

## Ernst Klett

The biggest publishing company in Leipzig is Ernst Klett Verlag GmbH, which produces textbooks for primary schools as well as for the secondary school subjects German, geography, ethics, history, art, music and social studies. It also runs a drop-in centre in Leipzig where teachers, parents and schoolchildren can browse through the books it produces. Ernst Klett Verlag GmbH is part of the Stuttgart-based Klett Group, one of Europe's foremost education corporations, with 58 subsidiaries at 37 locations in 14 countries.

[www.klett.de](http://www.klett.de)



## Giesecke & Devrient

Giesecke & Devrient was founded in Leipzig back in 1852 as a printer of money and securities. In the meantime, this family company now headquartered in Munich has become a global technology corporation with approximately 11,200 employees and subsidiaries and joint ventures all over the world. G&D develops, manufactures and markets products and solutions related to payments, secure communication and identity management. Its main clients are central and commercial banks, mobile providers, other private sector companies, and governments and public authorities. G&D's Leipzig operation employs around 350 staff producing banknotes, postage stamps and security documents.

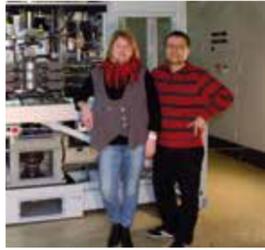
[www.gi-de.com](http://www.gi-de.com)



## German Booksellers' and Publishers' Association

Regine Lemke (CEO of the regional association) and Helmut Stadler (chairman) are dedicated to serving the interests of publishers and booksellers. Being a committed network partner of the City of Leipzig, the regional association of the German Booksellers' and Publishers' Association works with the Office for Economic Development to organize high-quality, affordable workshops intended to boost the economic competence of the many small and medium-sized publishers in and around Leipzig.

# Industry: Good prospects



## PTL Prüfstandtechnik Leipzig GmbH

PTL Prüfstandtechnik Leipzig GmbH is an innovative firm which is successfully continuing the long-standing hydraulic industry in Leipzig. The company specializes in electrohydraulics and automation, especially test bed construction and testing equipment.

[www.ptl-hydraulik.de](http://www.ptl-hydraulik.de)

### Business stable

Although the business situation of industrial companies in the Leipzig region declined during 2012, it stabilized again in the fourth quarter. At the end of 2011, 46% of companies described their situation as good while the share of dissatisfied firms was 12%. The balance of business expectations among industrial companies dropped by 13 points to +34 points.

### Export quota unchanged

In 2012, the total turnover of the 493 industrial companies\* in the region covered by Leipzig Chamber of Industry and Commerce dropped by €400 million or 3.3% over 2011 to €11.76 billion. Since foreign sales declined by a similar percentage (3.2%) to €4.78 billion, the share of exports remained unchanged at 40.6%.

### Rising turnover put on hold

Disappointingly, the growth enjoyed by industry since 2010 slowed down to a halt. Above all, the influential automotive industry saw sales decline significantly, dampening overall industrial output in the region. This is particularly reflected in the statistics for Leipzig, where the total turnover of the 160 companies subject to compulsory reporting shrank by 5.9% to €7.11 billion, with foreign sales falling by 6.7% to €3.57 billion.

### Higher employment

In contrast to the sales figure, average employment in industry was higher than in 2011. In the Leipzig region, the number of industrial employees climbed by 3.3% to over 40,200. And the increase in Leipzig was even higher, the workforce growing by 6.1% (over 900 people) to nearly 17,000.

### Optimism prevails

Business expectations among industrial companies for 2013 are generally positive. The balance between optimistic and pessimistic business prospects at the start of 2013 was +17 points – although it should be pointed out that there was a far more buoyant atmosphere at the start of 2012 (+31 points), especially regarding exports.

Sources: Economic Report by Leipzig Chamber of Industry and Commerce, 2013; Saxon Department of Statistics

\* Companies subject to reporting requirements with 20 or more employees



## Celebration at the Gewandhaus

The 21st Master Craftsmen's Festival was hosted by Leipzig Chamber of Small Industries and Skilled Trades at the Gewandhaus concert hall. The special ceremony for young master craftspeople was attended by over 2,000 invited guests from politics, the business community, local government, science and the arts – not to mention the youngsters' families! Certificates were awarded to 288 newly qualified young adults in 14 trades as well as 41 people who had passed the chamber's internal business management exams.

# Skilled trades in the Leipzig region upbeat

### Skilled trades continue to flourish

The skilled trades are continuing to thrive in the Leipzig region, with 80% of firms across the board describing their business as good or satisfactory. Their expectations are also very optimistic, with over a third of firms anticipating business to pick up over the next few months and nearly half expecting the situation to stabilize. And employment figures have hardly been affected by the slight economic downturn at all.

### Employment in skilled trades remains stable

In over 80% of businesses, the number of employees remained unchanged in 2012. SMEs predominate in the skilled trades in the Leipzig region. In fact half of all firms have fewer than five employees and only a fifth have more than ten. All in all, the 12,300 skilled trades firms in the Leipzig region employ some 95,000 people. Particular importance is still attached to internal training, and the skilled trades in and around Leipzig currently have over 3,000 apprentices.

### Economic trend remains positive

The building and finishing trades remain buoyant with 80% of firms in both segments at least satisfied with their current business. Their order books are full, meaning they can look ahead with confidence. However, the atmosphere among vehicles repairs and services remains muted, with one in two firms assessing business as poor, compared to one in three a year earlier. Producers and suppliers of medical equipment also suffered a drop in turnover. On the other hand, the business situation in food and personal services remained unchanged.

### Children's books arouse interest in skilled trades

The Chamber of Small Industries and Skilled Trades provides preschool centres and primary schools in the region with educational books. There are currently over 100 books in use introducing the skilled trades to young children. Tradesmen act as sponsors in this project, including master carpenter Ralf Peukert.

### WorldSkills

WorldSkills in Leipzig was a marvellous opportunity to showcase the skilled trades. The motifs used in the accompanying image campaign underlined the importance of the skilled trades as the economic powerhouse in everybody's neighbourhood.

### Succession planning to future-proof skilled trades

Over the next ten years, the managers of about 3,000 skilled trades firms are due to retire. The majority of them require a successor to maintain the over 20,000 jobs, expertise and productivity. Back in 2000, the Chamber of Small Industries and Skilled Trades launched a succession planning campaign which is clearly bearing fruit, the trend now being for firms to be continued under new management rather than closed down when the boss retires.

[www.hwk-leipzig.de](http://www.hwk-leipzig.de)



## EMAG Leipzig

Founded on 1 September 1999, EMAG Leipzig Maschinenfabrik GmbH has undergone successful development ever since. The original company established in Leipzig in 1889 by Wilhelm von Pittler was a manufacturer of lathes for over a century. In 1999, its successor PITTler TORNOS joined the EMAG Group and began trading as EMAG Leipzig Maschinenfabrik GmbH. EMAG Leipzig, the technology company serving the EMAG Group's oilfield division, produces machine tools and complete production lines for components used in oil and gas production. Nowadays, EMAG Leipzig is one of the world's leading manufacturers in its field. Across the world the EMAG Group employs over 2,000 people, including 100 in Leipzig.

[www.emag.com](http://www.emag.com)



### // Contact

Chamber of Small Industries and Skilled Trades

Ralf Scheler (President)

Dagmar Ehnert (Managing Director)

Dresdner Str. 11/13, 04103 Leipzig

Tel: +49 (0) 341 21880

Email: [info@hwk-leipzig.de](mailto:info@hwk-leipzig.de)

[www.hwk-leipzig.de](http://www.hwk-leipzig.de)

## WorldSkills Leipzig

At the skills world championships, over 1,000 young professionals up to 22 years of age from all over the world competed in 46 disciplines. WorldSkills Leipzig 2013 drew about 205,000 visitors to both the exhibition centre and official events in the city. And over 1,000 accredited journalists from across the world reported on the competitions.



# Leipziger Messe: Sustainable expansion

## model-hobby-games

model-hobby-games, the biggest public exhibition devoted to model railways, creative design, games and toys, attracted 98,200 visitors, who were invited to try out over 900 activities for themselves on a total area of 90,000 sqm.

## GeoGames

Under the motto 'Two partners – one vision', the Leipzig geocaching community and Leipziger Messe developed GeoGames in summer 2012. This new format for live communication was attended by more than 4,000 participants from 16 nations, making it the biggest geocaching event anywhere in the world so far.

## // Contact

Leipziger Messe GmbH  
Management:  
Martin Buhl-Wagner  
Markus Geisenberger  
Messe-Allee 1, 04356 Leipzig  
Tel: +49 (0) 341 6780  
Email: [info@leipziger-messe.de](mailto:info@leipziger-messe.de)  
[www.leipziger-messe.de](http://www.leipziger-messe.de)

Being an expo organizer offering an extensive range of services, the Leipziger Messe Group is continuing to expand its business operations and hence contribute to the region's economic stability. The 33 exhibitions in 2011 (2011: 36) drew 9,602 exhibitors (2011: 11,536). The total number of visitors, including at conventions, special events and corporate occasions, was about 1.2 million (2011: 1,048,513). Altogether, the Leipziger Messe Group enjoyed sales of approximately €72.3 million (2011: €68.97 million).

## Debuts and highlights in 2012

In 2012, Leipziger Messe expanded its portfolio with a string of new events. The successful premières included the Central German Graduates' Fair, new mobility (a conference on future transport concepts) and Die 66, Germany's most successful exhibition for the over-fifties, which is now continuing its success story in both Munich and Leipzig. One of the year's highlights was AMI Auto Mobil International, which boasted a large number of world debuts and enthusiastic visitors, and has now clearly established itself as the only motor show in Germany in even years. The expo ORTHOPÄDIE+REHA-TECHNIK 2012 (since renamed OTWorld) was the biggest so far in its history with 42,000 sqm of exhibition space. The Leipzig Book Fair strengthened its profile as an educational exhibition with new elements such as the Focus on Education, the Leipzig Reading Compass,

and the School Book of the Year award. denkmal Leipzig consolidated its position as Europe's leading trade fair for conservation, restoration and the renovation of old buildings. Once again, the public exhibitions HOME-GARDEN-LEISURE, Beach & Boat, the Central German Skilled Trades Fair, equestrian show PARTNER PFERD and model-hobby-games proved especially popular.

## Leipziger Messe's expo centre: Acclaimed by external organizers

The buildings and outdoor exhibition space at Leipziger Messe were hired out in 2012 a total of 49 times with assistance provided by Leipziger Messe Gastveranstaltungen GmbH. The GTM Germany Travel Mart™, the biggest incoming workshop for Germany, made its debut in Leipzig. GOOSE Communication, an English lead agency, booked Leipziger Messe for the first time for the central European presentation of Syngenta, a world-leading agricultural business. Apart from regular clients like Touristik & Caravannings, the Leipzig Motorbike Show and Kings of Xtreme, several companies used the exhibition centre to stage attractive sales conferences and workshops for their dealers.

## CCL Congress Center Leipzig: 'Best Congress and Convention Centre'

In 2012, CCL Congress Center Leipzig was voted the 'Best Congress and Convention Centre' by readers of British trade magazine Business Destinations, the ACTE Association of Corporate Travel Executives, and corporate travel centre directors of the world's top 500 companies. The reasons quoted were the excellent conditions at CCL, including the infrastructure of the building and its surroundings, the high quality of the hotels, and Leipzig's good transport links and image. Above all, the exemplary cooperation between organizers and service partners at CCL was emphasized.

## CCL attracts top international conventions

CCL Leipzig is becoming increasingly important as a congress venue. In 2012, it hosted a total of 111 conventions and conferences (2011: 93) attended by 143,000 delegates (2011: 96,000). And for the first time it was booked by an American organizer when the CYTO Congress, the world's most important convention devoted to cell diagnostics, came to Leipzig. Another outstanding international conference was ASPEN 2012, the annual meeting of the European Society for Paediatric Endocrinology. Meanwhile the Leipzig Veterinary Congress with the vetexpo industrial exhibition has consolidated its position as the largest veterinary conference in Germany.

## FAIRNET: Expert network of services for expos, conventions and eventss

For subsidiary FAIRNET, 2012 was the most successful year yet with turnover exceeding €23 million. Its professional workforce organized 770 projects in 16 countries. FAIRNET profited from regular clients such as Rotkäppchen-Mumm, Swiss watch manufacturer Tutima and the Starrag Heckert Group. New customers in 2012 included Westphalia, Frankfurt Airport, Celsion (fire protection systems), the Goldschmidt Thermit Group and Leipziger Leuchten. Long known for its remarkable designs as well as its reliable construction of trade show displays, FAIRNET is now expanding its event business.

## fairgourmet: Proven partner for large events

Leipziger Messe's catering subsidiary assisted not only all the events held at the exhibition centre in 2012 but also a string of major events elsewhere in Leipzig – including Classic Open, the Opera Ball, the Mendelssohn Gala and the Christmas Dinner Show at the disused Stadtbad swimming baths. fairgourmet even received an award from the Bachfest for its successful support and the increased quality of its catering.



## Leipziger Messe International: Globally active

It's not just in Leipzig that Leipziger Messe looks after sophisticated clients but also throughout the world. In 2012, its subsidiary Leipziger Messe International (LMI) was involved as a partner in nine trade shows in Russia, Ukraine and China, lending assistance to exhibitors from five countries (Germany, Austria, Turkey, Russia, China). For the first time, LMI also acted as a cooperation partner at the Gifts Expo in Moscow as well as at the Shoe Exhibition in Novosibirsk and an exhibition of woodworking machinery in Kiev.

[www.leipziger-messe.de](http://www.leipziger-messe.de)



## Leipzig Book Fair

The opening event in the publishing year drew 163,500 visitors to the Leipziger Messe exhibition centre. This year's special theme 'Literature from Poland, Ukraine and Belarus' continued the Leipzig Book Fair's special emphasis on Eastern Europe. The fair featured 2,071 publishers from 44 countries. Europe's largest literary festival 'Leipzig reads' was held for the 21st time, and 2,780 writers appeared at the some 2,600 events held at 350 different venues.

## BIO in Boston

LMI organizes national pavilions at trade fairs abroad, often on behalf of federal or regional ministries. In 2012 it assisted 350 exhibitors in 20 countries. And for the twelfth consecutive year, it supported German exhibitors at BIO in Boston (USA), the world's biotech expo.

## OECD International Transport Forum

The transport ministers from the fifty-two member states of the International Transport Forum have been meeting up in Leipzig with key figures from business and industry, international organizations, civil society and research since 2008 to debate the future of transport. In 2013, innovative, sustainable ways of financing transport were discussed.

## Service sector: Stable development at a high level



### Healthy situation in the service sector

The generally good situation in the service sector hardly changed in 2012. Businesses benefited from largely stable demand among trade, public and private customers. As a result, the very high level regarding the business situation has been maintained since 2010. At the end of 2012, nearly half the firms in the service sector described their business situation as good with a poor assessment only being reported by 10%. Accordingly, the good/poor balance was an excellent +39 points, only slightly below the previous year's level.

After a brief drop in autumn 2012, business expectations in the service sector are recovering again, and the balance of business forecasts is already back at +19 points. This generally improved business outlook reflects that of the industrial sector.

Source: Economic report published by Leipzig Chamber of Commerce and Industry, 2013

### A city of justice

There are currently over 1,600 lawyers, 22 notaries, and numerous judges working at the courts in Leipzig such as the local, financial, labour and social courts, the Saxon Constitutional Court, the regional court, the Fifth High Criminal Court of the German Supreme Court and the German Administrative Court, underlining Leipzig's reputation as a centre of justice.

### Sparkasse Leipzig: Reliable, committed, on the doorstep

Sparkasse Leipzig has enjoyed the trust of its customers for 187 years. It was on this basis that the bank managed to step up its market leadership among both retail and business customers in 2012. Moreover, its dense network of around 150 branches and service outlets in Leipzig and the districts of Greater Leipzig and North Saxony means it's never far away from any of its some 620,000 customers. Its mission is to provide a comprehensive range of financial services, support the regional economy, and help society in a variety of other ways. In 2012, Sparkasse Leipzig made a major contribution to local economic development by lending a total of €553 million, about 60% of which was to firms. At the end of 2012, Sparkasse Leipzig had a balance sheet total of over €8.81 billion. It's also one of the region's biggest employers with 1,767 staff.

Sparkasse Leipzig's closeness to the region is reflected in its social commitment. In 2012, the bank donated about €4.8 million to over 900 charitable causes in its local area.

### Bank training at Sparkasse Leipzig

In 2012, 50 new trainees started their career at the Sparkasse Leipzig bank. In addition to 43 trainee bankers and 5 students taking banking degrees at the University of Cooperative Education, 2 new recruits began training in office communications.



## Retail: Attractive mix, inviting variety



Following a relatively disappointing period lasting until autumn 2012, the situation in regional retail finally picked up in the fourth quarter thanks to the brisk Christmas trade. As a result, the financial results of the retail sector were only slightly down on the previous year. At the end of 2012, 36% of retailers assessed business as good while just 14% described things as poor. And the good/poor balance stood at +22 points, not far below the previous year's level of +25 points. By contrast, wholesale was significantly affected by the slight economic downturn early on, with business increasingly deteriorating as 2012 progressed. However, the downwards trend in the assessment of current business slowed down towards the end of the year. Even so, the good/poor balance plummeted from +39 points at the end of 2011 to +14 points a year later, and forecasts for 2013 remain muted.

Source: Economic report published by Leipzig Chamber of Commerce and Industry, 2013

### Still plenty of potential in Leipzig's retail market

Alongside Berlin, Leipzig is the most important retail location in eastern Germany – and with rents of up to €140/sqm being charged for retail space (up from €120 at the start of 2012) also the most expensive. The consistent expansion of the market is due to several German and international chain stores and brands, which are especially prominent in Leipzig. This growth comes as no surprise; following its extensive revitalization, Leipzig is now regarded again as a modern, attractive, dynamic city and along with Halle and Dresden forms a very strong economic area. But despite its excellent retail environment, Leipzig still has plenty of room to catch up in areas such as retail purchasing power (90.5; Germany = 100), retail sales (96.1) and centrality (purchasing power influx, 106.2). The reasons for this include stiff competition from large out-of-town shopping centres.



### Höfe am Brühl

The new shopping centre Höfe am Brühl was opened in September 2012. According to the operator, it contains about 120 shops and eateries on 27,000 sqm. Three firms have opened their very first German outlets there, while for another dozen companies Höfe am Brühl is their first site in Saxony or even eastern Germany.

### Facts and figures

Central Leipzig has about 200,000 sqm of retail space. This only accounts for 24% of the total retail space in Leipzig (830,000 sqm). This share in the city centre is much lower than in comparable cities such as Düsseldorf (33%) and Mannheim (40%). Leipzig has about 1.5 sqm of retail space per inhabitant, which is exactly the same as the German average. By comparison, Dresden has 1.7 sqm, Magdeburg 2.7 sqm and Berlin 1.4 sqm per head.

Barfussgässchen, Fleischergasse and Klostergasse are all full of bars and restaurants serving a wide range of cuisine. And the great thing about going out in Leipzig is that there's no official closing time!



Classic Open is an essential part of summer in Leipzig! For a few days every August, the marketplace is transformed into a huge concert garden when impresario Peter Degner organizes appearances by world stars in Leipzig – to the delight of the 100,000 excited spectators. As well as live performances, video recordings of famous concerts of classical, jazz, rock and pop music are beamed onto a giant screen.

## International cuisine: A mouth-watering choice

In Leipzig, visitors are spoiled for choice when it comes to eating out. There are 2,237 restaurants, bars and cafés with total seating for about 85,000 (including around 14,000 in the city centre and the neighbouring streets). They range from simple bars to gourmet restaurants serving Saxon and international cuisine. When the weather's fine, visitors dine alfresco and watch the world go by thanks to the additional outdoor seating for 18,000. One typical feature of Leipzig is the various districts of bars and restaurants, such as Drallewatsch starting on the marketplace and continuing along Barfussgässchen, the bistros, bars and cafés in 'theatreland', and Connewitz in south Leipzig. All in all, guests are welcomed by Leipzig's some 6,500 restaurant proprietors and landlords and their staff. The oldest part of Leipzig in the area around Barfussgässchen provides an impression of just how compact the architecture in the city centre used to be. Renaissance, baroque and fin-de-siècle buildings nestle cheek by jowl with picturesque spots and winding arcades. Some of Leipzig's restaurants are closely associated with historical celebrities, such as Auerbachs Keller, where part of Goethe's Faust is set, and Zum Arabischen Coffe Baum, which local luminaries like Goethe, Lessing, Wagner, Schumann and many more used to frequent.

**Délice:**  
**Network of good food cities of the world**  
 Leipzig is a member of the international network 'Délice – network of good food cities of the world', which under the leadership of twin town Lyon pursues various culinary themes. Activities range from marketing towns and cities

from a culinary angle to promoting regional products and ideas for everyday meals for children. Inspired by Leipzig's membership of Délice, Leipzig Chamber of Commerce and Industry teamed up with Leipziger Messe GmbH, the City of Leipzig, Leipzig Tourismus und Marketing GmbH and DEHOGA Leipzig in 2013 to organize a food festival for the third time. Tying in with the two exhibitions Gäste-Messe and LE Gourmet, fifty restaurateurs, retailers, theatres and city guides created delicious delights for culinary connoisseurs.



## Destination Leipzig: Record numbers of visitors

**Leipzig is becoming more and more attractive!**

As far as tourism was concerned, Leipzig enjoyed another record year in 2012! Following about 2.14 million overnight stays in 2011, there were 1,347,820 arrivals in 2012 (+10.6%) and 2,482,541 overnight stays (+13.4%). This growth in the numbers of visitors was unmatched in Germany. Major draws included the Gondwanaland tropical enclosure, the 800th anniversary of St Thomas's Boys Choir, and the conferences, conventions and exhibitions hosted by Leipziger Messe GmbH, especially AMI Auto Mobil International, and also the Germany Travel Mart (13–15 May 2012), which was hosted in Leipzig for the first time.

**2.48 million overnight stays**

In 2012, visitors to Leipzig availed themselves of all in all 114 hotels and campsites with a total of 13,706 beds. The average stay was 1.8 days. Foreign tourists and other visitors are flocking to Leipzig in ever greater numbers. Between January and December 2012, guests from abroad accounted for 391,464 overnight stays, corresponding to 15.8% of the total. In 2012, Leipzig was particularly popular among guests from the USA (48,520), the UK (36,257) and Switzerland (29,724).

**Optimistic forecasts**

Another boom year for tourism is on the cards in 2013. There are major events and anniversaries this year in Leipzig which are attracting international attention, such as the bicentenary of Richard Wagner, the bicentenary of the Battle of Leipzig (and the centenary of the memorial to the battle), and WorldSkills 2013.



### Gondwanaland

Gondwanaland at Leipzig Zoo is a fantastic place to experience animals and plants from the tropics at close quarters. This tropical adventure has earned a name for itself throughout Germany and lived up to its ambitious expectations in every respect. More than 2.32 million people visited Gondwanaland in its first year.

### Eight centuries of song

In 2012 Leipzig celebrated the 800th anniversary of St Thomas's Boys Choir with a wealth of special events throughout the year.

### Leipzig Christmas Market

The enchanting Leipzig Christmas Market was first held in 1767 and is nowadays one of the biggest in Germany. Divided into six distinct areas, it nestles snugly within Leipzig's historical city centre.



### // Contact

Leipzig Tourismus und Marketing GmbH  
 Volker Bremer  
 Augustusplatz 9, 04109 Leipzig  
 Tel: +49 (0)341 710 4265  
 www.leipzig.travel  
 www.leipzig.de



Construction work in front of Leipzig Central Station.

### Major projects in Leipzig (selection)

- Construction of the city-centre railway tunnel
  - Expansion of BMW's plant for electric car production
  - Expansion of Porsche's Leipzig plant
  - New campus for Universität Leipzig in city centre
  - Refurbishment of the Monument to the Battle of Leipzig
  - New building for HTWK Leipzig University of Applied Sciences
  - Porta furniture superstore at Alte Messe
  - Construction of new fire station
  - Construction of preschool centres
  - Construction of schools
  - Redevelopment and construction work at Leipzig University Hospital
- (see pages 98–101)

## Construction: 2011's good results sustained in 2012

### A successful year

The construction industry in the Leipzig region had a very successful year in 2012. Although momentum slowed somewhat towards the end of the year, over half of building contractors rated business as good with just 4% rating it as poor. This resulted in a good/poor balance of +48 points – exactly the same as in the previous year. Once again, construction firms' assessment of business was higher than in any other economic sector.

### Rising orders

The good overall results are borne out by the official statistics. Total turnover in 2012 in the 134 construction companies\* in the Leipzig region reached €1.094 billion, only slightly down on the previous year. However, development at the 47 construction companies based in Leipzig itself was less favourable, their turnover decreasing in 2012 by nearly 7% to €444 million. Incoming orders in the Leipzig region fared even better, climbing by 6% on 2011. Once again, however, the firms based in Leipzig were less successful in this respect, with orders dropping by nearly 18% in 2012 following the extraordinarily high growth of 45% in 2011. Employment declined at construction firms in both the Leipzig region and Leipzig itself. The total headcount declined by 4.8% to 8,008 in the Leipzig region and by 7.4% to 3,275 in the city of Leipzig.

### Promising outlook

After business prospects for the construction industry at the start of the year were rather muted owing to the poor weather, the outlook for 2013 is now much more promising. The balance of business expectations rose to +26 points, 9 points higher than the figure recorded in spring 2012.

Sources: Economic Report by Leipzig Chamber of Commerce and Industry, 2013; Saxon Department of Statistics  
\* Companies subject to reporting requirements with 20 or more staff

### Richard-Wagner-Platz: An attractive gateway to the city centre

Richard-Wagner-Platz, the north-west entrance to Leipzig city centre, has now been redeveloped. About 7,200 sqm in size, it was revamped in connection with the construction of the Höfe am Brühl shopping centre to a design reflecting the results of a competition for the surrounding streets. The square has been transformed from a car park with damaged surfacing into an area of greenery and fountains, the western section of which is now a charming space where pedestrians can sit down and relax, while the eastern area can be used for markets. The square has been given a unique character by the 'Dandelion' fountains – steel sculptures made by Leipzig sculptor Harry Müller, which from 1972 until 1999 stood in the fountains on Sachsenplatz. At their new location, they match what is probably Harry Müller's most famous work, the aluminium façade of the former Konsument department store, which has been restored and now fronts the new shopping mall. The fountain itself shoots water up to a height of 3m, producing spray reminiscent of a volcano erupting.



## Agriculture: Scientific, modern – for generations



### Planning for the future of agriculture

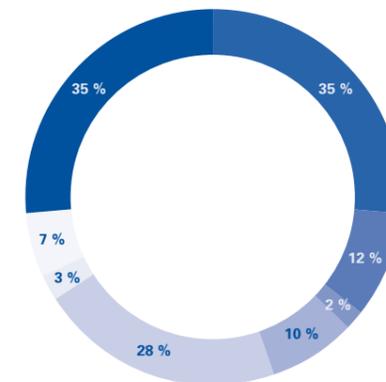
In 2012, the main topic of information and discussion between local government and farmers was the continuation of the agricultural structural development plan for Leipzig. A study was carried out by engineering consultants Grontmij and the draft plan submitted to Uwe Albrecht, the Deputy Mayor of Economic Affairs and Employment, and also presented at various events. An agricultural conference entitled 'Agriculture in the City of Leipzig – Action and Opportunities' was held during the Immobilienmesse property fair for the first time. During the keynote, facts and figures were used to underline the share of farmland in the city – and hence the contribution of agriculture as an economic sector to urban development.

### Farming in the city

Saat-Gut Plaussig Voges KG has been operating on this principle for more than twenty years. Stemming from a former nationalized farm, it has been owned by the Voges family since 1992. The company is based in an old manor in the village of Plaussig north-east of Leipzig. It carries out arable farming on a total of nearly 2,500 hectares of land distributed among thirteen villages. Employing fourteen full-time personnel, the farm grows high-quality grain, oilseed rape, peas and sugar beet for food and feed production. In addition, it works in seed propagation. Investments in soil-conserving equipment and GPS-controlled machinery allow farming which is precisely adapted to the needs of each crop and the soil and also make life easier for employees.

Saat-Gut Plaussig Voges KG makes an important contribution to preserving the cultural landscape. In the winter, hedgerows are regularly and expertly trimmed, while protective strips of clover grass, wildflowers and herbs are sown alongside streams and ponds as a source of food and cover for wildlife all year round.

/ Share of farmland



■ Farmland ■ Other land ■ Transportation ■ Business premises ■ Recreational land ■ Building and unbuilt land ■ Lakes and rivers ■ Woodlands

Farmland (Hectares)	
Arable land	2,450
Pasture	50
Winter wheat	940
Spelt	50
Barley	300
Of which: Seed propagation	55
Rye	220
Of which: Seed propagation	40
Triticale	38
Of which: Seed propagation	38
Winter rape	750
Peas	60
Sugar beet	90
Grass/herb propagation	2



# Shoulder-to-shoulder with mid-sized business

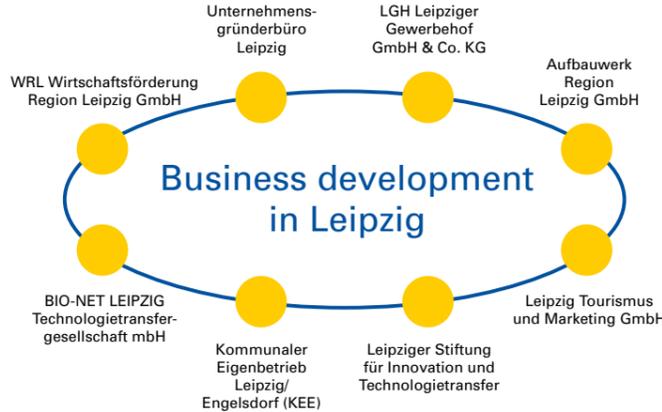
## Business helpers and guides

Economic development in Leipzig boils down to three aims:

- / Securing existing jobs and creating new ones, especially high up the value chain
- / Creating the reliable conditions necessary for a balanced economic structure and a climate encouraging investment all the way from robust cooperation and working partnerships to networking
- / Securing the local authority's financial muscle

## Support programme for growth and expertise in Leipzig's SMEs

The SME Support Programme is aimed at small and medium-sized enterprises (SMEs) in Leipzig. Its three-pronged approach comprises preserving existing firms, promoting start-ups, and relocation support. By providing funding for projects geared to innovation and technology, the aims are to enable employers to make better use of their own potential and to improve their competitiveness outside Leipzig. The SME Support Programme was set up under a council resolution adopted on 19 June 2013 and has been given total funding of €50,000 for 2013–15.



## Tasks of business development

## Activities

Tasks of business development	Preserving existing firms	Promoting start-ups	Relocation support
Location development			
Location marketing			
Real estate service			
Guides			
Funding service			
Cluster development			
Technology/innovation			
Market development			
Operational and project support			
Securing and recruiting skilled labour			

THE PRIVATE SECTOR

# // Assistance for business

Business development in Leipzig is directly geared to local needs. Its hallmark is its focus on medium-sized businesses – because the bulk of local companies are in this category and because SMEs understandably lack the internal resources of large corporations. Surveys and rankings confirm that Leipzig's expertise in dealing with the needs of mid-sized companies is growing all the time.



## Support for established mid-sized firms

The Office for Economic Development wears a variety of hats. Depending on the needs of medium-sized businesses, it functions as a guide, source of information, scout for solutions, coordinator, moderator, initiator, partner, financial backer – and frequently even crisis manager! The assistance provided to established medium-sized companies ranges from contact management and initial information to consulting on economic issues and the provision of business data, and also includes helping firms in bank negotiations. All activities are geared towards finding practicable solutions.

### What we can do for you

We can help provide the framework/infrastructure required to encourage the creation of new jobs, e.g. by:

- / Long-term land development and banking
- / Applying for funding for infrastructure development
- / Providing necessary budgetary funding
- / Managing cooperation within local government
- / Additional coordination, disbursement of subsidies and financial support
- / SME Support Programme/microcredits

/ Rapid administrative action and quick planning, e.g.:

- / Porsche AG: 4 weeks
- / Siemens AG: 6 weeks
- / Amazon.de: 16 days

### What we can't do for you

- / Sell property below market value to potential investors
- / Create jobs

## Leipzig scores!

### 2010 / Success for Leipzig in Financial Times Group ranking

In its study entitled European Cities & Regions of the Future 2010/11, fDi magazine published in London by the Financial Times Group put Leipzig in first place ahead of Glasgow and Valencia in its Foreign Direct Investment Strategy category among cities with a population of between 500,000 and a million. Another notable success for Leipzig was coming fifth in the Strategy category for western Europe, eclipsed by only Hamburg, Berlin, Bordeaux and Antwerp.

/ Leipzig a must-see destination according to the New York Times LE came tenth – and hence higher than LA – in the New York Times' list of the '31 Places to Go in 2010' highlighting unmissable destinations.

### 2011 / Decade's fastest climber

Since the first league table drawn up by business magazine Capital in 2001, Leipzig has leapt up by 45 places, making it the fastest climber over the past ten years. In 2011, Leipzig came fourth in the category of German cities with the strongest economy, being beaten by just Hamburg, Munich and Frankfurt. As recently as 2009, Leipzig was only in nineteenth place.

/ Leipzig has the most satisfied office tenants in Germany

Leipzig received top marks from office tenants regarding the supply of suitable premises, rents and architecture, according to a study by SEB Asset Management. Leipzig was closely followed by Hanover, Berlin and Munich.

### / Leipzig/Halle top for logistics

For the first time, Leipzig/Halle was declared the most dynamic logistics region in Germany and number three in Europe. It achieved the top spot in particular by being so successful at attracting external businesses, according to a ranking compiled by Cologne-based market research company SCI published in transport weekly Deutsche Verkehrs-Zeitung.

### 2012 / Leipzig tops Financial Times Group ranking

fDi magazine published by the Financial Times Group in London placed Leipzig in the top ten European cities in three categories in its study European Cities & Regions of the Future 2012/2013.

### / Heart Centre Leipzig – unsurpassed for cardiac surgery

In an extensive study conducted for a special edition of Focus magazine entitled 'Germany's top hospitals', Heart Centre Leipzig was rated the best hospital for cardiac surgery. More than 18,000 doctors were interviewed for the survey.

### / Leipzig – 'Best Congress and Convention Centre'

The CCL Congress Center Leipzig was voted the 'Best Congress and Convention Centre' by readers of British trade magazine Business Destinations, the ACTE Association of Corporate Travel Executives, and corporate travel centre directors of the world's top 500 companies. With over 100,000 readers on all continents, Business Destinations is one of the leading trade publications in the corporate travel industry.

## Investment by the private sector (selection)

	Company	Activity	Date	Jobs	Remarks
Automotive & Suppliers	/ BMW production centre for electric vehicles	OEM	2013, opening, expansion	Additional 800	Investment of about €400m
	/ Halberg Guss	Foundry	2010–2011, restructuring	500 saved	Securing existence
	/ Porsche	OEM	2013, opening	Additional 1,000	Expansion, decision to produce the Macan, investment about €550m
	/ Schaudt Mikrosa	State-of-the-art grinding technology	2011, expansion	Additional 70	Relocation from Stuttgart
	/ Schnellecke	Supplier	2013, expansion	Additional 200	Supply centre for BMW and Porsche
	/ TZO	Research, service provider	2012, expansion	Additional 11	Galvanization, powder coating of micromotor components, 89 employees
Healthcare & Biotech	/ c-LEcta GmbH	Biotech	2011, securing existence	40	Decision for Leipzig, BioCube
	/ iDiv German Centre for Integrative Biodiversity Research	Research	2012, established	120	Currently based in BIO CITY
	/ DPT Dental Partner Technologiezentrum GmbH	Medical technology, dental	2013, established	25	Production and training, based at BioCube
	/ Haema AG	Biotech	2010, securing existence	100	New HQ, opening in 2013
	/ IDEXX (HQ in USA + NL)	Medicine	2012, established	50	Construction of a veterinary medicine reference laboratory
	/ Vita 34 AG	Biotech	2011, securing existence	80	Based at BioCube
Energy & Environment	/ AH Industries	Supplier for wind turbines	2011, established	30	Relocated from Denmark to Leipzig
	/ Cherier	Electrical engineering	2011, expansion	Additional 7	Complete electronic systems, chair of Electricians' Guild
	/ DBFZ German Biomass Research Centre	Research	2008, established	181	2008: 24 jobs, about €60m invested in building and fitting out pilot plant
	/ EEX European Energy Exchange	Energy broker	Continuous expansion	Additional 100	2006: 37 staff; 2012: 137 staff
	/ UFZ Helmholtz Centre for Environmental Research	Research	Continuous expansion	Additional 267	2006: 833 staff; 2012: 1,100 staff
	/ SBF Spezialleuchten GmbH	Lighting	2012, established	90	Relocation from Wurzen to Baalsdorf in Leipzig
Logistics & Services	/ DB Schenker	BMW CKD logistics	2013, expansion	Additional 900	Complete parts delivery to plants in South Africa, China
	/ DHL-Hub	24h logistics	2008	3,500	2011: 600 jobs, 2013 additional 900 jobs
	/ Dräxlmeier	Porsche cockpits	2013, expansion	Additional 150	2008: 2,000 jobs
	/ Kühne & Nagel	Logistics for pharmaceuticals	2013, opening	110	Low-key activity for Panamera
	/ MOMOX, Rudolph Logistik Gruppe, DB Intermodal Services GmbH, TI Automovie GmbH, SODEXO Catering, DB Schenker AG, Spedition Friedrich & Sohn, Atos Origin GmbH	Logistics and online sales	2011, established	500	Pharmaceutical logistics
Media & Creativity	/ buw customer care operations Leipzig GmbH	Service centre	2009, established	1,000	Previously Quelle Constant expansion on Torgauer Platz and in Arcuspark, Torgauer Strasse 231–233 --> Workforce to reach 1,300 by 2013
	/ Mercateo Services GmbH	E-commerce	2012	100	
	/ OR Soft Jänicke	Software	2012, established	20	80 jobs planned with subsidy (40 without subsidy)
	/ Service centres of Deutschen Telekom Kundenservice GmbH	Service centre	2011	900 + 25 trainees	Investment process since September 2009
	/ Softline AG + GmbH	IT consulting and services	2010, established	About 50	
/ tema-direkt GmbH	Service centre	2012, established	300		
Miscellaneous	/ BBG	Soil tillage equipment	2010–12, expansion	Additional 18	Increased manufacturing depth, 300 employees
	/ Bel Flevors	Chemicals	2010–11, expansion	Additional 11	Expansion of laboratory capacity
	/ Heiterblick	Tram construction	2010, expansion	Additional 38	New tram production capacity
	/ KPMG	Auditing	2012, established	300	
	/ Mazak	Mechanical engineering	2011, established	15	Technology and application transfer centre Half of company was founded in Leipzig in 2002 by Robert Schenker, since when it has undergone strong, continuous expansion
	/ tronic5 I Schenker Notebooks GmbH	Notebooks	2010, expansion	45	

# Marketing managers: Showcasing Leipzig

## Valuable sources of information

The Office for Economic Development produces several publications, which are continuously updated. This ensures that a wealth of information is always available in order to market Leipzig in the interests of current and future local employers.

The globalization of the economy is continuing – and as a result, the competition between local authorities for investors and new jobs is hotting up. Showcasing Leipzig in many different ways as effectively as possible is becoming increasingly important in order to publicize its economic activity and attract new investors.

### Websites

The Office for Economic Development is making increasing use of the Internet for its PR work and in order to interest investors. It devises and updates a number of websites geared to the individual aims and information needs of the individual target groups in the economy.

Website	Hits in 2012
Business portal on <a href="http://www.leipzig.de">www.leipzig.de</a>	701,738
Joint portal for Leipzig and Halle	53,774
Of which:	
ImmoSIS	42,031
EXPO REAL	24,097
Website for the energy sector	86,655



## EXPO REAL

Uwe Albrecht, Deputy Mayor of Economic Affairs and Employment, talks to S.E. Cheremin, Minister of the Moscow Government.



a real estate information system providing investors with reliable information on suitable sites and offers of land and property in the region. ImmoSIS has now been integrated into the new portal.

### Leipzig portal for EXPO REAL

The Office for Economic Development runs a special content management portal in connection with the annual property fair Expo Real in Munich. It sets out current cooperation and reports on the run-up to the city's appearance at Expo Real in conjunction with the Leipzig region and exhibiting companies.

[www.expo.wirtschaftsregion-leipzig-halle.de](http://www.expo.wirtschaftsregion-leipzig-halle.de)

### New website for networking in the energy sector

In 2008, the Energy & Environment Cluster launched a new website designed and maintained by the Office for Economic Development to promote the networking of industry and science from Leipzig and the region. Apart from introducing the cluster and its members and current projects, the website is also a platform for communication and cooperation. The networking function is implemented on the website in the form of a project forum.

[www.energiemetropole-leipzig.de](http://www.energiemetropole-leipzig.de)

### Trade shows: In touch with the market

The Office for Economic Development raises Leipzig's profile by regularly taking part in trade fairs and expos in Germany and abroad, where its marketing activities include joint pavilions with local firms. Broken down by cluster, these exhibitions include:

- / TerraTec and enertec (Energy & Environment Cluster)
  - / OTWorld (Healthcare & Biotech Cluster)
  - / Z Subcontracting Fair (Automotive & Suppliers Cluster)
  - / transport logistic (Logistics Cluster)
  - / Leipzig Book Fair (Media & Creativity Cluster)
- as well as:
- / EXPO REAL – international expo for the property sector and investment
  - / MUT Central German Employers' Day

# Publicizing Leipzig internationally

## Network of contacts in the global economy

Leipzig's Office for Economic Development works closely together with its network of contacts at international businesses and organizations. And the fact-finding missions it organizes for employers to target markets abroad benefit everyone involved.

## Expanding business ties with Switzerland

Uwe Albrecht, Deputy Mayor of Economic Affairs and Employment, gave a presentation on Leipzig and its economic activity before prestigious political and business representatives, and also made a host of useful contacts. To do so, he took advantage of the seminar Automotive Location Leipzig on 26 June 2013 and the business reception hosted by the City of Leipzig on the premises of Kühne + Nagel Schweiz AG on 27 June. At the reception, Dr Thomas Borer, who used to be the Swiss ambassador to Berlin, dwelt on the thriving economic relations between Germany and Switzerland as well as the close links between the two societies. Apart from the automotive cluster, attention was also paid during the presentation to biotech in Leipzig.

## Office for Economic Development returns to Japan

From 4 to 8 December 2012, Uwe Albrecht attended economic discussions in Japan at the invitation of the city of Toyohashi and the Japanese-German Society. The aim of his trip was to nurture existing business contacts and to make new ones by building on the meetings held at the start of the year in Japan during the St Thomas's Boys Choir's tour of East Asia.

Apart from Toyohashi, meetings were also held in the Chubu region and the cities of Osaka and Nagoya. The highlight of Uwe Albrecht's time in Japan was his presentation on



Leipzig before employers at Osaka Chamber of Commerce and Industry and top executives from the Chubu Economic Federation. His busy programme also included meetings with firms working in mechanical engineering and energy storage technology, the company Arakawa Chemical, and Toyohashi University of Technology, including its research park Science Create.

## Showcasing Leipzig in Vienna

Mayor of Leipzig Burkhard Jung headed a delegation to Vienna in March 2012 in order to promote tourism in Leipzig, especially in connection with the bicentenary of the Battle of Leipzig in October and Leipzig's arts scene and creative sector. Dr Häupl (the Mayor of Vienna) and Detlev Rüniger (the German ambassador) both gave Burkhard Jung an exclusive podium in order to hold presentations on Leipzig in front of a selected audience made up of political, business and media representatives. Moreover, the Mayor of Leipzig visited the Vienna Agency for the Creative Sector in connection with the Leipziger Messe exhibition Designers Open, whose international reputation has grown by leaps and bounds.

## Franco-German Business Dialogues

To mark the fiftieth anniversary of the Élysée Treaty, the cities and regions of Leipzig and Lyon organized business dialogues in conjunction with Leipzig Chamber of Commerce and Industry and Institut Français à Leipzig on the following topics:

- 22 January 2013  
'Gastronomy, tourism and the food industry as drivers of regional and international development'
- 26 March 2013  
'Young entrepreneurs in Germany and France: start-up, success, qualification and innovation'
- 28 May 2013  
'Social responsibility and sustainability: the contribution of companies in Germany and France'

## Italy: An important market for the Leipzig region

To celebrate the fiftieth anniversary of the twinning agreement between Leipzig and Bologna, in October 2012 a business delegation went to Bologna. One of the places the participants visited was the internationally acclaimed SAIE construction fair.



### WRL established at partners' meeting

The City of Leipzig and the districts of Greater Leipzig and North Saxony as well as Leipzig Chamber of Commerce and Industry formally founded WRL Wirtschaftsförderung Region Leipzig GmbH at a meeting in New City Hall on 30 November 2012 and approved the articles of association. The new regional business development agency will substantially increase the weight of the Leipzig and west Saxony region in national and international competition.

## WRL: Regional business development agency

### Cooperation in the Leipzig region

The recently founded WRL business development agency for the Leipzig region has raised the long-standing cooperation in the Leipzig region to a new level. It enables the participants – the City of Leipzig and the neighbouring districts of Greater Leipzig and North Saxony – to represent the interests of employers in the entire region even more effectively and market the region more successfully in competition with other centres of trade and industry.

WRL supports a wide range of activities in order to strengthen local economic muscle, to improve the business-related infrastructure, and to secure existing jobs and create new ones in the Leipzig region.

### WRL's responsibilities

- / For the region: Marketing Leipzig and west Saxony in Germany, Europe and internationally
- / For the regional economic structure: Attracting employers to set up shop in the region
- / For regional employers: Attracting skilled labour, encouraging people who have found work elsewhere to return to the region in order to strengthen the local labour pool

WRL was formally established on 30 November 2012.

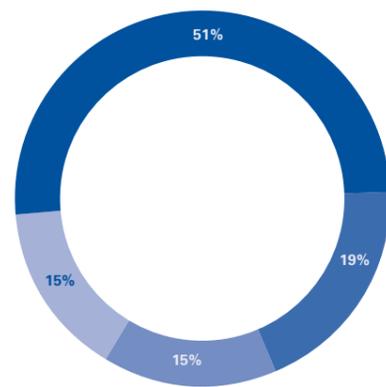
### The partners' financial contributions are as follows:

- / Initial capital: €150,000
- / Annual subsidies: €1.7 million

### Marketing for the Leipzig region

To boost regional economic strength and mobilize regional development potential, a regional marketing campaign was developed and carried out for the region between February 2011 and October 2013 by the City of Leipzig, Greater Leipzig and North Saxony under the GRW Joint Task 'Improvement of the Regional Economic Infrastructure' programme. Supplementing previous marketing by the partners, the project involved compiling a regional profile and making marketing for the entire region more efficient.

/ WRL business development agency



- Business development in Leipzig
- Leipzig Chamber of Commerce and Industry
- Business development in Greater Leipzig
- Business development in North Saxony

### // Contact

WRL Wirtschaftsförderung  
Region Leipzig GmbH  
Lutz Thielemann (CEO)  
Tel.: +49 (0) 341 26827 770  
Email: info@invest-region-leipzig.de

## Good jobs: Good prospects

### The Leipzig employment strategy: Successful labour market performance

The labour market in Leipzig is stable. New jobs are being created and qualified staff are in demand. Over the past four years, the number of people in work subject to social security rose by 11% from 209,262 in September 2008 to 227,252 September 2012. During the same period, over 10,000 unemployed people were given new prospects of employment thanks to the employment strategy pursued jointly with the Employment Agency as well as business and social partners. The local authority labour market programme augments statutory instruments and focuses on aspects characteristic of the local area.

### Ensuring the supply of skilled labour

Leipzig is perceived internationally as a business-friendly city – and this also attracts well trained, highly motivated skilled employees. In order to maintain this status and to sustain this competitive advantage in the future, particular importance is attached to developing and safeguarding the supply of skilled labour. In addition to creating opportunities for people who are currently disadvantaged on the labour market, another important aspect of this work is support for youngsters. In Leipzig and central Germany, it's seen as particularly important to interest young people in taking training or even a degree

in mathematics, science, computer science or technology. To raise awareness of this campaign, the STEM Plenum was launched during WorldSkills Leipzig 2013.

Development of average annual unemployment 2009–13 (civilians capable of work)

Year	2009	2010	2011	2012	2013
Unemployment Rate (%)	15.1	14.0	13.0	11.6	11.4

Source: German National Employment Agency

### Joint, coordinated action

One key aspect of work is to ensure young school-leavers enter employment or start training. The aim is to ensure youngsters are given the right guidance and can improve their readiness for training or higher education. The main tasks are to make sure youngsters are aware of the local opportunities for advice on training and studying and to step up cooperation between the stakeholders.

One highlight of the activities to counter youth unemployment is the 'Joblinge' job mentoring programme. Thanks to practical experience right from the word go and close cooperation between employers, mentors and the Joblinge team, the project has an excellent recruitment rate among participants of 70%.



### The fascination of technology

As part of the drive to promote interest in the STEM professions, the UFZ Helmholtz Centre for Environmental Research has a special laboratory for secondary school children where they can carry out experiments on environmental themes.

### Job mentoring

Volunteer mentors play a central role in this scheme by supporting youngsters, allowing them to benefit from their experience, and helping them identify their own strengths and goals. They provide assistance during critical phases like careers guidance and achieving qualifications as well as work placements and finally choosing an apprenticeship.

Source: Joblinge gAG



### // Contact

City of Leipzig  
Office for Employment Policy  
Dr Heike von der Bruck (Head)  
Tel: +49 (0) 341 123 5870  
Email: beschaeftigung@leipzig.de



## WorldSkills Leipzig 2013: Vocational Championships



### OECD conference

Deputy Mayor Uwe Albrecht welcomes the delegates to the OECD conference held on 5 July 2013 at New City Hall. Right: Cornelia Quennet-Thielen, permanent secretary at the German Education Ministry.

Between 2 and 7 July 2013, Leipzig was the host city of an event of superlatives: WorldSkills. These international championships of skilled professions are one of the biggest vocational training events anywhere in the world. In Leipzig, a number of records were set. Over 1,000 participants from 52 nations competed in 46 disciplines, while the events held in connection with WorldSkills in Leipzig were attended by over 200,000 people. Prominent international guests from the worlds of business, politics and training from over 70 countries saw for themselves just how competitive and attractive Leipzig is as a centre of business and training. The German national team garnered 9 medals (2 gold, 4 silver and 3 bronze) as well as an impressive 16 Medallions for Excellence, demonstrating the high quality of Germany's system of dual training.

### Discover your talents

Working together with a number of partners, the City of Leipzig enabled over 50,000 schoolchildren from the Leipzig region to visit WorldSkills. The idea was to allow them to observe the young participants over the four competition days and to inspire them to one day take up similar professions. Accordingly, the WorldSkills motto 'Discover your talents' was also an invitation to young

people from in and around Leipzig to carefully consider their abilities and interests. Attending WorldSkills allowed many schoolchildren to discover just how complex and diverse many industrial and skilled professions are.

### Supporting programme

WorldSkills Leipzig 2013 was accompanied by an extensive conference programme entitled 'Our Youth – Our Future'. It gave national and international experts, professionals and executives, decision-makers from politics and the business community a chance to learn from each other and compare notes in several seminars, lectures and discussions devoted to education, training and careers guidance. One highlight of the conference programme was the vocational training conference 'Skill the Future – VET and workplace learning for economic success' staged jointly by the BMBF German Ministry of Education and Research and the OECD Organization for Economic Cooperation and Development on 4 and 5 July 2013. During the conference, the topics of on-the-job training, the systematic development of apprenticeships, and innovative approaches to the transition from school to working life were debated by international experts.



### Securing the supply of skilled labour

Apart from the OECD conference, the Skilled Labour Forum of the SMWA Saxon Ministry of Economic Affairs, Labour and Transport enabled debate by a wide range of stakeholders on the Dual Training system in both academic and non-academic fields. Supplementing the Skilled Labour Strategy 2020, the forum was one of a series of events held by the government of Saxony in order to promote dialogue between the private sector, science, the political classes and the public on the various activities necessary to safeguard the future supply of skilled labour in Saxony. Meanwhile the conference organized by UNIDO (the United Nations Industrial Development Organization) headed 'Expertise in green technology for sustainable development' was intended to raise awareness across the world of the importance of environmentally based industrial professions and to promote green industrial skills for a better future among disadvantaged youngsters. WorldSkills was partly made possible in Leipzig by assistance from the BMBF German Ministry of Education and Research and the SMWA as well as the Chamber of Commerce and Industry, the Leipzig Chamber of Small Industries and Skilled Trades, and numerous sponsors.

### History

In 1946 two Spaniards had a vision. José Antonio Elola Olaso and Francisco Albert-Vidal dreamed of an international craft competition, of professional championships with participants from all over the world. The first Spanish championships for apprentices were a roaring success in 1947, with the skilled elite competing in twelve disciplines. In 1950, neighbouring Portugal joined in, while three years later France, Germany, Morocco, Switzerland and the United Kingdom began entering teams. In 1970, this enthusiasm spread to the Far East when Japan became the first non-European host nation. Nowadays, up to sixty-five countries and regions take part in this mega-event. Held every two years, it's open to participants up to twenty-two years of age.



### WorldSkills in Germany

Germany has now hosted WorldSkills three times: in 1961 in Duisburg, in 1973 in Munich, and in 2013 in Leipzig.

### WorldSkills 2015

The next world championships of skilled professions will be held in São Paulo, Brazil, in 2015.



### // Contact

City of Leipzig  
Office for Employment Policy  
Dr Heike von der Bruck (Head)  
Tel: +49 (0) 341 123 5870  
Email: [beschaeftigung@leipzig.de](mailto:beschaeftigung@leipzig.de)

# Europe: Central location, central concern

Over the past two decades, the City of Leipzig has amassed a huge amount of expertise regarding EU subsidy programmes. The Office for European and International Affairs steers and coordinates the use of European funding made available to support debate with other European cities, joint approaches to tackling problems,

and the high-profile implementation of findings. The interdisciplinary Europe Focus Group prepares statements and strategies on important issues for Europe as a whole. A key role is currently being played by preparation for the new 2014–20 funding period.



## East Leipzig: The sun rises in the east!

Based on a strategy workshop held in 2011, in 2012 an action programme was devised to guide the future urban, economic, social and architectural development of east Leipzig. The action programme was formally ratified by Leipzig City Council in March 2013. Now it's time to implement the future projects drawn up by internal and

external experts and representatives of local residents. The key projects include the establishment of a grammar school for the neighbourhood and strengthening the local economy.

[www.leipziger-osten.de](http://www.leipziger-osten.de)

## Supporting the local economy boosts urban renewal

In 2012, 'work shops' were opened in two areas of Leipzig under the national/regional government programme Social City – Investing in the Neighbourhood. The 'work shops' act as interfaces for new employment in the neighbourhood and are a pioneering instrument of urban renewal. Intended to strengthen the local economy and develop training and employment opportunities, they offer assistance to small and medium enterprises and are

also a port of call for jobseekers. Geared to the labour requirements of local SMEs, the 'work shops' in Grünau and east Leipzig provide small and micro-enterprises with targeted support and advice. Furthermore, by combining existing local services and creating new ones designed to bring about effective placement, residents who are out of work are helped to find employment or training.

[www.neue-arbeit-leipzig.de](http://www.neue-arbeit-leipzig.de)

## Small but strong: Help for small businesses in west Leipzig

Since the municipal funding guidelines 'Investment aid for small businesses' came into force in 2009, over seventy-nine loans with a total value of €515,000 have been granted in Lindenau/Plagwitz, an official ERDF urban development area. This has enabled the businesses concerned to invest approximately €2.5 million. This funding is available for start-ups and relocations as well as expansions of existing firms working in food, skilled trades, retail or the service sector. Many of the businesses belong to the creative industries. So far seventy-eight new jobs have been created

[www.leipziger-westen.de](http://www.leipziger-westen.de)



## Aufbauwerk Region Leipzig GmbH: The project manager

Aufbauwerk Region Leipzig GmbH is a holding company set up by the City of Leipzig, the districts around Leipzig and in central Saxony, and the business development agency representing north Saxony. For more than twenty years, Aufbauwerk has been successfully applying for and managing projects financed by the EU. Valuable additional support has thus been provided in the region for areas such as cloud computing, transport, employment and social affairs, smart renewable energies, self-sufficient energy supply, urban redevelopment, innovation funding for SMEs, and the promotion of tourism.

[www.aufbauwerk-leipzig.com](http://www.aufbauwerk-leipzig.com)

### Current EU projects supported by Aufbauwerk (selection):

- / SMART+ (support for innovations in SMEs)
- / SECOND CHANCE (promotion of the arts and creatives/urban development)
- / CYCLE CITIES (sustainable mobility management/promotion of cycling)
- / GROW MOBILE (introduction of innovative mobile applications in tourism management)
- / KTFORCE (promotion of knowledge and technology transfer)
- / EmPOWER (smart energy technologies in SMEs)
- / EpoUrban (integrating private property owners into urban redevelopment)
- / VIS NOVA (sustainable and efficient energy for rural areas)
- / LOGICAL (improving the interoperability of logistics enterprises through cloud computing)
- / RESQUE PLUS (integration of refugees into the job market)
- / HEROS (placement abroad for disadvantaged people)
- / PROGRESS 2wards healthy ageing in Europe (health management in the workplace)

## D-Air: Sustainably improving transport links

The City of Leipzig, airport operator Mitteldeutsche Flughafen AG, and twelve other partners from Europe are participating in the project D-Air (Decarbonated Airports). The aim of the project is to facilitate the transfer of knowledge and measures to reduce CO<sub>2</sub> emissions in both the airport's ground activities operation and traffic to the airport. In September 2013, the project partners held a three-day study visit and the mid-term event in Leipzig. The participating experts debated the projects and schemes designed to cut CO<sub>2</sub> in Leipzig and at Leipzig/Halle Airport during a series of presentations as well as a workshop and a panel debate.

## HELPS: Improving the independence of those in need

In the face of demographic change, this project promotes and develops innovative housing and care solutions to improve the independence and self-determination of the elderly and others in need of support. It addresses areas such as the development of innovative housing and care models, improving reintegration by means of computerized technology, strengthening neighbourly contact networks, and access to information and services and their quality. Scientific findings and best practice examples are to be collected and incorporated into transnational exchange.



## EPOurban: Activating homeowners, reviving buildings

Private homeowners are important partners of urban renewal. Therefore, the City of Leipzig has joined up with eight partners to launch 'EPOurban – Enabling Private Owners of Residential Buildings to Integrate Them into Urban Restructuring Processes'. After compiling an overview of the housing market and advisory structures, advice is now being made available to homeowners. Selected experts act as partners in the further development of empty buildings. EPOurban managers coordinate the process in order to create benefits for both homeowners and further urban development. The project partners come from Austria, the Czech Republic, Italy, Poland, Slovakia and Slovenia. Positive experience from the advisory phases in 2013 and 2014 are to be generalized and further developed. The solutions will be made available on the Internet to all project partners. In Leipzig, activities are to be focused on the two main roads Georg-Schumann-Strasse and Georg-Schwarz-Strasse.

[www.epourban.eu](http://www.epourban.eu)



The S-Beteiligungen are management partners for the TGFS Technology Venture Capital Fund in Saxony and the WMS+ Mid-Sized Business Growth Fund for Saxony. Accordingly, other financial opportunities are available to young, innovative, technology-oriented firms as well as for expanding companies operating in industry, technology and the service sector.

### Selected projects funded by the Leipzig Foundation for Innovation and Technology Transfer:

- Leipzig IQ Innovation Award – a competition for innovative ideas in the city's economic clusters
- Participation by students from Ostwald Grammar School in the annual TSA national competition in the USA
- Endowed Chair of Simulation and Ergonomics in Surgical Medicine at Leipzig University of Applied Sciences
- Innovation coordinator for bioenergy at the DBFZ German Biomass Research Centre
- Technology scouting at the BBZ Centre for Biotechnology and Biomedicine for the exploitation of scientific findings by regional companies
- Assistant chair of entrepreneurship and technology transfer at HHL Leipzig Graduate School of Management
- Economic exploitation of research findings by the Leibniz Application Laboratory ('Ultraprecision surface treatment with atomic particle rays') at the Leibniz Institute of Surface Modification
- Endowed Chair of Cardiovascular Research and Innovation Transfer at Heart Centre Leipzig

## Financial backing for a powerful regional economy



### S-Beteiligungen: Financial backing without losing independence

All in all, Sparkasse Leipzig's investment companies known as 'S-Beteiligungen' have invested about €57 million in over 110 firms in and around Leipzig since 1999, including €4.7 million in 2012. Their investment portfolio currently comprises 62 companies with more than 3,300 employees and total turnover of €641 million. By inviting the S-Beteiligungen on board,

firms benefit from a broader capital base as well as strategic advice, access to a large network and assistance with financial controlling. With investments typically ranging from €200,000 to €1.5 million, S-Beteiligungen provide additional equity for expanding medium-sized businesses with a successful business model and ground-breaking ideas.

### Leipzig Foundation for Innovation and Technology Transfer

The Leipzig Foundation for Innovation and Technology Transfer was set up by the City of Leipzig in the year 2000 with funding of about €25 million. In the twelve years of its existence, the foundation has funded projects in Leipzig to the tune of around €7 million in order to

facilitate technology transfer and strengthen Leipzig's economy. Projects are chosen based on the economic clusters.

[www.leipziger-stiftung.de](http://www.leipziger-stiftung.de)

### Microcredits: A successful model for three years

For nearly three years, the Office for Economic Development has awarded microcredits together with the Sparkasse Leipzig bank. Microcredits augment traditional business loans from banks. So far over 70 loans with a total value of about €340,000 have been granted. Microcredits are small, easily accessible loans up to €20,000 for start-ups, existing firms and freelancers in all sectors. Unlike normal bank loans, applications are decided quickly, while borrowers are personally looked

after all the way from application to repayment. Some firms have already used microcredits on two or three occasions as they appreciate the lack of red tape and the swift decision-making. Although initial loans are limited to €5,000, assuming they are repaid on time additional loans of up to €20,000 may be granted in separate tranches.

[www.mikrokredit-leipzig.de](http://www.mikrokredit-leipzig.de)



### Porsche in Leipzig

The second extension of the Porsche factory in Leipzig is proceeding rapidly. Porsche is investing another €500 million in its new production facility for the Macan. The project is scheduled to be completed by the end of 2013 and create up to 1,000 new jobs.

### GRW funding for the private sector

Excluding funding that has been cancelled or called in. 1 Jan 1990 – 31 Dec 2012 (figures correct as of 5 August 2013)

Region	Total investment (€'000)	Eligible investment (€'000)
Chemnitz	1,766,232	1,595,914
Dresden	12,733,035	8,349,941
Leipzig	3,835,681	3,555,072

Region	Subsidy (€'000)	ERDF subsidy (€'000)
Chemnitz	330,964	64,957
Dresden	1,225,547	104,506
Leipzig	736,655	89,136

Region	New jobs	Jobs saved
Chemnitz	12,254	16,919
Dresden	30,693	25,776
Leipzig	23,164	14,882

### GRW funding for business-related infrastructure

1 Jan 1990 – 31 Dec 2012

Region	Subsidy (€'000)	Total investment (€'000)
Chemnitz	125,277	307,878
Dresden	187,781	334,004
Leipzig	492,404	847,090

### Project-based and individual commercial support

The primary goals of public subsidies under the GRW Joint Task 'Improvement of the Regional Economic Infrastructure' are to create new jobs and secure competitive ones. Financial support is geared towards commercial investment and business-related infrastructure schemes. The assistance granted to

business start-ups, investments enabling product diversification or fundamental manufacturing changes, and the improvement of the regional infrastructure all help to mobilize endogenous development potential and are mainly intended to aid small and medium-sized companies.

### Infrastructure improvement continues

The Joint Task 'Improvement of the Regional Economic Infrastructure' remains an indispensable instrument for financing the development of local business-related infrastructure. The sole beneficiaries under this national scheme are local authorities.

### Subsidies to strengthen the private sector

In 2012, funding of about €7.5 million was provided for 41 individual commercial projects in Leipzig representing total investment of about €37.5 million. This enabled 788 jobs to be saved and another 307 new ones to be created.

#### Technology funding Oct 1990 – Dec 2012 (€)

	Leipzig	Dresden	Chemnitz
Technology funding	163,977,636	824,439,433	222,410,695
Of which:			
R&D project subsidies for individual enterprises	50,463,129	354,510,320	29,560,864
Joint R&D funding	76,609,794	418,588,180	153,571,599
Funding for innovation assistance	5,147,120	8,784,883	3,565,365
Technology transfer funding	122,533	895,618	2,075,573
Innovation bonus funding	133,993	152,702	245,035

#### Technology funding Jan–Dec 2012 (€)

	Leipzig	Dresden	Chemnitz
Technology funding	22,724,477	47,986,973	8,998,769
Of which:			
R&D project subsidies for individual enterprises	1,654,480	11,640,447	241,807
Joint R&D funding	20,375,972	34,243,844	8,109,307
Funding for innovation assistance	642,089	1,469,569	337,870
Technology transfer funding	17,561	564,073	178,133
Innovation bonus funding	34,375	69,040	131,652

## Municipal library

The comprehensive refurbishment of Leipzig's central municipal library included completely new seating for the function rooms and reading rooms. For this purpose, different types of ergonomic seats adapted to the overall concept and which can be used flexibly were purchased.

## St Thomas's Boys Choir

When the choristers' residential block on Hillerstrasse was redeveloped, the furniture was also replaced in order to create a better, more up-to-date environment for living, studying and rehearsing.

## Transport and Civil Engineering Office

This four-wheel-drive road-going tractor unit complete with platform and loading crane which provides invaluable assistance for various local authority works is a scheduled replacement.



## Mobile library

The new mobile library replaced its predecessor acquired in 1994. Modern heating and air conditioning create a pleasant environment for visitors and staff whatever the weather.



# Public procurement: Transparency assured

### Diverse procurement procedures

In 2012, the following procurement procedures were carried out by the City of Leipzig's purchasing offices and the Central Tender Department:

- / 47 public tenders
- / 16 open procedures
- / 19 restricted procedures
- / 4 negotiated procedures (including 3 preceded by a call for competition)
- / 33 direct awards (value exceeding €13,000)

The total number of procurement procedures in 2012 (119) was almost the same as in 2011 (121). However, the share of public tenders (announced in national media) and open procedures (also announced in the supplement to the Official Journal of the European Union) rose, while the proportion of direct awards with a value exceeding €13,000 and restricted procedures declined.

Direct awards and restricted procedures exceeding €25,000 were posted on [www.leipzig.de](http://www.leipzig.de) in the VOL buyer profile in line with Section 19(2) VOL/A (the German rules governing the procurement of works and services).

Apart from current VOL tender procedures and contract awards, since 2011 information has also been provided on this website about planned calls for tender in the current year.

Full details of the City of Leipzig's procurement procedures are contained in the 2012 Procurement Report, which can be downloaded from [www.leipzig.de](http://www.leipzig.de).

### Procurement from regional firms

In the 119 procurement procedures in 2012, 150 contracts with a total value of €25.2 million were awarded for works and services. Of these, 89 contracts went to bidders from the Leipzig region – a share of 59.3%, which is roughly the same as in 2011.

Moreover, the share of procurement by volume won by regional companies was also only slightly lower than in the previous year.

	€'000	%
/ Leipzig region	€16,539,600	65,7
/ Rest of Germany	€8,643,900	34,3
/ Total	€25,183,500	100,0

In 2012, only 65.7% of contracts (by volume) were awarded to companies in the Leipzig region. Items not supplied by regional bidders included printed items supplied by the Federal Printing Office, special-purpose vehicles and special software. Moreover, contracts worth €1.4 million for extra-light heating oil were won by suppliers from outside the Leipzig region.



# Municipal construction contracts

In 2012, the City of Leipzig carried out 629 procurement procedures and awarded building contracts totalling €68.2 million, about €15 million less than in 2011. Contractors in the Leipzig region won 63% of this total, while those based in Leipzig itself garnered 27%.

Firms took advantage of the free download of tender documents about 7,400 times, amounting to 80% of all bidders. A total of 4,300 bids was received for the procurement procedures.

The building contracts awarded made an important contribution to the regional economy. Although the number and volume of investments declined compared to 2011, these figures are expected to rise in 2013 thanks to the investment carried out on the basis of the Schools Building Directive.

In 2012, contracts were awarded for important buildings and infrastructure projects such as:

- / Redevelopment of Richard-Wagner-Platz
- / Replacement of Luisenbrücke bridge
- / Construction of a cycle lane and pavement on Alte Tauchaer Strasse
- / Roadworks on August-Bebel-Strasse
- / Roadworks on Paul-List-Strasse
- / Rabet Sports Hall in east Leipzig
- / Fire station serving south Leipzig on Zwickauer Strasse
- / Franco-German Education Centre



## South Leipzig Fire Station

Used by the professional fire brigade, South Leipzig Fire Station was opened on 24 August 2013. As a result, journey time to emergencies in south and south-east Leipzig has been slashed. Costing around €3.6 million (including a €1.27 million grant from the Saxon government), it's one of the first fire stations to be built as an ultra-low energy building.

## Franco-German Education Centre

By autumn 2013, a Franco-German school complex will have been completed near Bayerischer Bahnhof ('Bavarian Station') following the complete renovation of Anton Philipp Reclam Grammar School as well as the construction of Pablo Neruda Primary School and an integrated three-court gym as an ultra-low energy building.

## Rabet Sports Hall

Completed on budget and on schedule, the new sports hall costing €4.5 million was officially opened on 14 April 2013. It can be divided into three separate courts and used for sports and related activities organized by local clubs. The new gym includes an area measuring 45m by 27m for team sports like handball, volleyball and hockey.

The partners behind ugb Leipzig make their specific, practical expertise available as follows:

### Office for Economic Development/ugb Leipzig

- Advice on company formation, support during the start-up process
- Information on public financial assistance
- Information and workshops on drawing up business plans
- Information on economic sectors and business contacts
- Training courses e.g. start-up seminars, one-day workshops, information events
- Provision of microcredits for freelancers and entrepreneurs

### Sparkasse Leipzig/ugb Leipzig

- Management review/advice and feasibility check
- Financial advice
- Financial planning
- Brokerage of traditional investment and venture capital
- Assistance with financial controlling
- Consolidation and expansion financing
- Networks and contacts

# ugb Leipzig: Helping to bring your ideas to fruition

Acting through the ugb business start-up centre, the City of Leipzig, Sparkasse Leipzig and the district authorities of Greater Leipzig and North Saxony provide extensive support for start-ups, corporate successions, franchise openings, and the establishment of technology and knowledge based ventures.

ugb Leipzig is the first port of call during all the phases of a company: start-up, planning, financing, consolidation and further growth. It works closely together with various partners, including the local Chamber of Commerce and Industry, the Chamber of Small Industries and Skilled Trades, and the S-Beteiligungen investment companies. The annual highlight of this collaboration is the Leipzig Entrepreneurs Awards combined with a summer fete.

### ugb Leipzig: The first port of call for entrepreneurs in and around Leipzig

- / 273 jobs created in 2012 with the support of ugb Leipzig
- / 134 businesses guided to success last year with total financing of nearly €8.7 million
- / More than 9,000 jobs created since ugb was set up
- / Advice and financial assistance from ugb Leipzig given to over 6,300 start-ups

### Winners of the 2013 Leipzig Entrepreneurs Awards

On 25 June 2013, ugb presented the annual Leipzig Entrepreneurs Awards for the best business plans by hot young firms from in and around Leipzig.

- / Gustini GmbH, Sparkasse Leipzig Main Award, Business Climber of the Year (€3,000)
- / Kinematics (proprietors: Dr Matthias Bürger, Christian Guder and Leonhard Oschütz), City of Leipzig Main Award, Start-Up Category (€2,000)
- / Die KaffeeSachsen (proprietor: Susanne Schulz), Leipzig Chamber of Industry and Commerce Award (€1,000)
- / Rollstuhlbau Bräunig (proprietor: Sascha Kröner), Leipzig Chamber of Small Industries and Skilled Trades Award (€1,000)
- / futalis GmbH, e-learning platform, Leipzig, Sparkasse Leipzig's S-Beteiligungen Bonus Award (€1,000)
- / The French Cottage (proprietor: Constanze Thiele-Dietrich), Saxony Retail Association Bonus Award (€500)



# Leipzig's buoyant property market

### Property market enjoys positive development

In 2012, the real estate market in Leipzig was very stable again. Despite some minor shifts in individual segments, the total transactions and turnover marginally exceeded the very high level reached in the previous year. However, the ten biggest transactions across all segments in 2012 had a total volume of about €225 million, compared to around €390 million in 2011.

### Transactions for vacant land stable

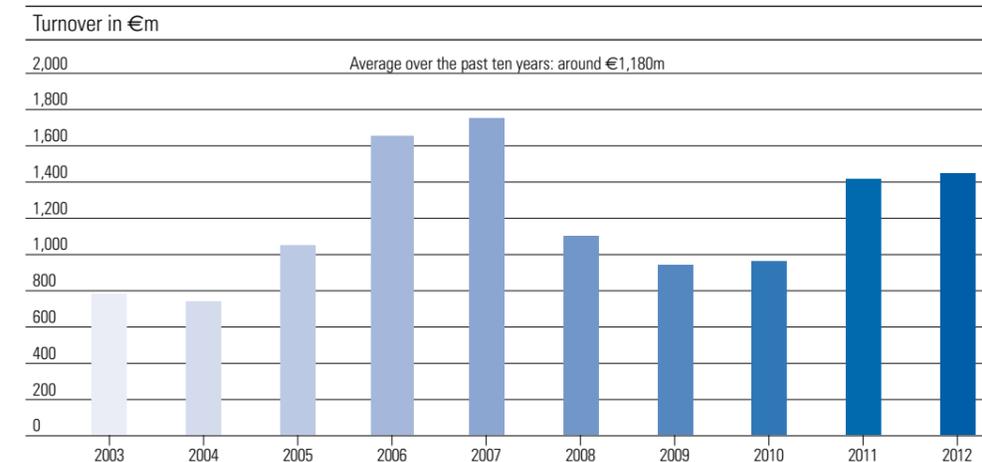
The number of purchases of vacant plots declined by 9% while their volume dropped by 15%, which is largely attributable to the trend in the sale of non-building land. As far as building plots were concerned, both the number of transactions and total volume were largely stable, although land prices in desirable residential areas rose substantially.

### Increase in sales of multi-family houses

The number of transactions in the market segment for multi-family properties grew significantly from 604 to 707. Purchase prices for both refurbished and unrefurbished buildings were up on 2011.

### Demand still high for newly refurbished apartments

In 2012, the average purchase price paid for newly refurbished owner-occupied apartments was around €2,370 per square metre of living space, an increase of €100 on 2011. Once again, resale prices varied enormously. Depending on condition, fixtures and fittings, and above all location, top prices of up to €3,000 per square metre were paid, although the average was €1,060.



Source: City of Leipzig Valuation Committee, www.gutachterausschuss.leipzig.de



### City centre

In 2012, central Leipzig remained very attractive to major investors. Existing properties in good and prime residential locations still enjoy lively demand.

### Room for business

In 2012, 41 vacant commercial plots were sold – exactly the same number as in 2011. By contrast, the total sales and total area of built-up commercial land declined somewhat.

### Individual housing remains popular

The 365 purchases of vacant building plots earmarked for single-family houses remained at the same level as in 2011. In 2012, the average purchase price paid was about €64,000, 10% higher than in the previous year. The average price paid for building land for detached houses (excluding utility installation costs) was €105 per square metre.

### Detached houses

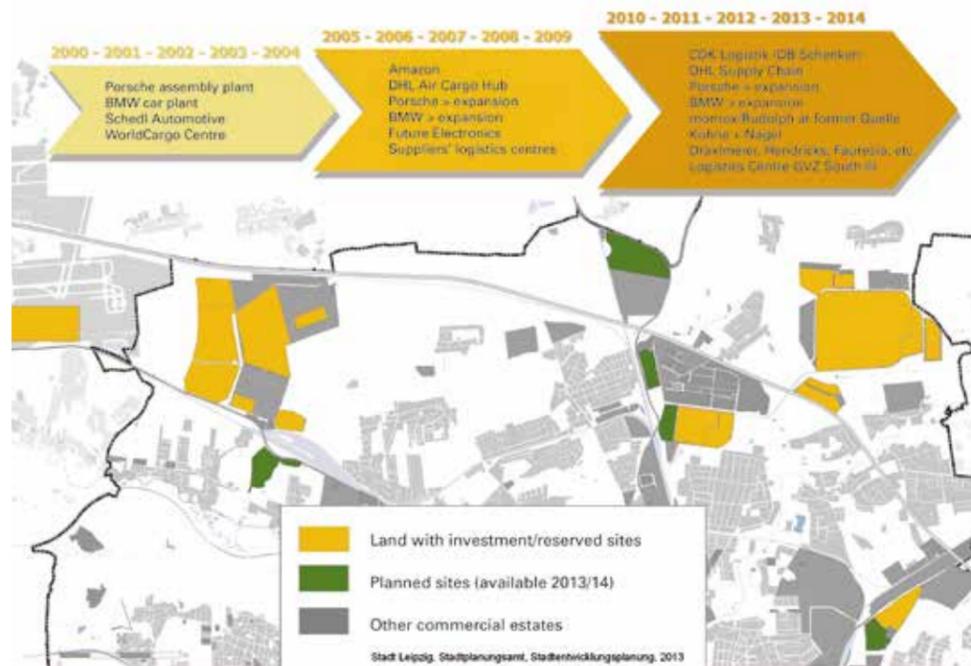
The 'average' newbuild detached house has a plot size of 600 sqm, 135 sqm of living space, and a price tag of €276,000. In 2012, the average purchase price for newly refurbished apartments was €2,370 per square metre of living space.

### // Contact

Stadt Leipzig  
Office for Economic Development  
Wennemar de Weldige-Cremer  
Tel: +49 (0) 341 123 5848  
Email: wennemar.deweldige@leipzig.de

## Large-scale commercial development in north Leipzig

The development axis between the Schkeuditzer Kreuz interchange to the west and North Leipzig Industry Park to the east is coming into its own. The occupancy of industrial estates is rising and demand remains high. Accordingly, the City of Leipzig is stepping up its various activities in conjunction with neighbouring local authorities to ensure the supply of land meets demand in this economically vital area.



## Competitiveness of the Leipzig/Halle region grows

### Major investment successes in the region

The Leipzig/Halle region has welcomed some remarkable investment projects in recent years, particularly in the automotive industry, logistics and chemicals. But since these new arrivals are situated on attractive commercial sites in the region, there's already a shortage of high-quality industrial and commercial land in some areas. Then again, demand at certain industrial estates has been very low for several years. This different pace of development has been addressed since 2009 by local authorities in and around Leipzig and Halle in a joint project supported by their planning authorities and the Saxon government.

### Competitiveness boosted by development of regional commercial land

By working together to develop commercial land without being hampered by geographical boundaries, the partners have managed to optimize the land supply. What's more, by gearing it to the requirements of locally based industries, they have improved the Leipzig/Halle region's competitiveness. Currently over twenty local and three district authorities are participating in this cooperation after signing the Joint Declaration on the Inter-Authority Development of Commercial Land in 2010. Key steps such as a study of the potential commercial land available in the region and reviewing its suitability for particular industries were carried out in 2010 and 2011. For full details of the sites available, please visit the website:

[www.wirtschaftsregion-leipzig-halle.de](http://www.wirtschaftsregion-leipzig-halle.de)



## LGH: Modern premises for business ideas

### BioCube: Growth spurt for biotech firms

On 18 April 2013, the BioCube's tenants began moving in after a record construction period of under two years. This building gives another major boost to the successful biotechnology industry at the large Alte Messe location. The BioCube contains 6,400 sqm of laboratories, offices and manufacturing facilities, and offers biotech firms ideal conditions for growth. LGH Leipziger Gewerbehof GmbH & Co. KG (LGH) invested €12.3 million in BioCube, which was built on a site 3,700 sqm in size directly adjacent to the existing BIO CITY LEIPZIG.

The BioCube houses premises tailored to the specific needs of companies in the biotech and healthcare sectors. Primarily built by contractors from the Leipzig region, the BioCube is distinguished by its high energy efficiency, achieved by means of features such as triple glazing, the use of heat recovery in the technical building services, and a photovoltaic system on the roof. Designed by the architectural firm Spengler-Wiescholek, BioCube sets both economic and architectural standards.

### Leipzig business parks: Commercial premises in high demand

LGH was set up in 1994. It currently owns twelve business parks in Leipzig which it lets to small and medium-sized enterprises. LGH's business parks contain a mix of commercial, production, media and service areas as well as laboratories, offices and staff rooms. Its business parks with a total floor space of 130,000 sqm provide outstanding working conditions for scientific companies and manufacturers as well as tradesmen and engineering firms. With an occupancy rate exceeding 93% and well over 300 tenants, LGH will remain a source of attractive commercial premises in Leipzig. Since 2003, LGH has also been an important service provider for the Healthcare & Biotech Cluster at Alte Messe Leipzig in its role as developer and part-owner of BIO CITY LEIPZIG.

Occupancy of business parks in 2012	No. of firms	Occupancy [%]	New leases
Paunsdorf Business Park	16	100.0	0
North-East Leipzig Business Park	18	96.8	1
Stötteritz Media Centre	19	91.1	3
Heiterblick Business Park	37	92.6	5
Weissenfeller Strasse Business Park	19	100.0	0
Naumburger Strasse Business Park	59	97.3	2
media city leipzig	70	97.6	10
BIO CITY LEIPZIG	27	69.9	12
BioCube	4	100.00	4
Business & Innovation Centre (BIC)	59	84.6	10
Liebertwolkwitz Business Centre (TCJ)	25	100.0	0
GaraGe	2	100.0	0

## Tenants at business parks in Leipzig

### Werbeboten Media

Werbeboten Media was founded as a social media agency in 2010 at BIC Leipzig. Its range of services includes devising and implementing applications and marketing campaigns on Facebook. The agency already has a string of satisfied clients, including Zalando, Wüstenrot and Steigenberger Hotels.

[www.werbeboten.de](http://www.werbeboten.de)

### BitCtrl Systems

BitCtrl Systems GmbH is an IT company specializing in industrial automation, traffic control systems, infotainment and multimedia as well as QNX® distribution. Established in 1990, the company has twenty-two members of staff and has been operating out of Weissenfeller Strasse Business Park for thirteen years.

[www.bitctrl.de](http://www.bitctrl.de)

### // Contact

LGH Leipziger Gewerbehof GmbH & Co. KG  
 Mommsenstrasse 6  
 04329 Leipzig  
 Personally liable partner  
 LGH Service GmbH  
 Registered office: Leipzig  
 CEO: Matthias Jähmig  
 Tel: +49 (0) 341 259 7700  
 Email: [info@lgh-leipzig.de](mailto:info@lgh-leipzig.de)  
[www.lgh-leipzig.de](http://www.lgh-leipzig.de)

# The Property Office: Tailored land for business development



Plagwitz Town Hall, which has been disused since May 2011, was advertised for sale by the Property Office at a minimum bid. After acquiring the property in 2012, the new owner began refurbishing the building in line with its listed status.



## Partner supporting investment decisions

The City of Leipzig's Property Office, which currently manages 4,222 properties no longer needed by local government, is a partner supporting investors' activities. The main purpose of property sales is to create and safeguard jobs by encouraging businesses to set up shop in Leipzig and subsequently expand. In 2012, the sale of fifteen commercial plots enabled employers to

invest in Leipzig, perceptibly contributing to Leipzig's economic development. Investors may be entitled to direct assistance in line with local guidelines governing subsidies for investments in business premises. All in all, 20,063 sqm of land was sold in 2012 for commercial development and expansion in Leipzig.

## Revenue/expenditure

In 2012, the Property Office concluded 62 contracts of sale, generating revenue of about €10 million.

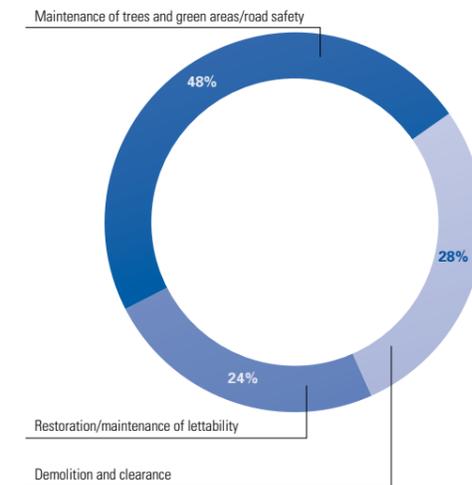
Year	No. of sales	Revenue in €m	Land sold (sqm)
2007	128	26.2	230,179
2008	136	12.2	1,178,059
2009	137	23	125,820
2010	73	7.15	312,165
2011	62	21.1	180,625
2012	62	10.04	209,340

By contrast, it spent about €2.9 million to buy 28 plots of land and properties with a total area of 239,665 square metres necessary for urgent road and urban redevelopment schemes as well as for strategic land purchase.

Year	Total purchases	Including road construction	Urban redevelopment	Miscellaneous
2007	43	24	10	9
2008	59	33	9	17
2009	38	24	1	13
2010	26	15	2	9
2011	36	23	8	5
2012	28	15	3	10

## Various structural schemes

A wide range of construction, repair, demolition and clearance schemes in connection with structural maintenance were contracted and supervised by the Property Office and the Structural Engineering Office. Whenever the value of the work did not exceed the specified threshold, contracts were directly awarded by the Property Office at its discretion. The 314 measures with a total budget of €1.4 million can be subdivided as follows:



## Combatting long-term unemployment

In 2012, twenty unemployed people joined a scheme under which they were put to work on the upkeep and improvement of municipal land in return for limited financial recompense. For this purpose, the Property Office signed a cooperation agreement with municipal company KEE. Work mainly comprised collecting refuse, fallen branches and other items, and loading them onto trucks for disposal. Another aim of the project was to help participants join the primary labour market by developing social skills such as reliability and team spirit. And by acquainting the participants with different types of work, the ultimate objective is to reduce long-term unemployment.



Consolidated municipal open spaces improve the general appearance of Leipzig and hence boost marketing prospects.

The Property Office's portfolio includes various building plots throughout Leipzig, each suitable for a detached house. Their locations include Freundschaftsring in Leipzig-Althen, the Schwarzer Weg housing estate in Miltitz, and the expanded Thomas Müntzer estate in Knauthain.

## Rising demand for home ownership

The renewed increase in demand for home ownership in attractive residential areas is also reflected by the sales of building plots for residential development by the Property

Office. In 2012 it sold twenty-five plots (of which five were subsidized in line with council guidelines for couples with children) to allow families to build their own homes.

Price reductions	2006	2007	2008	2009	2010	2011	2012
Child bonus	2	5	4	1	0	4	5
Investment subsidy	7	4	4	0	1	4	2

## Supporting childcare centres and schools

Another aspect of the Property Office's work is supporting the Department of Youth, Social Welfare, Health and Education regarding the building and expansion of preschool day-care centres and schools. Of the thirty-nine leaseholds granted for day-care centres, two leaseholds were concluded to expand existing facilities. As result, 132 additional childcare places were created.



### // Contact

City of Leipzig  
Property Office  
Gudrun Unverferth (acting Head)  
Tel: +49 (0) 341 123 3350  
Email: gudrun.unverferth@leipzig.de



### Haema AG

The newly built headquarters of Haema AG, which was opened in early 2013 in the vicinity of BIO CITY LEIPZIG, contains Europe's most advanced processing systems and cold rooms for the storage of blood products on an area of about 2,500 sqm. Every year, Haema processes over a million blood and plasma donations and delivers the blood preparations it produces to hospitals, medical centres and pharmaceutical companies.

[www.haema.de](http://www.haema.de)

## The old exhibition centre rejuvenated

Ever since Leipziger Messe moved to its new complex in 1996, the 50-hectare Alte Messe site – the old exhibition grounds near the city centre containing a mix of partly listed pavilions built in the 1920s and vacant plots – has offered great prospects for creative redevelopment. The goal of turning Alte Messe into a new centre of business, science and leisure with first-rate companies and institu-

tions and excellent transport links has proved to be the right strategy. Every year, the various attractive amenities at Alte Messe attract 2.5 million visitors and customers – and one added bonus is that to date 2,500 jobs have been created there.

[www.alte-messe-leipzig.de](http://www.alte-messe-leipzig.de)

### Thriving tenants on a historic site

#### / BIO CITY LEIPZIG

21 established biotech and start-ups operate out of one of Germany's biggest biotechnology centres costing €50 million.

#### / BioCube

This office and laboratory building which houses for example a cord blood bank and a company developing enzymes and microbial strains for use in industrial biotech was completed in 2012.

#### / Max Planck Institute for Evolutionary Anthropology

The over 400 members of staff study the history of mankind.

#### / Haema blood donor service

The company's new headquarters opened in 2013 contains modern processing systems and cold rooms for the storage of blood products on an area of 25,000 sqm.

#### / German National Library

The fourth wing with an additional 14,000 sqm of floor space was completed on Deutscher Platz in 2012.

#### / Eventpalast Leipzig in the former Pavilion 16

This entertainment and restaurant complex contains about 4,000 sqm of space for events large and small.

#### / Deutsche Bundesbank (German Federal Bank)

The head office of the bank's operations in Saxony and Thuringia is on the site's main thoroughfare.

#### / HIT supermarket in Hall 11

The conversion of this listed pavilion created about 6,000 sqm of retail space and caters to 1.2 million customers annually.

#### / Soccerworld

This refurbished pavilion contains ten football pitches on a total area of 8,000 sqm as well as a sports bar and event zone.

#### / Porta Möbel

A furniture superstore integrating the old portico opened in autumn 2013 on a site measuring 70,000 sqm.

#### / Fraunhofer Institut (IZI)

Following IZI's successful research work, the third phase is now under construction.



## Lindenau Harbour: Gateway to Leipzig New Lakeland and the sea

Lindenau Harbour is one of the areas offering enormous potential in west Leipzig. The connection of Karl Heine Canal to the harbour basin, now already underway, will pave the way for the urbanization of the previously disused harbour area as well as closer links between Grünau and the districts of Lindenau and Plagwitz. The intention is to generate new momentum for an attractive

district of leisure amenities, housing and business. This will enhance not just the land and buildings owned by the City of Leipzig but the entire district of west Leipzig. In addition, an attractive gateway will be created to the region south of Leipzig, where the flooding of mining pits is forging an attractive lake district known as Leipzig New Lakeland.

### Development in two phases: Sites go on sale

Preparations for the development of the area have been underway since 2009. Following the rebuilding of Luisenbrücke bridge, the connection of the canal and the construction of the necessary infrastructure began in mid-2013. The zoning plan for Lindenau Harbour was adopted in July 2013. The development of an initial section will take place when the canal link is being completed so that sales can begin at the end of 2013. Site development of the second section of the residential and mixed area is set to continue until the end of 2014. The first building plots will be awarded to investors under a two-phase selection procedure launched in January 2013, the results of which are due at the end of the year. Picking investors for the second marketing phase will begin in early 2014 together with a call for tenders for a children's day care centre able to accommodate 108 preschool children.

### Attractive green waterside location

Lindenau Harbour is situated about 4km away from the city centre. Its location on the harbour basin, the impressive industrial architecture, and the directly adjacent Schönauer Lachen biotope lend the area its own unique charm blending urban features with rural elements. Moreover, the area enjoys good tram and bus links – and there are a number of charming routes alongside the canal link for those wishing to walk or cycle to central Leipzig.

### Housing, business and leisure

Originally planned as a visionary element of the transport infrastructure, little became of Lindenau Harbour in west Leipzig owing to the historical complications of the twentieth century. Now, however, a huge opportunity exists to develop an attractive district in this unique location and to create a far-sighted mix of housing, business and leisure.



### // Contact

LEVG KG  
Reinhard Wölpert (CEO)  
Deutscher Platz 4  
04103 Leipzig  
Tel: +49 (0) 341 226000  
[www.alte-messe-leipzig.de](http://www.alte-messe-leipzig.de)  
Email: [info@alte-messe-leipzig.de](mailto:info@alte-messe-leipzig.de)

### // Contact

LESG mbH (development of building land)  
Alfons Huwe (CEO)  
Sebastian Pfeiffer (project manager)  
Salomonstr. 21  
04103 Leipzig  
Tel: +49 (0) 992 7760  
Email: [a.huwe@lesg.de](mailto:a.huwe@lesg.de), [s.pfeiffer@lesg.de](mailto:s.pfeiffer@lesg.de)  
[www.lesg.de](http://www.lesg.de)



## // Wagner was born in Leipzig

In 2013, Leipzig is celebrating the bicentenary of one of its most famous sons: Richard Wagner. A new monument was unveiled and a permanent exhibition opened at St Nicholas's School which examines the young Wagner, his formative years at school and his early compositions.

## High culture supported by a proud citizenry

Leipzig is one of Europe's foremost cities of culture. Highlights include the Gewandhaus Orchestra and St Thomas's Boys Choir, the city's vibrant arts scene,

and a wide variety of fascinating museums. And this exceptional diversity is continuously nurtured by above all Leipzig's citizenry and farsighted business classes.

### Unique density of musical sites

Leipzig has enough musical heritage to be declared a UNESCO World Heritage Site. This was underlined by the Saxon government in June 2012 when it applied for the Leipzig Music Trail to be placed on Germany's tentative list for the designation of new World Heritage Sites. This decision was taken following a report by an expert team, which emphasized that the density of places where famous composers and musicians once lived and worked over the centuries was unique. The application lists key places of European music history such as St Thomas's Church, St Nicholas's Church, Bose House, Mendelssohn

House, the main building of Felix Mendelssohn Bartholdy University of Music and Theatre, Schumann House, the offices of publishing company C.F. Peters (including the Edvard Grieg Meeting Centre), and the Arabian Coffee Tree. Mayor Burkhard Jung hailed this well-deserved proposal: "The Saxon government has made the right decision. Saxony couldn't be better represented than by Leipzig's musical heritage and the Leipzig Music Trail. Our efforts to have these unique, original places proposed for the list have paid off. Now we must keep working to persuade the German government, too."

### Leipzig: A worthy home of music

An illustrious group of composers from the nineteenth and early twentieth centuries either studied or wrote music in Leipzig, or performed or lectured there. It's thus no wonder that the very first German conservatory of music, founded by Mendelssohn himself, was opened in Leipzig. Prominent venues like the Gewandhaus and Leipzig Opera House attracted music-lovers from far

and wide, along with internationally acclaimed music publishers and piano factories. This legacy continues to inspire musicians and composers nowadays – and audiences profit from the broad range of concerts and recitals performed in Leipzig in all sorts of genres, not to mention the city's musical jubilees.

### New residential centre for St Thomas's Boys Choir

In April 2013, the refurbished and greatly expanded residential building for St Thomas's Boys Choir was completed. The layout of the rooms has been adapted to the boarders' musical training and their other requirements. Apart from a spacious rehearsal hall, the music rooms, a study room and library, choristers can relax in the twelve bright sitting rooms reminiscent of shared flats.



#### Musical anniversaries in Leipzig

- 2009 / 200th anniversary of Felix Mendelssohn
- 2010 / 200th anniversary of Robert Schumann
- 2011 / 100th anniversary of the death of Gustav Mahler
- 2012 / 800th anniversary of St Thomas's Boys Choir
- 2013 / 200th anniversary of Richard Wagner
- 2014 / 300th anniversary of Carl Philipp Emanuel Bach



### Great shadow of a famous composer

Richard Wagner was born in Leipzig 200 years ago. A contemporary statue by artist Stephan Balkenhol was unveiled on the historical plinth made by Max Klingner.



### The Bach Medal

In 2013, the City of Leipzig's Bach Medal was presented during Bachfest Leipzig to singer and conductor Peter Schreier. "In times of divided political and musical worlds, Schreier was an impressive ambassador and builder of bridges between East and West," declared the jury.

### St Thomas's Boys Choir at St Peter's

In June 2013, St Thomas's Boys Choir performed at St Peter's in Rome at the Papal Mass for the Solemnity of SS Peter and Paul. Pope Francis thanked the choir afterwards with the words: "Well done, boys."



Martha Hinrichsen with the bust of her grandfather, Dr. Henri Hinrichsen, during the ceremony at which Peters Music Library was formally acquired by the City of Leipzig. "Today is a very special day for the heirs of Dr. Henri Hinrichsen and the City of Leipzig. We have worked together to achieve what amounts to a dream come true – not just for the family and Leipzig, but for the Music Library's founder and my great-great Uncle, Max Abraham, and his successor and my grandfather, Dr. Henri Hinrichsen, who would be very proud and grateful to know that their beloved library had its permanent home in the city they lived in and loved."

In March, the 5th Convention for Libraries and Information drew over 3,500 delegates to Leipzig. The patron was German President Joachim Gauck.

Perilously tall stilettos, heels made out of pistols, plain Dutch clogs shaped like breasts, deadly shark pumps and useful brush sandals were all on display at the Grassi Museum of Applied Art.

## Peters Music Library remains in Leipzig

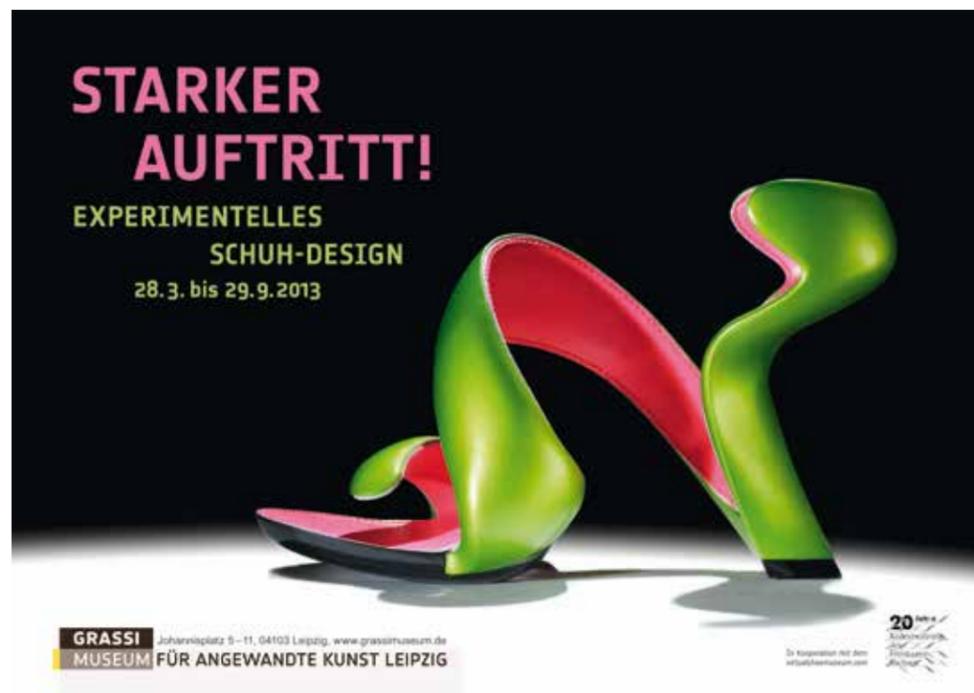
One of the gems of Leipzig's musical heritage is Peters Music Library, a specialized research library which contains rare manuscripts and first editions by important composers and musicians. The Department of Culture and Arts spent years negotiating with the community of owners all over the world in order to purchase the library and preserve it as a national treasure at its original location. In early 2013, the City of Leipzig finally managed to purchase the library, the necessary sum being raised jointly by the City of Leipzig, the Kulturstiftung der Länder arts foundation, the German government, the state of Saxony, and the US-based Packard Humanities Institute.

Representative of the Federal Government for Culture Bernd Neumann declared: "Peters Music Library is an outstanding collection of music documenting the history of German and European music. The decision to house it in Leipzig is a valuable addition to this city of music and a stroke of luck for Germany's cultural sector, and will also be a worthy memorial to the work and fate of Dr. Henri Hinrichsen and his family." The music reading room at Leipzig's municipal library was renamed the Dr. Henri Hinrichsen Reading Room at a special ceremony in June 2013 in honour of the publisher, who was killed at Auschwitz in 1941.

## Wagner, Klinger, May – and shoes from around the world

Three Saxons: Richard Wagner was born in 1813 in Leipzig, Max Klinger in 1857 in Leipzig, too, and Karl Ernst May in 1842 in Thal. But how is Wagner's Ring Cycle connected to May's adventure stories and Klinger's print cycles? For the first time, the Museum of Fine Arts is currently hosting an extensive comparison of their works and presenting the visual cosmos of ideas of these three Saxons against the background of the romantic historical and landscape painting of the nineteenth century. In addition, archive and biography rooms devoted to Wagner, Klinger and May explain their cultural heritage from a contemporary angle. Meanwhile, from March until September 2013, the Grassi Museum of Applied Art (which like the Museum of Fine Arts originally began as a civic

collection) hosted an exhibition of about 100 fascinating and surprising shoe creations from around the world. The exhibits presented shoes as a form of architecture in miniature, shoes with socio-critical potential, shoes with historical references, and shoes which at first glance don't even look anything like footwear! The exhibition was complemented by photographs and videos of shoe performances. Art is displayed not only in Leipzig's museums but also at the HGB Leipzig Academy of Visual Art. And Baumwollspinnerei, the former cotton mill in the west of Leipzig, has become an important platform and vital hub for creative dialogue with lovers of modern art from around the world for many influential contemporary artists and galleries.



## Fascination of a 1,000-year-old city

In 2015, Leipzig will celebrate its millennium. The city's evolution can be explored at the Museum of City History, which brings the past to life. It now also sheds light on recent history in its new permanent exhibition 'Modern times. Leipzig from industrialization to the present'. Those interested in the life and times of the two Germanys during the Cold War shouldn't miss the Forum of Contemporary History. In addition, the architecture of Leipzig provides eloquent testimony to the city's history (especially the beneficial influence of commerce on the built environment) and creates a fascinating backdrop to all the hustle and bustle. Those exploring for example Karl-Liebknecht-Strasse or Karl-Heine-Strasse will find themselves amidst a lively, highly creative mix of bars, cuisine, art galleries, music and shops.



### Anniversaries in 2015

- 1000th anniversary** / First mention of Leipzig
- 850th anniversary** / Market and town charter
- 850th anniversary** / Leipzig Fair
- 850th anniversary** / St Nicholas's Church
- 600th anniversary** / Faculty of Medicine
- 150th anniversary** / ADF League of German Women
- 120th anniversary** / Imperial Court of Justice
- 100th anniversary** / Completion of Leipzig Central Station
- 10th anniversary** / BMW in Leipzig

## Leipzig breathes culture

Leipzig's monthly events listings are jam-packed. And in the summer, when the indoor theatres are closed, open-air performances come into their own. Every week, the concerts performed in front of the statue of Johann Sebastian Bach fill the romantic square next to St Thomas's Church. The Gewandhaus Orchestra, the oldest civic orchestra in the world, opened its annual season on 7 September 2013 – and this being Wagner's bicentenary, Riccardo Chailly conducted the prelude to 'Die Meistersinger von Nürnberg'. As the year draws to a close, the atmosphere on the city centre's streets and squares is magically enchanted by the Christmas Market. Major annual cultural events include special exhibitions in the city's museums, the popular DOK International Leipzig Festival for Documentary and Animated Film, the Lachmesse comedy festival, and the euro-scene festival of contemporary theatre – and they're all held in front of enthusiastic audiences. The overwhelming number of events attracts visitors to the city from far and wide, who also enjoy soaking up Leipzig's unique atmosphere.

## Bicentenary of the Battle of Leipzig, centenary of the monument

The commemorative year marking the 200th anniversary of Napoleon's defeat at the Battle of Leipzig and the 100th anniversary of the Monument to the Battle of Leipzig opened with a public celebration on 25 May 2013. The climax of the year will be the week of remembrance in October organized as a festival of European peace.



## Most Beautiful Books

For fifty years, the competition 'Most Beautiful Books of the World' has been a stimulating platform for the international comparison of book design and production. It promotes extensive cross-border dialogue regarding the aesthetics, production and perception of books.

## 100 years DLRG

The DLRG German Life Saving Association was established in Leipzig 100 years ago. To mark its centenary, in June the stainless steel sculpture 'The Wave' by Rainer Henze was erected at Leipzig City Harbour.

## Natural History Museum

For years, the city council, the local authority and the general public have been trying to decide how to safeguard the future of Leipzig Natural History Museum. A master plan commissioned by the City of Leipzig lists the strengths and weaknesses of the museum, compares it to other natural history collections in Germany, and airs proposals for the museum's future.



### Germany's stronghold of listed architecture

Leipzig has 15,672 listed buildings (80% of which are fin-de-siècle structures) – more than any other city in Germany. They include the largest estate of preserved fin-de-siècle and Jugendstil (Germany's answer to art nouveau) housing, which is located near the city centre and mostly surrounded by extensive woodlands and parks. In some prime areas of Leipzig, demand already outstrips supply.

# Living in Leipzig: Atmosphere, diversity, quality

Those seeking accommodation in Leipzig really are spoiled for choice. Be it a historical home with plenty of classical ambience or a new stylish town villa, perhaps a maisonette with a direct view of the green surroundings or one of the spacious riverside loft apartments – and whether you're looking to buy or rent – the new housing stock and refurbished apartments now meet even the most exacting requirements at relatively low prices. The range of accommodation available also naturally includes an attractive selection of detached and terraced houses.

### A city of tenants

Just 13% of Leipzig's population live in their own four walls. The average apartment size of over 69 square metres per household (46.3 square metres per head) has remained stable since 2011. On average, tenants in Leipzig pay €5.00 per square metre monthly for basic rent and €7.08 per square metre including overheads (both median) – an increase on 2010 of €0.14 and €0.17 respectively.

Source: Leipzig Office for Statistics and Elections, public survey

### Owner-occupiers: Young ideas for old buildings with character

One important aim of Leipzig's regeneration policy is to strengthen owner-occupancy in listed buildings and townhouses in the inner city. Locals interested in acquiring property of their own can obtain a wide range of advice and assistance from the selbstnutzer.de programme. In fact moving into a townhouse set amidst a swathe of fin-de-siècle architecture close to the city centre is now a very affordable proposition in Leipzig. Currently, mainly groups of prospective homeowners are being assisted to build apartment buildings on urban infill sites. Advice is also available from the 'owner-occupier centre of excellence' for 'single-building cooperatives', enabling even participants with limited funds to become homeowners.

[www.selbstnutzer.de](http://www.selbstnutzer.de)

Average housing prices		Prime residential location	Good residential location	Average residential location	Simple residential location
Detached house (€)	Refurbished	350,000–750,000	250,000–450,000	150,000–270,000	120,000–190,000
	Newbuild	350,000–850,000	230,000–500,000	180,000–300,000	130,000–220,000
Owner-occupied apartment per sqm (€)	Refurbished	1,500–2,200	1,200–1,600	700–1,300	600–1,000
	Newbuild	2,500–3,800	2,100–2,700	1,800–2,400	No data
Monthly rent per sqm (€)	Refurbished	7.00–10.00	5.50–8.00	4.00–6.00	3.50–4.50
	Newbuild	8.50–11.00	6.00–9.00	5.50–6.50	No data

Source: Capital, Immobilien-Kompass 2013



## Leipzig: The green city

### Leipzig breathes quality of life

The sheer extent and variety of green spaces in Leipzig come as a surprise to many visitors and even some locals! Seen from above (such as from the Monument to the Battle of Leipzig or the 142m-tall tower block on Augustusplatz), Leipzig appears blissfully green. In fact green areas easily accessible to young and old alike account for 15% of Leipzig's total area of 297.6 square kilometres. The most popular places among those in need of fresh air and recreation are the floodplain woodlands (950 hectares), Clara Zetkin Park (43 hectares) adjacent

to the city centre, Connewitz Game Park (45 hectares) containing 25 indigenous animal species, and Leipzig Zoo (22.5 hectares acres). They are joined by about 100 natural monuments and over 150 protected biotopes. What's more, allotment gardens are especially popular in Leipzig. There are 38,598 allotments in 278 associations covering an area of 1,237 hectares. Leipzig's 'green lungs' also include the roughly 400 playgrounds in Leipzig's parks and gardens.

### Leipzig Zoo: Happy 135th birthday!

One of the most advanced zoos in the world, Leipzig Zoo has been implementing its 'zoo of the future' strategy for about twelve years. The project combines a fascinating symbiosis of animal welfare with extraordinary wildlife encounters for visitors and a global commitment to the protection of species. In 2013 – its 135th anniversary – Leipzig Zoo is continuing its development by building a new enclosure for Amur leopards. "Once modernization is complete by 2020, our goal is to have created a zoo largely free of fencing, a natural 'zoo of the future'" declared zoo director Professor Jörg Junhold as he outlined the forthcoming projects.



### Gondwanaland tropical adventure

The most recent new attraction in the successful development of Leipzig Zoo is Gondwanaland. This fascinating indoor enclosure unique in Europe takes visitors into a primeval rainforest with more than 24,000 tropical plants and around 300 exotic animals. Instead of concrete,

steel and tiles, this tropical hall contains areas modelled on natural habitats as well as protective trees and large expanses of water, matching the appearance of the rest of the zoo. Gondwanaland was visited by more than 2 million people in both 2011 and 2012.

### Lake Cospuden (441 hectares)

The yachting harbour on Lake Cospuden has all the advantages of a modern water sports centre: sailing, surfing and diving, boat hire, a sauna, restaurants, shops, a pleasure cruiser, a tourist information centre and holiday homes



A network of navigable waterways with a total length of about 200km is taking shape in Leipzig New Lakeland.

### Zoo of the future

The highlights of Leipzig Zoo include Gondwanaland, the unique Pongoland, the Tiger Taiga and the spacious Kiwara Savannah. The two tigers Ivo and Tamur were born at Leipzig Zoo in 2012.



### RB Leipzig promoted

RB Leipzig's successful promotion to the German third division for the 2013/14 season takes the team one step closer to its goal of representing Leipzig in the nation's top division in the not-too-distant future – a move longed for by countless fans.



The German national team in sitting volleyball at the Paralympic Games in London in 2012 included Leipzig players Alexander Schiffler and Christoph Herzog.



## Sporting Leipzig: Top of the league

Punching above its weight in competitive sports and yet with a healthy balance between amateur and top-flight sport, Leipzig scores not just as a host of major sporting tournaments but above all in terms of everyday sports activity by the general public. More than 86,000 residents (including nearly 25,000 youngsters) regularly play more than 80 different sports in 400 clubs. In 2009, the City of Leipzig adopted a detailed agenda setting out the further development of local sport and sports facilities. The 2015 Sports Programme for the City of Leipzig is almost 300 pages long and covers every angle – from amateur sport and club-based activities to top-flight youth sport and elite sport.

### Lively arena for sporting championships

In the history of the Olympic movement, so far around 500 medal-winners have hailed from the Leipzig region. At the 2012 London Olympics, local medal-winners included Tina Dietze (gold and silver in sprint canoeing), Annekatri Thiele (silver in rowing), Kerstin Thiele (silver in judo) and Judith Arndt (silver in cycling). Paralympians from Leipzig also competed in London. Top-flight and amateur sports events aren't by any means confined to Leipzig Arena and the 43,000-capacity Red Bull Arena. For example, in 2011 the FEI World Cup Finals in jumping, driving, dressage and vaulting were all staged at Leipziger Messe exhibition centre – the first time they had been held at the same venue in their thirty-year history. And top-level club sport is regularly enjoyed by Leipzig fans at the national league and cup fixtures played by Leipzig Handball Club, the handball team from the DHfK sports club, and the LE-Volleys volleyball squad. In the 2013/14 season, football team RB Leipzig is now playing in Germany's third division. The match at which it secured promotion on 29 May 2013 at Red Bull Arena was attended by 30,000 fans.

### Triumphant in sports science

Leipzig's international reputation in sports research is proudly maintained by the IAT Institute of Applied Training Sciences and Universität Leipzig's Faculty of Sports Science (the successor to the prestigious DHfK sports college). Both these world-famous institutions continue the proud, long-standing heritage of sports research and training in Leipzig – and their courses keeping international trainers abreast of the latest developments have now benefited participants from more than 100 countries.

### EuroHockey Indoor Nations Championship

In the more than ten years since the indoor Leipzig Arena opened, it has hosted a string of national, European and world championships as well as other top international events. Most recently, spectators enjoyed the men's and women's EuroHockey Indoor Nations Championships in 2012. In 2014, Leipzig Arena will host the German Indoor Athletics Championships for the fifth time.

### Leipzig's sporting history

- 1845** / ATV Leipzig General Gymnastics Club is founded, launching the German gymnastics movement
- 1863** / First gymnastics festival in Leipzig (12 have since been hosted)
- 1884** / BDR League of German Cyclists is founded
- 1897** / The Sportbrüder (Sports Brothers) club organizes a 40km race – the first official marathon on German soil
- 1900** / The DFB German Football Association is founded



## A pro-family attitude: Vital for the economy

A good family environment can only be achieved if all sectors of society pull together. An appeal was therefore sent out to numerous organizations in Leipzig to support the action plan 'For a child and family friendly city' with their own activities. So far, the Leipzig declaration 'Families welcome!' has been signed by 107 partners, who for example provide family-friendly working conditions, organize leisure activities and special assistance for families, and even offer types of sponsorship. A 'Families welcome!' brochure is available in printed form and can also be downloaded from the Internet.

[www.leipzig.de/familien](http://www.leipzig.de/familien)

### Families welcome!

'Families welcome!' is the motto of the City of Leipzig's Family Information Office. Located right next door to New City Hall on Burgplatz, visitors can obtain useful information relevant to families. Since March 2012, young parents have also been entitled to receive welcome packs for their newborn children there. This is Leipzig's way of expressing its appreciation and shows just how welcome children are in the city. The welcome pack contains useful information about the services available to families and the structures of relevant public institutions. In addition, the welcome pack contains a number of useful gifts

designed to help parents create a safe environment for their children. Meanwhile parents' mobility is ensured by the BabyCard, which grants free public transport to an adult with a baby for a year.

[www.leipzig.de/fib](http://www.leipzig.de/fib)

### A diverse education sector

The German government's Family Atlas places Leipzig in third place in a survey of all-day child care in the forty biggest cities in Germany – and fifth for the share of children under three attending day care centres. A dense network of schools with a variety of approaches and operators ensures a good learning environment from the word go. And when it comes to higher education, Leipzig has many advantages as a place to study. As well as the ten colleges and universities with different profiles, other benefits include the high quality of teaching and research, affordable housing, and a wide variety of leisure and cultural amenities. As a result, more and more young people from all over Germany and even abroad are choosing to attend higher education in Leipzig. And for even older students, the adult education centre also offers a wide range of courses, enabling lifelong learning into old age.



Leipzig has a total of 40,634 places at preschool units, after-school clubs and day care centres. They comprise:

- 5,638 places for children aged up to three at crèches
- 16,042 places at nursery schools
- 16,375 places at after-school clubs for primary school children
- 2,579 places in child day-care centres

(figures correct as of June 2013)



The Family Information Office provides a wide range of individual advice in a friendly atmosphere.

## Schools in Leipzig

### State schools

- In the 2011/12 academic year, Leipzig had a total of 33,557 pupils attending 121 state schools, including:
- 65 primary schools and 1 experimental school (Neighbourhood School)
  - 22 secondary schools and 1 experimental school (Neighbourhood School)
  - 16 sixth-form colleges/grammar schools
  - 16 special-needs schools

### Free schools

- The range of education in Leipzig is enhanced by 26 free schools, including:
- The Episcopal Maria Montessori School Centre
  - The Evangelical School Centre
  - Leipzig Free School
  - The Free Rudolf Steiner School
  - Schönefeld Palace



## Education in Leipzig: International, intercultural

Apart from two bilingual kindergartens (English/German and French/German), there are now several childcare centres where elementary English, French, Spanish, Arabic and Chinese are taught in a fun yet effective manner.

### Leipzig International School: Global expertise

As far as internationality is concerned, Leipzig International School offering preschool, primary and secondary education is hard to beat! Enjoying an attractive location, the school is attended by more than 750 youngsters from over 60 nationalities. The language of teaching is English, and the teaching staff are highly qualified native speakers. As well as a high academic standard regularly demonstrated by the students in international competitions, close attention is paid to social competence and a cultivated atmosphere. The curriculum is largely modelled on schools in the UK, with emphasis on an internationally compatible education and qualifications.

[www.intschool-leipzig.com](http://www.intschool-leipzig.com)

### 'Local Learning': Shaping education

One aspect of the government programme 'Local Learning' is measures to safeguard the future supply of qualified employees. In a series of subsidized projects bringing

together schools and industry, professional opportunities are explained to youngsters in the areas of energy, environmental engineering and transport. Following a study on environmental education and the development of planning assistance for interdisciplinary classes, the teaching of environmental subjects is to become more focused in Leipzig. Meanwhile, the Leipzig Educational Advice Centre is continuing its successful work in its new premises in the main library. In spring 2013, it also opened a second branch in Grünau (west Leipzig).

[www.leipzig.de/lernen-vor-ort](http://www.leipzig.de/lernen-vor-ort)

### Franco-German Education Centre: AbiBac awarded at Reclam School

Unlike other schools, alongside language skills, Reclam School teaches some other subjects in French, too. Pupils attending the bilingual stream can now study for the AbiBac – a dual qualification consisting of both the French Baccalauréat and the German Abitur which was awarded for the first time in 2013. Reclam School has been part of the Franco-German Education Centre since 2011 – an amalgamation of five Leipzig educational establishments (a nursery school, primary school, after-school club, secondary school and grammar school) focusing on not just a bilingual education but also intercultural training.

[www.reclamgymnasium.de](http://www.reclamgymnasium.de)



## Tomorrow's skilled workers

### Apprenticeship Action Day in Leipzig

On 25 May 2013, the Apprenticeship Action Day was held for the twenty-first time. A total of 150 exhibitors from Saxony, Saxony-Anhalt and Thuringia were on hand at the biggest careers guidance fair in central Germany. Hosted at the ZAW Training Centre in Leipzig, the employers taking part mainly represented the areas of transport, logistics, metalwork, the electrical industry, IT and the service sector. The fair gave these companies an opportunity to interest potential recruits and talk to tomorrow's skilled workers. The event was organized by Leipzig Chamber of Commerce and Industry, Leipzig Chamber of Small Industries and Skilled Trades, Leipzig Employment Agency, and the Leipzig branch of the Saxon Education Agency.

### Trainee speed-dating

During the Apprenticeship Action Day, Leipzig Chamber of Commerce and Industry held another speed-dating session for potential trainees. The aim of this recently launched event is to introduce youngsters looking for an apprenticeship to training companies in an unconventional manner. With employers seeking to safeguard their future supply of skilled workers, this 'dating' enables them to meet potential apprentices and to explain their training opportunities to them.

### New cooperation between business and schools

There are still too many school leavers with no qualifications. On the other hand, many SMEs are finding it harder to fill apprenticeships. Therefore, Leipzig's Department of Economic Development and Employment has launched a new scheme with the Saxon Employers' Association, the Chamber of Commerce and Industry, Leipzig Chamber of Small Industries and Skilled Trades, Leipzig Employment Agency, the Together for Leipzig association and the Leipzig office of the Saxon Education Agency. Those in danger of leaving school without any qualifications are given regular opportunities to experience

professional environments and find out about concrete prospects. The aim is to encourage them to successfully obtain a school-leaving qualification.

### Helping people back to work

For more than twenty years, Berufsförderungswerk Leipzig has specialized in professional rehabilitation. BFW Leipzig trains people who can no longer pursue their previous line of work owing to illness or an accident. The individual retraining, qualification and integration measures are an important contribution to not just getting people back to work but also reducing the regional shortage of skilled workers. In addition, BFW Leipzig organizes vocational further training courses. In mid-2013, 234 participants in 20 types of work completed their training. BFW Leipzig has 209 members of staff.

[www.bfw-leipzig.de](http://www.bfw-leipzig.de)



## Search engine for STEM training portals

The three STEM training portals run by chambers of commerce and industry, the National Pact for Women in STEM Professions, the BDA Confederation of German Employers' Associations and the BDI Confederation of German Industry have a shared aim: they are intended to interest youngsters in careers in science, technology, engineering and mathematics. To simplify matters, the some 15,000 training opportunities advertised in total can now be browsed together using a single search known as 'MINT-Navigator'.

[www.ihk-tecnopedia.de](http://www.ihk-tecnopedia.de)



## Solid training for skilled manual workers

In 2012, 1,239 youngsters began skilled trade apprenticeships in and around Leipzig, including 650 in Leipzig itself.

## TOPJob: CCI magazine for school leavers and first-time workers

TOPJob-Magazin 2013 | 2014 published by Leipzig Chamber of Commerce and Industry provides a comprehensive overview of training professions in industry, commerce and the service sector.

[www.leipzig.ihk.de/topjob](http://www.leipzig.ihk.de/topjob)





## // Higher education and research

In terms of research and teaching, Leipzig stands head and shoulders above other cities and regions in eastern Germany thanks to its unique web of factors. Leipzig's excellent reputation among academics, captains of industry and the general public is cemented by a host of research centres, universities and colleges with internationally acclaimed expertise.

## A bastion of science

### Milestones of science and research

- 1990** / KuZ Leipzig Plastics Centre is founded
- 1991** / UFZ Helmholtz Centre for Environmental Research is founded  
/ HfTL University of Applied Sciences for Telecommunications is refounded as the first university of applied sciences in Saxony
- 1992** / HTWK Leipzig University of Applied Sciences is founded  
/ HHL Graduate School of Management is refounded  
/ Saxon University of Cooperative Education, Leipzig State Study Academy is founded  
/ Leibniz Institute of Troposphere Research is founded  
/ Leibniz Institute of Geography is founded  
/ Leibniz Institute for Surface Modification is founded  
/ AKAD's Leipzig branch is opened
- 1993** / HfTL's laboratory building with 18 modern laboratories is completed
- 1994** / Leipzig Heart Centre opens
- 1995** / HfTL passes to Deutsche Telekom  
/ Max Planck for Neuropsychological Research is founded (renamed Max Planck Institute for Human Cognitive and Brain Sciences in 2003)  
/ Simon Dubnow Institute of Jewish History and Culture is founded  
/ Universität Leipzig's German Creative Writing Programme is founded  
/ GWZO Centre for the History and Culture of East Central Europe is founded
- 1996** / Max Planck Institute for Mathematics in the Sciences is founded  
/ HfTL undergoes extensive refurbishment
- 1997** / MPI EVA's Wolfgang Köhler Centre for Primate Research opens at Leipzig Zoo  
/ HTWK: Geutebrück Building reopens after refurbishment  
/ HTWK Leipzig's Research and Transfer Centre is founded
- 2001** / MPI EVA's Wolfgang Köhler Centre for Primate Research opens at Leipzig Zoo  
/ HTWK: Lipsius Building opens after refurbishment
- 2002** / Universität Leipzig: New Humanities Centre building opens  
/ Universität Leipzig: Bibliotheca Albertina library opens following refurbishment  
/ HTWK: Föpl Building opens  
/ HTWK: Wiener Building reopens after refurbishment
- 2003** / BIO CITY LEIPZIG's new building is completed  
/ Universität Leipzig: BBZ Centre for Biotechnology and Biomedicine is founded  
/ Leipzig University Hospital: New Operating Centre is completed  
/ Leipzig University Hospital: Institute of Anatomy is refurbished  
/ Leipzig Student Services: New refectory opens at HTWK
- 2005** / HTWK: New science lab building is completed  
/ Universität Leipzig: New building opens for Institute of Biochemistry  
/ Universität Leipzig: ICCAS Innovation Center of Computer Assisted Surgery is founded  
/ IZI Fraunhofer Institute for Cell Therapy and Immunology is founded  
/ Leipzig University Hospital: New building completed for Gynaecological and Paediatric Centre  
/ Leipzig University Hospital: New building completed for Centre for Mental Health Centre
- 2006** / Villa Ida Media Campus opens  
/ Universität Leipzig's Translational Centre for Regenerative Medicine is founded  
/ MOEZ Fraunhofer Central and Eastern Europe Centre is founded
- 2007** / Leipzig University Hospital: Premises converted for Clinical Trial Centre Leipzig
- 2008** / Extension completed at MPI for Human Cognitive and Brain Sciences  
/ Universität Leipzig: BuildMoNa Graduate School (Leipzig School of Natural Sciences – Building with Molecules and Nano-objects) receives go-ahead  
/ Universität Leipzig: Confucius Institute opens  
/ IZI: New building is completed  
/ Leipzig University Hospital: New building for Centre for Internal Medicine, Neurology and Nuclear Medicine is completed  
/ DBFZ German Biomass Research Centre is founded  
/ FOM College of Business and Management is founded
- 2009** / Universität Leipzig: LIFE Leipzig Research Centre for Modern Diseases receives go-ahead  
/ Universität Leipzig: CAS Centre for Area Studies is founded  
/ Universität Leipzig celebrates 600th anniversary  
/ HTWK: New library is completed  
/ HTWK: New Media Centre is completed  
/ IRDC GmbH International Reference and Development Centre for Surgical Technology Leipzig opens  
/ Leipzig Student Services: New Park Refectory opens
- 2010** / DBFZ: Building work begins  
/ HTWK: Life Science Engineering Research Centre opens  
/ Universität Leipzig: First phase of Faculty of Medicine's Central Research Building opens  
/ Approval granted for IFB Integrated Research and Treatment Centre 'AdiposityDiseases'
- 2011** / BIO CITY LEIPZIG: Building work starts on BioCube  
/ Leipzig University Hospital: Building work starts on dental clinics  
/ German National Library: Extension opens
- 2012** / iDiv German Centre for Integrative Biodiversity Research is founded  
/ DBFZ: Biogas research plant opens  
/ HTWK Leipzig: Operation training unit opens at Life Science Engineering Research Centre  
/ IZI: First extension is completed
- 2013** / Universität Leipzig: Technikum/Analytikum lab centre reopens after modernization; Logistics Living Lab opens; Graduate School Global and Area Studies is founded  
/ DBFZ: Bioenergy Innovation Centre opens  
/ HTWK Leipzig: Topping-out ceremony for Faculty of Mechanical Engineering and Energy Engineering

### // Contact

City of Leipzig  
Office for Knowledge Policy  
Professor Ulrich Brieler  
Office Head  
Tel: +49 (0) 341 123 2012  
Email: wissenschaft@leipzig.de

A total of 28,214 students are enrolled at Universität Leipzig, which has 8 humanities and social science faculties, 1 medical faculty, 1 veterinary faculty, and 4 faculties devoted to mathematics and the natural sciences. It employs 2,660 people, including 453 lecturers.



## Universität Leipzig: A source of knowledge for pioneers

Universität Leipzig (originally known by its Latin name 'Alma mater lipsiensis') celebrated its 600th anniversary in 2009, making it the second-oldest in Germany with an uninterrupted history of teaching and research. After rapidly embracing the EU's reform of higher education, the 14 faculties and well over 150 institutes and hospital departments teach more than 148 bachelor's and master's degrees, including 79 master's programmes. Leipzig Research Academy opened in 2006 is dedicated to

structured training for postgraduates. Currently more than 700 people are studying and researching for doctorates at Universität Leipzig, which is well on the way to becoming a world-renowned centre of education for junior academics. And in 2008, internationally acclaimed research in Universität Leipzig's LIFE Project took it to the pole position of the Saxon Regional Excellence Initiative (see page 89).

[www.uni-leipzig.de](http://www.uni-leipzig.de)

## HTWK Leipzig University of Applied Sciences: Interdisciplinary R&D

The most popular university in Saxony, HTWK Leipzig University of Applied Sciences teaches an attractive range of career-orientated degree programmes in for instance engineering, economics, the social sciences, computer science, mathematics, applied media, IT and cultural studies. A premium is placed on networking in teaching and research thanks to interdisciplinary cooperation with numerous external partners in science and industry. The high standard of R&D at HTWK is underlined by external funding exceeding €8 million in 2012 while its reputation is enhanced by the more than

eighty cooperative doctorates currently being worked on. This success is largely down to HTWK's Research and Transfer Centre set up in 1997 as a point of contact between its R&D expertise and the demand for innovation from regional industry. For years, HTWK's drive to become a top university for applied sciences has been moulded by its various networking levels. Interdisciplinary activities strengthening its profile are carried out in the four key fields of Construction & Energy, Media & Information, Life Science & Engineering and Engineering & Economics.

[www.htwk-leipzig.de](http://www.htwk-leipzig.de)

## HHL Graduate School of Management: In business worldwide

HHL teaches full-time and part-time MBAs and MScs in business management. It also runs three-year doctoral programmes and further training courses tailored to the specific needs of corporate clients. Numerous independent rankings place HHL among the top European business schools.

HHL Leipzig Graduate School of Management is one of the world's foremost business schools. The mission of Germany's oldest college of business management is to train responsible, successful executives with an entrepreneurial flair. Alongside its international outlook, particular importance is attached to combining theory with practice. HHL is distinguished by its excellent teaching, clear focus on research, practical system of knowledge delivery, and outstanding level of service for its students.

[www.hhl.de](http://www.hhl.de)



## HfTL: Indispensable for science and innovation in Leipzig

HfTL Deutsche Telekom University of Applied Sciences for Telecommunications, a state-recognized private university, is known for its state-of-the-art facilities, excellent lecturers, and close ties to industry. Practical research involving partners from Germany and abroad enables new scientific breakthroughs and above all benefits HfTL's students. With currently 1,000 students enrolled on its accredited bachelor's and master's degree programmes in ICT, HfTL is an important factor in Leipzig's future role as a bastion of science and technical innovation.

[www.hft-leipzig.de](http://www.hft-leipzig.de)



## HGB Academy of Visual Arts

Currently 600 or so students are enrolled on Leipzig Academy of Visual Arts' four degree programmes in painting/graphics, book art/graphic design, photography and media art. In summer 2009, a new master's course in curation culture was launched. HGB's innovation and heritage are reflected in for example its excellently equipped workshops for woodcut, artistic offset printing, lithography, etching, screen printing, book-printing, book-binding and hand setting as well as its audio-visual laboratory and 3-D lab. HGB is one of the oldest, most prestigious and best-known art schools in Germany – and will celebrate its 250th anniversary in 2014.

[www.hgb-leipzig.de](http://www.hgb-leipzig.de)

## Felix Mendelssohn Bartholdy University of Music and Theatre

Originally founded in 1843 by composer Felix Mendelssohn as the first conservatoire in Germany, its main building on Grassstrasse dates back to 1887. The Grand Hall rebuilt in the 1990s seats 430 spectators and garnered the Award of the League of German Architects/Saxony in 2004. Since 2002, the university has also had a second building containing outstanding facilities near St Thomas's Church and Central Theatre.

[www.hmt-leipzig.de](http://www.hmt-leipzig.de)



Every year, the some 900 students demonstrate their proficiency in about 700 performances, such as in this production of Mozart's opera 'The Magic Flute'. The close links which have always been enjoyed with the Gewandhaus have been intensified by the launch of the Mendelssohn Orchestra Academy fronting a master class programme and an academy class.

## AKAD Leipzig: Part-time degrees

AKAD Leipzig celebrated its twentieth anniversary in 2012. It offers part-time bachelor's, master's and German Diplom programmes in subjects like business administration, business informatics, service management, financial services management, international business communication and business translation. The combination of distance study, online work and face-to-face seminars is ideal for the needs of working adults.

[www.akad.de](http://www.akad.de)



## Saxon University of Cooperative Education: Dual brilliance

The Saxon University of Cooperative Education enhances the higher education sector with dual degree courses. There are six semesters in each programme, and each semester is divided into two equal halves so that students can first study theory at the university before trying out what they have learned in a private-sector working environment.

[www.ba-leipzig.de](http://www.ba-leipzig.de)

The 550 students currently enrolled at Saxon University of Cooperative Education are taking degrees in banking, financial controlling, real estate economics, tax consulting/auditing, computer science and service engineering. The degree courses have been accredited by the agencies FIBAA and ASIIN, and the recruitment rate on graduation is 95%.

## FOM College

FOM College of Business and Management offers part-time courses including state-recognized bachelor's and master's programmes. Teaching focuses on economics and business administration, and takes place on evenings and weekends at FOM's study centre at Katharinenstrasse 17.

[www.fom.de](http://www.fom.de)

Universität Leipzig has 14 faculties and well over 150 institutes and hospital departments.

Of the 3,727 research projects conducted in 2012, 2,231 received external funding totalling €105.5 million, 13% of which came from the private sector.

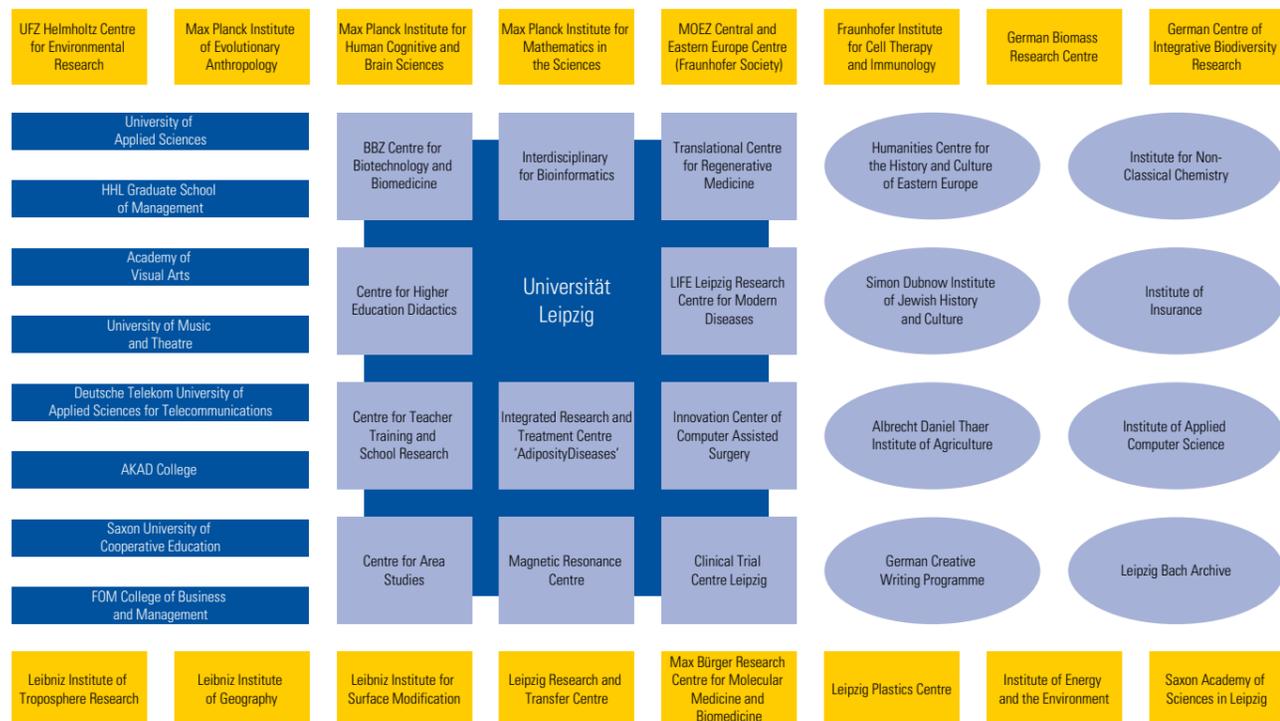


## Research for industry: A hallmark of quality

The economic region of Leipzig has enormous R&D potential at its disposal thanks to Universität Leipzig, 10 other colleges and universities, 3 Max Planck Institutes, 2 Fraunhofer Institutes and a number of non-university research centres. Universität Leipzig consolidates its reputation as a stronghold of research with its interdisciplinary research activities, including in 6 collaborative research projects, 9 postgraduate research units, 3 international postgraduate programmes, 3 international Max Planck research schools and 5 DFG German Research Foundation groups. Particularly important are the 548 joint projects with industry, including 83 with regional companies as of 2012, ensuring that research findings are swiftly put to practical use. BIO CITY

LEIPZIG, including Universität Leipzig's BBZ Centre for Biotechnology and Biomedicine, thrives on its stimulating atmosphere for young firms and successful start-ups. Six distinctive inter-faculty research departments have been set up at Universität Leipzig to encourage cooperative research projects. They are entitled 'From molecules and nano-objects to multifunctional materials and processes', 'Mathematics and its applications in the sciences', 'Molecular and cellular communication: biotechnology, bioinformatics and biomedicine in therapy and diagnosis', 'The brain, cognition and language', 'Risky orders' and 'The changed environment and disease'. And they are joined by concentrated research into biodiversity.

## Training and research in Leipzig (selection)



## UFZ Helmholtz Centre for Environmental Research

Researchers at the UFZ Helmholtz Centre for Environmental Research explore the causes and repercussions of the far-reaching changes affecting mankind's environment. They explain the complex systems and relationships in the environment and recommend practical instruments and action plans to government, the private sector and the general public. UFZ's aim is to contribute to achieving a sustainable balance between economic and social development as well as the long-term protection of our

natural basis of life. Research at UFZ covers a wide range of issues, including the management of water resources, the consequences of land-use change for biodiversity, the development of remediation strategies for polluted lakes, rivers and soil, the impact of chemicals on human health and the immune system, and strategies for adapting to climate change.

[www.ufz.de](http://www.ufz.de)



Vislab – UFZ's visualization centre – grants researchers new insights into complex environmental systems by means of vivid, realistic 3-D depiction.

## Long-term experiments to explore climate change

Since June 2013, scientists have been able to investigate the effects of climate change at a unique new outdoor laboratory. The GCEF Global Change Experimental Facility in Bad Lauchstädt consists of 25 coverable and 25 non-coverable experimental areas where future changes affecting different types of land use can be simulated. The facility has a total area of about 7 hectares (around 10 soccer pitches) and is one of the biggest long-term

experiments of this kind in the world. Planned to be run for at least fifteen years, the findings are to be used to help specialists in environmental protection and nature conservation adapt to climate change. Costing €4 million, the GCEF has been funded as a Helmholtz project by the BMBF German Ministry of Education and Research as well as the governments of Saxony and Saxony-Anhalt.

## iDiv German Centre for Integrative Biodiversity Research Halle–Jena–Leipzig: Investigating biological diversity

The opening of the iDiv German Centre for Integrative Biodiversity Research Halle–Jena–Leipzig (one of the seven DFG German Research Foundation research centres) means that a hub of international biodiversity research is now taking shape in central Germany. iDiv is a central institution of Universität Leipzig and is run with Martin Luther University in Halle–Wittenberg and Friedrich Schiller University in Jena as well as in conjunction with

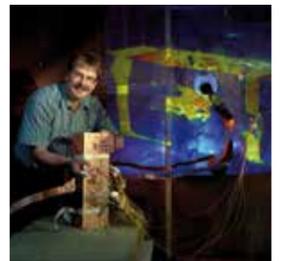
the UFZ Helmholtz Centre for Environmental Research and other non-university research centres. iDiv combines and focuses expertise between different cities and regions. The resulting synergy points the way forward for other areas of research. iDiv addresses aspects of data synthesis, including at its sDiv synthesis centre, a research think tank open to all scientists.

[www.idiv.de](http://www.idiv.de)

The UFZ Helmholtz Centre for Environmental Research was opened in 1991. It currently employs over 1,100 people from more than 40 countries at its sites in Leipzig, Halle and Magdeburg.

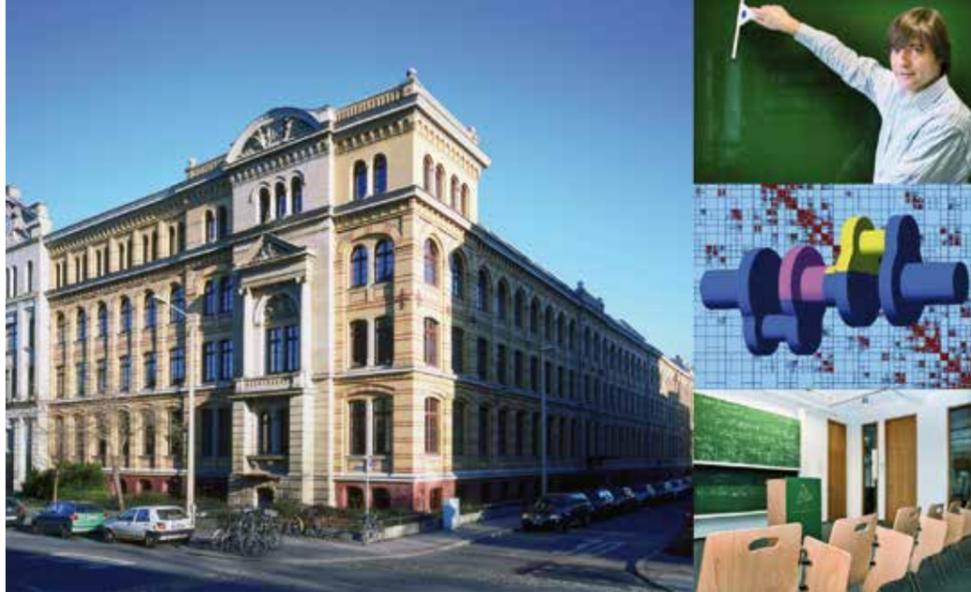
At any one time, about 250 postgraduates are working on their doctoral theses in international cooperation at UFZ, and can also benefit from interdisciplinary training from HIGRADE (the Helmholtz Interdisciplinary Graduate School for Environmental Research). In 2012, there were also 52 trainees at UFZ on various career programmes and cooperative education courses.

Physicist Ulf Roland received the 2012 Kurt Schwabe Award from the Saxon Academy of Sciences in Leipzig for his work on 'Radio Waves – Technology Platform for Environmental Technology'.



Based in Leipzig, iDiv is evolving into an international hub of biodiversity research.





## Max Planck Institute for Mathematics in the Sciences: Modelling the modern world

This Max Planck Institute founded in 1996 works at the interface between mathematics and natural sciences. It is regarded as one of the world's foremost mathematical research centres and is outstandingly networked at a local, national and international level thanks to a wide range of cooperation agreements, including with Universität Leipzig. Mathematical models and methods are becoming increasingly important in today's society and form the basis of fundamental processes in business, the economy, production, medicine and politics. Moreover, mathematicians are prompted to search for new

mathematical structures and methods by the fundamental questions raised in the natural sciences. This integration forms the crux of work at the Institute. The researchers deal with a wide range of questions in pure and applied mathematics, such as the efficient processing of big data, the mathematical analysis of materials, the investigation of complex biological systems and economic processes, aspects of geometry and theoretical physics, and information theory of cognitive systems.

[www.mis.mpg.de](http://www.mis.mpg.de)



The Max Planck Institute for Evolutionary Anthropology brings together scientists from various fields who take an interdisciplinary approach to studying the evolution of mankind.

## Max Planck Institute for Evolutionary Anthropology: Exploring human history

Founded in 1997, the institute's aim is to investigate the history of humankind by comparatively analysing the genes, cultures, cognitive abilities, languages and social systems of human populations past and present as well as of closely related primates. The concentration of these fields at the same institute enables new insights into the

history, diversity, abilities and adaptive traits of modern humans. At present, the institute has around 450 staff working in 5 departments and 2 Max Planck research groups.

[www.eva.mpg.de](http://www.eva.mpg.de)



The Max Planck Institute for Human Cognitive and Brain Sciences

## Max Planck Institute for Human Cognitive and Brain Sciences: Understanding higher cerebral functions

The institute's goal is to explore human cognitive abilities and cerebral processes. Particular attention is paid to the neural bases of higher cerebral functions such as language, emotion and social behaviour, music and action. Furthermore, it investigates the brain's ability to make plastic changes and how this plasticity affects

various cognitive abilities as well as the neural and hormonal foundations of modern diseases such as high blood pressure and obesity. Another mainstay of research at the institute is the development of imaging techniques for neuroscience.

Supporting biotech: [www.cbs.mpg.de](http://www.cbs.mpg.de)

## MOEZ: Internationalization processes and sustainable business development

MOEZ is an institute in the Fraunhofer Society with proficiency in economics, social affairs and political science. It conducts applied research in the areas of internationalization, knowledge and technology transfer, intellectual property and sustainable development. Based

on its international and interdisciplinary expertise, MOEZ develops solutions to the challenges of a globalized world, benefiting clients from both the private sector (especially SMEs) and the public sector.

[www.moez.fraunhofer.de](http://www.moez.fraunhofer.de)



About 40 scholars conduct research at MOEZ, which is located at Städtisches Kaufhaus on Neumarkt in central Leipzig.

## IZI Fraunhofer Institute for Cell Therapy and Immunology

The IZI Fraunhofer Institute for Cell Therapy and Immunology develops specific solutions at the interfaces of medicine, the life sciences and engineering for partners in medical-related industry and biotech. It develops, optimizes and validates innovative techniques, materials and products in the fields of materials, cell therapy, diagnostics and biobanks. IZI also has

extensive know-how in oncology, ischemia, autoimmune and inflammatory diseases, and infectious diseases. Furthermore, it operates a modern cleanroom facility for the GMP-compliant production of clinical samples, especially in connection with cell therapy techniques.

[www.izi.fraunhofer.de](http://www.izi.fraunhofer.de)



The Fraunhofer IZI contains state-of-the-art cell and molecular biology laboratories. The research infrastructure is augmented by an initial extension housing modern imaging units and laboratories for medical experiments. IZI also operates a cleanroom facility where it produces clinical samples for trials. The institute currently employs about 200 people.

## Centre for Area Studies: Promoting intellectual globalization

The Centre for Area Studies combines the expertise of 21 different institutes and 5 faculties at Universität Leipzig to address the different positions assumed by various regions of the world in the age of globalization and how the relations between them are changing under the influence of global flows of goods, capital, people and ideas. It trains postgraduates from all over the world and participates in global research networks. Its comparative

findings regarding the history of their interaction are incorporated into study programmes which are offered abroad, networking Leipzig with universities on five continents. Researching global affairs is a key component of Universität Leipzig's profile and a response to the growing internationalization of the economy in Saxony.

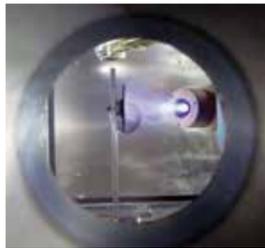
[www.uni-leipzig.de/cas](http://www.uni-leipzig.de/cas)

## KuZ Leipzig Plastics Centre: Innovative solutions for successful steps to the market

KuZ fronts a range of practical R&D services, client-based services and further training for people working in the plastics industry. Experienced, highly motivated employees work in modern facilities on research projects and clients' orders. A certified test laboratory and a DVS test centre are important interfaces with the market. KuZ's primary aim is to help plastics processors with the introduction of new technologies and methods as well as with the optimization of their production processes in order to strengthen their competitive position. The main areas of plastics processing covered include injection moulding and polyurethane processing, tooling, assembling and joining plastics, and testing in KuZ's accredited test laboratory. Another key area of expertise is micro-plastics technology.

[www.kuz-leipzig.de](http://www.kuz-leipzig.de)





IOM has many years' experience in the development of ion beam sources, which are used to modify a variety of surfaces in different processes. For example, films can be removed by means of ion beam bombardment. In order to obtain accurate information about the properties of a film and then to be able to optimize them, systematic studies are carried out to ascertain the relationships between deposition conditions, the properties of the film-forming particles and the layer properties of the films.

## IOM Leibniz Institute for Surface Modification: Optimizing modern materials

IOM conducts pure research into the interaction between radiation and matter, and employs ions, electrons, photons and plasma to modify various material surfaces and thin films. Research focuses on ultra-precision surface smoothing and shaping, structuring on a micrometre and nanometre scale, the synthesis of thin films, nanostructures and particles, functional coatings, membranes and biofunctional polymers. Both industrial and pure research are facilitated by state-of-

the-art equipment. At the Leipzig nanoAnalytikum (LenA), researchers can avail themselves of modern electron microscopes for structural determination and chemical analysis down to the atomic level. In addition, a new 10 MeV electron accelerator is to be installed by the end of 2013 and employed for aspects of pure and practical research such as polymer modification and the generation of cryo-structured polymers.

[www.iom-leipzig.de](http://www.iom-leipzig.de)

## IfL Leibniz Institute for Regional Geography

Research at the IfL Leibniz Institute for Regional Geography addresses spatial structures and current developments in Central and Eastern Europe. Under the banner of 'New geographies of Europe', the researchers analyse spatial processes in transnational comparative studies. Focusing on the areas of spatial productions, the history of geography and geovisualization, IfL intends to contribute to our understanding of the spatial organization and the development of society in Europe. It also provides an interdisciplinary platform for scientific debate on space and spatiality in the humanities and social sciences. IfL presents its findings to both specialists and the general public, and works on the continuous development of maps and atlases. Furthermore, it develops and tests pioneering forms of the visualization of geographical information on the Internet.

[www.ifl-leipzig.de](http://www.ifl-leipzig.de)



## Leibniz Institute for Tropospheric Research

The Leibniz Institute for Tropospheric Research was set up in 1992 to explore physical and chemical processes in the polluted troposphere. It has carved out a clear, globally unique research profile for itself focusing on clouds and the very tiniest airborne particles, and investigates how these highly dispersive systems are influenced by human activities. These system changes in turn impact mankind

not just through regional and global climate change but also more directly, for example by harming human health whenever smog particles and cloud droplets are breathed in. The Leibniz Institute for Tropospheric Research has about 120 members of staff.

[www.tropos.de](http://www.tropos.de)

## DBFZ German Biomass Research Centre

A central, independent opinion leader in the use of biomass as an energy source use, DBFZ explores how our finite biomass resources can contribute as sustainably and efficiently as possible to the current and future energy supply. Working with partners from research, industry

and the public, DBFZ identifies and develops the most promising uses of bioenergy, and supports, demonstrates and evaluates outstanding examples.

[www.dbfz.de](http://www.dbfz.de)



### Bioenergy Innovation Centre

Innovation coordinator Romann Glowacki (right) together with the first two tenants of the new Bioenergy Innovation Centre, which continues the interface management strategy between research and industry.



## LIFE – Leipzig Research Centre for Civilization Diseases

LIFE, a major Universität Leipzig research project based at the Faculty of Medicine, has more than 130 scientists investigating the causes of common diseases of affluence. For this purpose, 26,500 adults and children from Leipzig are being interviewed about their way of life and also medically examined. Advanced technologies of imaging, genomics and laboratory analysis are used for sample analysis. A special freezing system has been developed in conjunction with research and industry partners to

enable the long-term use of samples, in which about a million blood and cell samples are stored over liquid nitrogen. The aim is to achieve fundamental insights into how widespread diseases of affluence occur and to develop new approaches to healthcare, early diagnosis and treatment. With funding of around €40 million, LIFE is the biggest research project in the Saxon Regional Excellence Initiative.

[www.life.uni-leipzig.de](http://www.life.uni-leipzig.de)



Several major projects, DFG German Research Foundation research groups and cooperation agreements reflect not just the success but also the longevity of scientific development in Leipzig.

## ZKS Clinical Trial Centre Leipzig

ZKS Leipzig provides doctors, study groups and industrial partners with advice and support concerning the planning, implementation and evaluation of clinical studies meeting international standards of quality. It also offers assistance and even complete solutions for the organization of studies, including project planning

and management, data management, database creation, clinical monitoring and biometrics. Moreover, the ZKS Academy teaches various further training courses for doctors and nursing personnel, such as an MSc in clinical research and translational medicine.

[www.zks.uni-leipzig.de](http://www.zks.uni-leipzig.de)

## IFB Integrated Research and Treatment Centre AdiposityDiseases

More than fourteen departments and institutes from the Faculty of Medicine and Leipzig University Hospital are involved in IFB's research into obesity. It explores and treats pathological obesity (adiposity) and its comorbidities in children, teens and adults on a scale unparalleled in Germany. About 60 scientists are working in more than 40 interdisciplinary research projects. Overall, IFB has created over 100 jobs and is consistently expanding its obesity research and treatment, making it the reference centre for hospitals, surgeries, health

insurance companies and the private sector. It has already been officially recognized by the Saxon Ministry of Social Affairs as a specialist unit for the treatment of obesity in children and adults. This branch of research benefits from the adipose tissue bank at the Faculty of Medicine, which contains over 1,000 human samples and is unique in Germany. Since 2012 it has also provided the basis for a German Obesity Biomaterial Bank, which is currently being set up at other locations with government funding.

[www.ifb-adipositas.de](http://www.ifb-adipositas.de)



## 1. Population

Population 2009–12				
	2009	2010	2011	2012
City of Leipzig	518,862	522,883	510,043	520,838
District of Greater Leipzig	269,694	267,410	260,925	259,207
District of North Saxony	208,661	206,223	200,062	198,629
Saxony	4,168,732	4,149,477	4,054,182	4,050,204

Source: Saxon Department of Statistics. Figures apply to the end of each year. 2011 data based on 2011 census

Migration				
	2009	2010	2011	2012 <sup>1</sup>
Total influx	26,382	27,893	30,961	22,782
Total outflow	22,504	23,534	21,897	16,145
Migration balance	3,878	4,359	9,064	6,637

Source: Saxon Department of Statistics. <sup>1</sup> By September 2012

## 2. The labour market

Employees subject to social security by place of employment				
	2009	2010	2011	2012
Employees in the City of Leipzig	210,049	216,189	222,801	228,527
Employees in the District of Greater Leipzig	68,213	68,678	70,597	71,002
Employees in the District of North Saxony	63,862	64,622	66,664	66,903
<b>Total no. of employees subject to social security</b>	<b>342,124</b>	<b>349,489</b>	<b>360,062</b>	<b>366,433</b>
Of whom in following segments				
Agriculture, forestry and fishing, mining and quarrying of minerals				4,790
Agriculture, forestry and fishing	4,391	4,368	4,389	–
Mining and quarrying of minerals	533	504	491	–
Manufacturing industry	44,171	44,893	46,844	46,901
Energy and water supply, sewage and waste disposal, environmental clean-up	8,760	8,417	8,376	8,129
Construction	24,011	23,832	24,994	24,201
Sale, servicing and repair of motor vehicles	46,749	46,774	48,693	51,369
Transport and storage	21,528	22,352	24,431	25,889
Hospitality	9,908	10,196	10,510	11,137
Information and communication	13,602	14,150	14,480	14,909
Finance and insurance	9,815	9,732	9,648	9,610
Real estate and housing	4,490	4,505	4,558	4,876
Freelance, scientific and technical services	18,790	19,570	20,396	21,388
Other economic services	29,396	34,293	36,816	38,104
Public administration and defence, social security/extraterritorial organizations and institutions	21,201	20,777	20,282	20,404
Education and teaching	21,903	21,366	20,487	19,885
Healthcare and social services	45,744	47,439	49,146	50,391
Arts, entertainment and recreation	4,452	4,319	4,237	4,195
Other service activities	12,516	11,824	10,559	9,682
Private households as employers	160	166	159	162

Source: German Employment Agency. Figures apply to July each year

Unemployment								
	Unemployment (German Social Code II+III)				Unemployment rate (%)			
	2011	2012	Change on previous year		2011	2012	Change on previous year	
			2013	(%)			2013	(% points)
City of Leipzig	34,480	30,349	28,809	–5.1	13.2	11.4	10.6	–0.8
District of Greater Leipzig	14,512	12,941	11,382	–12.0	10.2	9.3	8.2	–1.1
District of North Saxony	13,181	11,810	10,776	–8.8	11.8	10.8	9.9	–0.9

Source: German Employment Agency. Figures apply to July each year

## 3. Education and training

Higher education								
Name	Founded	Bachelor's programmes	Master's programmes	Diplom programmes	Doctorates	Employees	Of whom academic personnel	Students
Universität Leipzig <sup>1</sup>	1409	44	79	3	Yes	2,602	1,390	28,214
HTWK Leipzig University of Applied Sciences	1992	22	21	1	Yes <sup>3</sup>	638	334	6,395
AKAD College	1992	5	1	3	Yes <sup>3</sup>	11	4	1,313
Felix Mendelssohn Bartholdy University of Music and Theatre	1843	20	39	48	Yes	149	110	900
Deutsche Telekom University of Applied Sciences for Telecommunications	1953	8	4	0	Yes <sup>3</sup>	77	47	800
Leipzig Academy of Visual Arts	1764	0	1	4	Yes	102	592	600
Saxon University of Cooperative Education	1993	5	0	1	No	32	16	550
HHL Leipzig Graduate School of Management	1898	0	6	0	Yes	105	58	500
FOM College of Business and Management (private part-time college) <sup>4</sup>	1993	7	6	0	Yes <sup>3</sup>	50	40	250

<sup>1</sup> Also 9 programmes leading to the State Examination and 13 further training programmes

<sup>2</sup> Academic and artistic personnel

<sup>3</sup> In conjunction with university partners

<sup>4</sup> FOM College of Business and Management was founded in 1993. The Leipzig branch was opened in 2003. Source: Details provided by the universities and colleges, figures pertain to winter semester 2013

Apprentices in industry and commerce – total Apprenticeships at 31 December 2012		
Occupational group	Total	Female
Industrial and technical	2,821	346
Metalworking	1,224	97
Electrical engineering	544	24
Construction, mining, quarrying	301	11
Chemistry, physics, biology	146	52
Wood	75	7
Paper, printing	285	107
Leather, textiles, clothing	7	7
Food and tobacco	59	19
Glass, ceramics, jewellery	37	3
Special industrial occupations	143	19
Commercial and business	5,126	2,781
Industry	223	120
Commerce	1,299	788
Banking	210	120
Insurance	198	94
Hospitality	753	390
Transport	538	287
Others	1,712	877
Special commercial occupations	193	105
Total apprenticeships	7,947	3,127

Source: Leipzig Chamber of Commerce and Industry, 31 December 2012

Apprentices in small industries and skilled trades Apprenticeships at 31 December 2012		
Occupational group	Total	Female
Construction/finishing	378	47
Electrical, metalwork	1,321	50
Woodwork	102	10
Clothing, textiles, leather	47	29
Food	103	35
Healthcare and personal hygiene, cleaning (incl. dry cleaning)	494	329
Glass, paper, ceramics, etc.	66	39
Commercial professions	299	225
Other professions requiring training	213	48
Training for the disabled	105	15
<b>Total</b>	<b>3,128</b>	<b>827</b>
<b>New apprenticeships for 2012/13 by district</b>		
City of Leipzig	650	
District of Greater Leipzig	313	
District of North Saxony	276	
<b>Total</b>	<b>1,239</b>	

Source: Leipzig Chamber of Small Industries and Skilled Trades, 31 December 2012

## 4. Private sector

Size of companies by workforce								
	2009		2010		2011		2012	
	No.	%	No.	%	No.	%	No.	%
Total businesses <sup>1</sup>	23,565	100.0	24,080	100.0	24,137	100.0	24,380	100.0
Of which:								
Up to 9 employees	20,843	88.4	21,264	88.3	21,281	88.2	21,484	88.1
10–49 employees	2,058	8.7	2,133	8.9	2,183	9.0	2,200	9.0
50–249 employees	567	2.4	590	2.5	576	2.4	604	2.5
250+ employees	97	0.4	93	0.4	97	0.4	92	0.4

<sup>1</sup> Businesses and single-location businesses with employees subject to social security in the year under review and single-location businesses with no employees subject to social security but with taxable revenue from revenue from products and services in the year under review in Sections B–N and P–S of WZ 2008.  
Source: Saxon Department of Statistics. <sup>1</sup> At the respective evaluation time, the year under review = t – 2.

No. of enterprises and facilities in area covered by Leipzig Chamber of Commerce and Industry				
	2009	2010	2011	2012
CCI companies in the City of Leipzig	39,402	40,448	41,518	42,567
CCI companies in the District of Greater Leipzig	15,606	15,837	15,910	15,853
CCI companies in the District of North Saxony	12,153	12,243	12,217	12,144
<b>Total no. of CCI companies (including facilities)</b>	<b>67,161</b>	<b>68,528</b>	<b>69,645</b>	<b>70,564</b>
Of which in the following segments:				
Agriculture, forestry and fishing	479	495	498	494
Mining and quarrying of minerals	53	54	51	53
Manufacturing industry	2,149	2,144	2,142	2,200
Energy supply	1,195	1,482	1,730	1,873
Water supply, sewage and waste disposal, environmental clean-up	344	315	298	314
Construction	3,699	3,753	3,791	4,020
Sale, servicing and repair of motor vehicles	16,393	16,357	16,145	15,916
Transport and storage	2,603	2,603	2,560	2,531
Hospitality	3,869	3,998	4,127	4,262
Information and communication	2,910	3,005	3,176	3,365
Finance and insurance	4,393	4,403	4,402	4,325
Real estate and housing	3,010	3,030	3,022	3,026
Freelance, scientific, technical and other economic services	11,027	11,291	11,633	11,842
Other business services	9,210	9,573	9,776	9,954
Public administration, defence and social insurance	–	–	–	1
Education and teaching	627	702	768	787
Healthcare and social services	897	929	967	984
Arts, entertainment and recreation	1,428	1,506	1,571	1,627
Other service activities	2,865	2,880	2,982	2,984
Private households as employers	10	8	6	6

Source: Leipzig Chamber of Commerce and Industry, 2013

Businesses in Leipzig Chamber of Small Industries and Skilled Trades				
	2009	2010	2011	2012
No. of firms in the City of Leipzig	4,995	5,107	5,170	5,283
No. of firms in the District of Greater Leipzig	3,864	3,924	3,963	3,961
No. of firms in the District of North Saxony	2,955	3,001	3,056	3,052
<b>Total no. of firms</b>	<b>11,824</b>	<b>12,032</b>	<b>12,189</b>	<b>12,296</b>
Segments:				
Construction and finishing	3,703	3,774	3,783	3,814
Electrical/metalworking	3,763	3,747	3,759	3,725
Wood and wood products	1,071	1,114	1,139	1,158
Clothing/textiles	502	530	580	601
Food	377	372	365	359
Health/cleaning	1,933	2,017	2,072	2,118
Glass/paper/ceramics	475	478	491	521

Source: Leipzig Chamber of Small Industries and Skilled Trades

Business registrations				
	2009	2010	2011	2012
<b>Total registrations</b>	<b>6,192</b>	<b>6,572</b>	<b>6,711</b>	<b>6,439</b>
Of which:				
Start-ups	5,559	5,896	6,115	5,838
Moving to Leipzig	433	486	471	477
Takeovers	200	190	125	124
<b>Total closures</b>	<b>5,405</b>	<b>5,447</b>	<b>5,161</b>	<b>5,166</b>
Of which:				
Cessations	4,670	4,718	4,447	4,473
Moving away from Leipzig	479	482	500	469
Handovers	256	247	214	224

Source: Saxon Department of Statistics

Clusters at a glance in 2012			
	Companies	Employees	Trade tax yield (€) <sup>1</sup>
<b>Automotive &amp; Suppliers</b>	742	11,676	36,506,683
<b>Energy &amp; Environment</b>	1,275	11,455	12,609,818
Energy	273	4,206	9,563,879
Environmental engineering	1,002	7,249	3,045,939
<b>Healthcare &amp; Biotech</b>	2,318	34,916	8,326,112
<b>Logistics</b>	1,604	26,254	4,167,234
Freight logistics	1,312	22,037	3,981,060
Passenger logistics	292	4,217	186,174
<b>Media &amp; Creativity</b>	3,954	26,118	15,373,056
Information and communications technology	858	8,932	6,855,968
Printing and publishing	536	2,783	1,687,203
Broadcasting and film	249	3,720	2,099,894
Arts and music	680	3,112	1,199,612
Advertising and PR	609	1,685	1,333,213
Architecture and design	389	499	340,361
Trade shows and services	633	5,388	1,856,805

<sup>1</sup> Trade tax yield is reflected by collection periods. This data cannot be used to draw conclusions regarding trade tax yield for individual financial years.  
Sources: Leipzig Office for Statistics and Elections, City Treasurer's Office, calculations by the Office for Economic Development

Manufacturing industry					
	Unit	2009	2010	2011	2012
Businesses <sup>1</sup>	No.	65	65	66	70
Employees <sup>2</sup>	No.	12,756	12,578	13,353	14,397
Total turnover	€'000	4,791,044	6,096,872	6,624,742	6,207,061
Export share <sup>3</sup>	%	53.6	57.1	57.9	57.7

Source: Saxon Department of Statistics. <sup>1</sup> Firms with 50+ employees. <sup>2</sup> Annual average. <sup>3</sup> Turnover abroad from own production as a percentage of total turnover from own production

Manufacturing industry by workforce				
	2009	2010	2011	2012 <sup>2</sup>
Total businesses <sup>1</sup>	155	151	157	160
Of which:				
Under 50 employees	87	86	87	89
50–99 employees	35	34	37	38
100–249 employees	21	20	21	21
250–499 employees	9	7	8	7
500+ employees	3	4	4	5

Source: Saxon Department of Statistics. <sup>1</sup> Firms with 20+ employees. <sup>2</sup> End of September

Production of motor vehicles and components				
	2009	2010	2011	2012
Businesses	14	13	11	10
Employees	4,173	4,275	4,381	4,987
Turnover (€'000)	3,749,799	5,118,700	5,309,298	4,781,126

Source: Saxon Department of Statistics, companies with 20+ employees

BIO CITY LEIPZIG
19 biotech companies
7 service providers
6 Universität Leipzig chairs
Employees
In private companies: 253 (198 full-time, 51 part-time, 4 trainees)
In university sector: 96

Source: BIO CITY LEIPZIG, figures pertain to August 2013

Leipzig – centre of medicine	2009	2010	2011	2012
Total hospitals				
No. of hospitals	8	8	8	7
Beds	3,988	4,075	4,111	4,092
Per 1,000 inhabitants	7.7	7.9	8.1	8.0
Discharged patients	149,908	151,880	153,738	155,010
Per 1,000 inhabitants	290	293	301	302
Occupancy (%)	83.7	83.5	81.7	81.7
Average length of stay in days per patient	8.1	8.1	8.0	7.9
Doctors	1,541	1,585	1,632	1,778
Non-medical staff	7,228	7,402	7,363	7,462
Of whom: Home-nursing personnel	3,070	3,148	3,203	3,239

Quelle: Statistisches Landesamt Sachsen, Amt für Statistik und Wahlen Leipzig.

Energy & Environment	Employees 2012	Turnover 2012
<b>Selected companies</b>		
Bau- und Service Leipzig GmbH	125	€13.9m
EEX European Energy Exchange	137	€47.9m
UFZ Helmholtz Centre for Environmental Research	1,100	€93.0m <sup>1</sup>
KWL Kommunale Wasserwerke Leipzig	525	€125.3m
Sachsen Wasser GmbH	34	€5.1m
Stadtwerke Leipzig	953	€4.0194bn
Verbundnetz Gas AG	1,378	€9.892bn

<sup>1</sup> Grants and external funding  
Source: Information supplied by the companies

Planning permission and building completions	2009	2010	2011	2012
Total buildings (planning permission)	934	864	1,030	920
Total buildings (completions)	845	672	815	696

Source: Saxon Department of Statistics

Construction industry	Unit	2009	2010	2011	2012
Businesses at the end of June	No.	447	447	453	456
Employees at the end of June	People	5,069	5,027	5,176	4,906
Gross total wages in June	€'000	11,886	11,284	11,786	11,109
Hours worked in June	'000 hours	523	551	556	523
Total turnover in June	€'000	49,949	45,701	49,856	48,590
Per employee	€	9,854	9,091	9,632	9,904
Total annual turnover	€'000	699,607	575,178	529,505	605,735
Per employee	€	138,017	114,418	102,300	123,468

Source: Saxon Department of Statistics

Finishing trade	Unit	2009	2010	2011	2012
Businesses at the end of Q2	No.	137	135	137	144
Employees at the end of Q2	People	3,489	3,454	3,490	3,581
Gross total wages in Q2	€'000	20,459	21,137	21,643	22,682
Hours worked in Q2	'000 hours	1,121	1,142	1,164	1,167
Turnover in Q2	€'000	81,660	75,444	81,877	90,810
Annual turnover	€'000	324,992	315,984	328,892	376,874

Source: Saxon Department of Statistics

Agricultural enterprises by size	2009		2010		2011		2012	
	No. of enterprises	Area (ha)						
<b>Enterprises with agricultural land</b>								
Total	72	9,675	51	9,731	51	9,772	41	9,483
Under 10 ha	57	160	24	80	18	64	16	70
10 to < 100 ha	–	–	15	507	22	785	15	620
100 to < 200 ha	–	–	4	504	3	383	2	–
200 to < 1,000 ha	4	1,426	4	1,373	5	2,332	5	–
1,000+ ha	4	7,346	4	7,268	3	6,209	3	6,092

Source: Saxon Department of Statistics. "–" denotes unknown or unpublished figures

Trade shows and conventions	2009	2010	2011	2012
Trade shows and exhibitions	30	29	36	33
Conventions	98	108	93	111
Exhibitors	10,842	9,939	11,536	9,602
Total visitors (all events)	1,446,481	1,298,640	1,048,513	1,179,666
Gross exhibition space in sqm	101,200	101,200	111,300	111,300
Outdoor exhibition space in sqm	70,000	70,000	70,000	70,000
Turnover in €m	69.3	71.7	68.9	72.3

Source: Leipziger Messe GmbH

Hospitality sector in 2012	Businesses in 2012	Employees in 2012	Turnover in 2011
Hospitality (total businesses)	2,599	7,829	€310,822,000
Of which: Accommodation	177		
Cafés, bars and restaurants	2,422		

Sources: Leipzig Chamber of Commerce and Industry, Saxon Department of Statistics

Tourism – bed capacity and occupancy	2009	2010	2011	2012
<b>Total hotels and accommodation businesses</b>				
Total businesses	100	105	108	109
Open businesses	99	105	106	107
Total beds	12,402	12,692	13,339	13,468
Bed available	12,304	12,521	13,065	13,375
Average occupancy of bed available (%)	42.2%	44.7%	45.3%	49.0%

Source: Saxon Department of Statistics. Figures pertain to 31 July of each year

Arrivals and overnight stays	2009	2010	2011	2012
Arrivals	1,026,858	1,121,257	1,194,541	1,347,820
Overnight stays	1,876,806	2,023,400	2,135,782	2,482,541
Average stay in days	1.8	1.8	1.8	1.8

Source: Saxon Department of Statistics

Trade and commerce in 2012	Businesses in 2012	Employees in 2012	Turnover in 2011
Trade and commerce (total)	8,475	28,536	€2,931,285,000
Of which: Retail	5,297		

Sources: Leipzig Chamber of Commerce and Industry, Saxon Department of Statistics

Banking and insurance in 2012			
	Businesses in 2012	Employees in 2012	Total turnover in 2011
Financial and insurance services (total) <sup>1</sup>	2,412	7,896	€115,174,000
Of which: Financial services <sup>2</sup>	238		
Insurance, reinsurance and pension funds <sup>3</sup>	46		
Brokerage of financial services/investment consultants	214		
Insurance brokers/agents	1,592		

<sup>1</sup> Includes performance of financial services, insurance, reinsurance and pension funds as well as activities related to financial and insurance services (e.g. insurance agents and investment consultants); figures include branches.  
<sup>2</sup> Apart from banks, this category includes other financial institutions (e.g. leasing companies), investment companies and pawnshops; figures exclude branches.  
<sup>3</sup> Many insurance companies own general and specialized life and health insurance subsidiaries (e.g. Allianz Versicherungs AG and Allianz Lebensversicherungs AG, Debeka Lebensversicherung and Debeka Krankenversicherung), which are counted separately. Figures exclude branches.

Sources: Leipzig Chamber of Commerce and Industry, Saxon Department of Statistics

## 5. Finance

Gross domestic product and gross value added in €m			
	City of Leipzig		
	2008	2009	2010
GDP at market prices	13,404	13,397	13,793
Per head	26,170	25,934	26,599
Per person in work	45,870	45,761	46,325
GVA at manufacturing prices	12,013	11,945	12,345
Of which:			
Agriculture, forestry and fishing	9	7	8
Manufacturing industry	2,244	2,133	2,281
Of which:			
Processing industry	1,156	979	1,132
Construction	653	670	650
Service sector	9,759	9,806	10,056
Of which:			
Commerce, hospitality and transport	2,568	2,612	2,559
Finance, letting and business service providers	3,444	3,298	3,483
Public and private service providers	3,747	3,896	4,014

Source: 'Accounting Statistics of the Länder' working party on behalf of the departments of statistics of the 16 Länder, the Federal Statistical Office and the Civil Office, Statistics and Elections (2013), gross domestic product, gross value added in the urban districts and rural districts of the Federal Republic of Germany, 2008–10, Series 2, Volume 1, Frankfurt

VAT registered entrepreneurs and their trade receivables (€'000)				
	2008	2009	2010	2011
Enterprises liable to VAT	17,741	17,616	17,883	18,359
Taxable transactions, total	€24,737,925	€19,241,923	€17,651,741	€18,210,756
Of which: On trade receivables	€24,441,471	€18,877,123	€17,115,914	€17,785,155
VAT before deduction of input tax	€5,300,499	€4,957,882	€6,777,753	€7,952,034
Deductible input tax	€5,209,402	€4,495,879	€6,061,319	€7,301,036
Advance VAT payments	€90,426	€461,865	€716,473	€651,016

Sources: Leipzig City Treasurer's Office, Leipzig Office for Statistics and Elections

Income				
	2009	2010	2011	2012
Average monthly net income (€)	962	992	998	
Purchasing power (€m)	8,109	8,167	8,551	8,835

Sources: Leipzig Office for Statistics and Elections, Leipzig Chamber of Commerce and Industry, GfK Nuremberg

Tax revenue (€'000)				
Tax type	2009	2010	2011	2012
Property tax	68,562	67,580	89,085	88,235
Property tax A	251	239	247	235
Property tax B	68,311	67,341	88,839	88,000
Gross trade tax	188,297	174,285	193,368	197,135
Local authority share of income tax revenue	81,127	81,829	89,342	97,557
Local authority share of VAT	29,247	29,745	31,396	30,966
Dog tax	1,398	1,436	1,448	1,248
Entertainment tax	-64	1,213	1,402	1,059
Second-home tax	472	411	428	216
Trade tax levy	13,099	13,261	14,713	14,999
Total tax revenue (net)	356,735	340,302	397,245	400,357

Sources: Leipzig Office for Statistics and Elections

Level of debt, borrowing and debt servicing					
	Unit	2008	2009	2010	2011
Level of debt at the end of the year	€'000	842,560	722,492	715,810	732,937
Debt per capita	€	1,635	1,392	1,369	1,395
Borrowing	€'000	-	30,000	40,011	182,870
Debt servicing					
Repayment	€'000	56,419	150,097	46,694	165,793
Interest	€'000	38,551	28,654	21,769	20,034

Sources: Saxon Department of Statistics, Leipzig Office for Statistics and Elections

Tax assessment rates in Leipzig				
	2009	2010	2011	2012
Property tax A	350%	350%	350%	350%
Property tax B	500%	500%	650%	650%
Trade tax	460%	460%	460%	460%

Sources: Leipzig City Treasurer's Office, Leipzig Office for Statistics and Elections

## 6. Public procurement

Works and service contracts awarded by contractor's location				
	Amount	%	No. of contracts	%
Leipzig region	€16,539,600	65.7	89	59.3
Rest of Germany	€8,643,900	34.3	61	41.7
<b>Total</b>	<b>25,183,500</b>	<b>100.0</b>	<b>160</b>	<b>100.0</b>

Source: City of Leipzig

Construction contracts awarded by contractor's region				
	Amount (€'000)	%	No. of awards	%
Saxony	51,244	75.14	500	79.49
Leipzig region	42,735	62.67	408	64.86
City of Leipzig	18,203	26.69	177	28.14
Rest of Germany	16,951	24.86	129	20.51
<b>Total</b>	<b>68,195</b>	<b>100</b>	<b>629</b>	<b>100</b>

Source: City of Leipzig

## 7. Major investments in Leipzig

### Construction of the city-centre railway tunnel

**Project:**

/ Construction of a railway tunnel from Leipzig Central Station to Bayerischer Bahnhof ('Bavarian Station') as the core of an efficient local rail network in west Saxony.

**Investment:** Approx. €960m

An additional €400m had to be invested by Saxony and Deutsche Bahn to improve the Halle/Leipzig hub for the revamped local railway network.

**Implementation:** Start of work on the tunnel and stations: Early 2005

**Completion and opening:** Late 2013

### Expansion of BMW's plant for electric car production

**Project:**

/ Extension for the production of the BMW i3 urban all-electric car featuring plastic bodywork

/ Construction of manufacturing facilities for painted plastic parts, bodywork and assembly

/ The BMW i3 will go into production in 2013; production to be expanded in 2014 to include the BMW i8 plug-in hybrid sports car

/ Approx. 800 new jobs with some 500 vacancies filled in 2013

**Investment:** Approx. €400m

**Implementation:** March 2011 until late 2013

### Additional expansion at BMW

**Project:**

/ Construction of a third press line, new coating plant and tryout press

**Investment:** Approx. €100m

**Implementation:** Work started in 2013, completion in mid-2014

### Expansion of Porsche's Leipzig plant

**Project:**

/ Massive expansion of the plant on an area of 90 hectares

/ Macan to go into production in late 2013

/ Construction of a paint shop and considerable expansion of body shop (investment: €53m)

/ Approx. 1,400 new jobs

**Investment:** Approx. €500m

**Implementation:** Work started in early 2012, completion in late 2013

### Refurbishment of the Monument to the Battle of Leipzig

**Project:**

/ Restoration of the Monument to the Battle of Leipzig in time for its centenary in 2013

/ Carried out in stages

**Investment:** Over €40m

**Implementation:** 2003–13

### New campus for Universität Leipzig in city centre

**Project:**

/ Construction of city-centre university complex to celebrate Universität Leipzig's 600th anniversary on 2 December 2009

/ Construction in 5 phases

**Investment:** Approx. €250m (total)

**Implementation:** July 2006 until late 2014

(Paulinum building to open in December 2014)

### Redevelopment of Jahnallee Campus

**Project:**

/ Refurbishment of existing buildings for the Faculty of Education

/ Construction of an Education Centre

/ Project named Saxony Education Campus

**Investment:** Approx. €23m

**Implementation:** Completion in 2015

### Redevelopment of Leipzig University Hospital

#### Central research centre for the Faculty of Medicine

**Location:** Liebigstrasse

**Project:**

/ Conversion of the current skin clinic into a central research institute for the Faculty of Medicine

/ Various research laboratories, a lecture hall, treatment rooms and a data centre to be built with a total area of 12,000 sqm

**Investment:** Approx. €70m (total)

**Implementation:** Completion of second phase by late 2013

#### Refurbishment of the Technikum/Analytikum lab centre of the Faculty of Chemistry and Mineralogy

**Location:** Linnéstrasse 3

**Project:**

/ Refurbishment of the lab centre in two phases – first phase by May 2011, second phase by November 2012

**Investment:** Approx. €19m

**Implementation:** Completion in mid-2013

### Institute for Transfusion Medicine

**Location:** Johannisallee

**Project:**

/ Refurbishment of listed building

**Investment:** Approx. €7.8m

**Implementation:** Autumn 2011 until summer 2013

### Construction of new hospital

**Location:** Liebigstrasse 18

**Project:**

/ Construction of building with approx. 13,000 sqm of floor space

/ Total floor space increased to about 127,000 sqm

**Investment:** Approx. €70m

**Implementation:** Demolition work throughout 2013 (€2.3m); construction to start in HY1 2014, completion in 2016/17

### New building for HTWK Leipzig University of Applied Sciences

#### Construction of a new institute and laboratory building for the Faculty of Mechanical and Energy Engineering

/ New building with floor space of 4,950 sqm for laboratories and machine rooms as well as workrooms for faculty and staff

**Investment:** Approx. €25.9m (total)

**Implementation:** Construction started in spring 2012, completion in June 2014

### Annex to IZI Fraunhofer Institute for Cell Therapy and Immunology

**Project:**

/ Extension of IZI

/ Floor space of approx. 3,280 sqm for laboratories and analysis rooms as well as another cleanroom facility

/ Second extension began in May 2013

**Investment:** Approx. €10.8m

**Implementation:** September 2009 until spring 2012;

first extension opened in January 2013

### Expansion of DBFZ German Biomass Research Centre

**Project:**

/ Expansion of DBFZ German Biomass Research Centre into a European centre of excellence, increasing the workforce to 210 by 2013

**Investment:** Approx. €50m

**Implementation:** 2010 until late 2013

### Leipzig Zoo: Implementation of the 2020 Master Plan

**Project:**

/ A 360° underwater tunnel, a South Asian enclosure and an Asian island world are to be created under the 2020 Master Plan. The project is divided into five phases.

**Investment:** Approx. €56.6m

**Implementation:** Construction began in mid-2012, completion in 2020

### Redevelopment of the Congress Hall at Leipzig Zoo

**Project:**

/ First phase complete

/ Second phase starting in summer 2013 (€17.7m)

/ Refurbishment of north and south wings, Richard Wagner Auditorium, Grand Hall and White Hall

/ Construction of new zoo restaurant

/ Funding: €6.9m each from Leipzig Zoo and City of Leipzig, government subsidy of €3.9m

**Investment:** Approx. €17.7m

**Implementation:** Completion in 2015

### Porta furniture superstore at Alte Messe

**Project:**

/ Construction of a Porta furniture superstore on the grounds of Alte Messe

/ Site area: 7 hectares

/ Retail space: 38,000 sqm

/ Additional 4,000 sqm for Möbel-Boss

/ At least 250 new jobs

/ Approx. 1,000 parking spaces

**Investment:** Approx. €70m (including €50m by Porta)

**Implementation:** Work began in January 2013; opened in September 2013

### Construction of an InterCity depot for Deutsche Bahn

**Project:**

/ Construction of a new InterCity depot in Leipzig

/ 50 new jobs

/ Maintenance of future double-decker InterCity fleet

**Investment:** Approx. €12m

**Implementation:** Completion in 2014

### Expansion of the Intercity-Express repair shop

**Project:**

/ Annex for a third track

/ Installation of a bogie drop pit

/ Repair of the third turnout track

/ Conversion work (approx. €2m)

**Investment:** Approx. €11m

**Implementation:** 2011–2016/17 (possibly earlier)

### Construction project by local transport operator LVB

**Project:**

/ Redevelopment of the repair depot and construction of a technical centre on a site with an area of 165,000 sqm

/ Construction in 2 phases

**Investment:** €90m

**Implementation:** Construction began in November 2011; overall completion by 2017

### Construction of a soccer training centre for RB Leipzig

**Project:**

/ Total area: 92,000 sqm

/ Two phases

**Investment:** Approx. €35m

**Implementation:** 2011 until summer 2015

### City of Leipzig projects

#### New gymnasium for Reclam School

**Project:**

/ Construction of a new three-court gymnasium for Reclam School

**Investment:** Approx. €4.6m

**Implementation:** Work began in March 2012, completion in October 2013

#### Structural measures for Secondary School No. 68

**Project:**

/ Refurbishment and improvement of energy efficiency of existing buildings

**Investment:** Approx. €6.4m

**Implementation:** Work began in July 2011, completion in August 2013

#### Construction of Primary School No. 3 in south Leipzig

**Project:**

/ Construction of primary school on sports ground

/ Structural completion: late June 2013

/ Interior finishing from summer 2013

**Investment:** Approx. €16.7m

**Implementation:** Work began in September 2012, completion in September 2014

#### Construction of a grammar school

**Location:** Telemannstrasse

**Project:**

/ Construction of a grammar school for south Leipzig

/ Construction of a three-court gymnasium

**Investment:** Approx. €24.6m

**Implementation:** Completion in 2016

### Construction of a new middle school

**Location:** Goyastrasse  
**Project:**  
 / Approx. 30,000 sqm in size  
 / Construction of a three-court gymnasium  
**Investment:** Approx. €15.85m  
**Implementation:** Completion in 2016

### Refurbishment of Albert Schweitzer School

**Project:**  
 / First phase (1995–2005): Replacement of fire-protection systems, renovation of roofs, façades and windows (approx. €7m)  
 / From 2006: Internal refurbishment  
**Investment:** Approx. €5.6m  
**Implementation:** Work began in 2006, completion in 2015

### Construction of preschool centres

**Project:**  
 / Construction of 24 preschool centres in 2013  
 / 2014: Construction of another 28 preschool centres  
 / Construction projects implemented with the aid of project partners  
**Investment:** Approx. €32.36m  
**Implementation:** Completion in late 2014

### Construction of fire brigade station

**Project:**  
 / Construction of a regional coordination centre  
 / Additional training yard with pump control panel, height rescue training, practice area for accidents involving trams or trains  
 / Total area: 48,500 sqm  
**Investment:** Approx. €22m  
**Implementation:** Work began in March 2013, completion of first buildings in late 2014; project completion 2017

### Replacement bridge on Bornaische Strasse spanning railway lines

**Project:**  
 / Current steel bridge is being replaced by a reinforced concrete structure  
 / Subsidy: €2.1m; local authority funding: €200,000; external financing: €1.7m  
**Investment:** Approx. €9.7m  
**Implementation:** January 2012 until June 2014

### Redevelopment of Peterssteinweg/Karl-Liebnecht-Strasse

**Project:**  
 / Extensive modernization work on Peterssteinweg and Karl-Liebnecht-Strasse from 2013  
 / Works include roads, pavements and cycle tracks as well as tracks for the no. 1 tram  
**Investment:** Approx. €16.5m  
**Implementation:** Work began in 2013, completion in 2016

### Extension of the Karl Heine Canal

**Project:**  
 / Construction of the 655m extension and connection of the Karl Heine Canal to Lindenau Harbour (from July 2013)  
 / Housing, retail outlets, restaurants and leisure amenities to be built on a total area of 20,000 sqm  
**Investment:** Approx. €18m in total, including €9m for the extension of Karl Heine Canal  
**Implementation:** Work began in September 2012 (canal); site construction to start in 2014, completion in 2016

### Construction of Forum Thomanum

**Project:**  
 / Construction of a campus for St Thomas's School as international education and cultural centre  
**Investment:** Approx. €30m  
**Implementation:** Until 2013; construction of new primary school 2013–15

### Redevelopment of Stadtbad swimming baths

**Project:**  
 / Complete redevelopment of the swimming baths  
 / Roof refurbishment began in November 2009  
 / Restoration of tower (€185,000)  
 / Swimming baths and saunas to reopen in 2016  
 / Interim use of men's pool as event venue  
**Investment:** Approx. €18m  
**Implementation:** Work began in November 2009

### Expansion of Kühne + Nagel logistics terminal

**Project:**  
 / Kühne + Nagel has a total area of about 90,000 sqm at GVZ Leipzig freight village. The logistics area can be expanded by up to 45,000 sqm; first phase – 10,000 sqm  
**Implementation:** Work began in December 2011, first phase completed on 22 March 2013

### Construction of DSV logistics terminal

**Project:**  
 / Construction of a logistics terminal for the dm drugstore chain  
 / Total area about 22,000 sqm  
 / Approx. 80 new jobs  
**Implementation:** Completion in September 2013

### Ad fontes musica – exclusive housing

**Project:**  
 / Construction of three high-class villas with underground parking  
 / Approx. 4,000 sqm  
 / 28 exclusive apartments  
**Investment:** Approx. €14m  
**Implementation:** Work began in autumn, completion in March 2014

### Aurelienhof housing development in Lindenau

**Project:**  
 / Refurbishment of old housing and factory buildings as well as five newbuild developments (14 buildings in total)  
 / 150 apartments in total  
**Investment:** Approx. €38m  
**Implementation:** Work began in June 2011, completion in 2014

### Refurbishment of Haus Leipzig

**Project:**  
 / Complete reconstruction of the venue's 730 sqm hall  
 / Hall to be used for various conventions, exhibitions and theatre performances  
**Implementation:** Work began in 2009, completion in autumn 2013

### Multigenerational housing project in the Waldstrasse district

**Project:**  
 / Area of approx. 36,800 sqm  
 / Construction of preschool for 165 children  
 / Construction of 50 sheltered apartments  
 / Construction of a retirement home for 150 residents, including 30 with severe disabilities  
**Investment:** Approx. €20m  
**Implementation:** Work began in April 2013 (preschool), end of 2013 (retirement home)

### Redevelopment of Oelssners Hof

**Project:**  
 / Refurbishment of Oelssners Hof arcade  
 / Site area: 3,500 sqm  
**Implementation:** Work began in April 2012, completion in early 2014

### Refurbishment of factory in Grosszschocher and conversion into housing

**Project:**  
 / Redevelopment of Wellenwerk IV industrial building and conversion into housing  
**Investment:** Approx. €8m  
**Implementation:** Work began in spring 2013, completion in 2014

### Modernization of block on Westplatz

**Project:**  
 / Modernization of the block with 166 apartments in four phases  
**Investment:** Approx. €13m  
**Implementation:** Work began in June 2010, scheduled to take a number of years

### New housing estate at disused printing plant

**Project:**  
 / Redevelopment of the Interdruck Palais complex and construction of new residential buildings  
 / Conversion to a housing estate with 177 apartments  
 / Site area: 5,238 sqm  
 / Lettable area: 10,671 sqm  
**Investment:** Approx. €23.3m  
**Implementation:** January 2012 – November 2013

### New housing estate at former industrial plant

**Project:**  
 / Refurbishment of a building complex at the old Bleichert plant and construction of housing  
 / Total site area: approx. 30,000 sqm  
 / Conversion of a housing estate with 350 apartments and additional commercial usage  
**Investment:** Approx. €50m  
**Implementation:** Building expected to start in 2013

### Renovation of LKG building

**Project:**  
 / Building type: residential and commercial  
 / Total site area: 10,550 sqm  
 / Total lettable floor space: 24,369 sqm  
**Investment:** Approx. €55m  
**Implementation:** Work began in March 2013, completion in September 2015

### Construction of shops and hotel on Grimmaische Strasse

**Project:**  
 / Demolition of existing building and construction of new seven-storey shopping centre  
 / Second Motel One hotel in Leipzig with 180 rooms  
 / Three retail outlets (50 sqm, 130 sqm and over 1,000 sqm)  
**Investment:** Approx. €10m  
**Implementation:** Completion: mid-2014

### Construction of a shopping complex on Hainstrasse

**Project:**  
 / Construction of a shopping centre on a site 4,500 sqm in size  
 / To be used by various retailers – six to eight units on nearly 14,000 sqm  
**Investment:** Approx. €90m  
**Implementation:** Demolition in September 2012, construction began in 2013, completion in 2014

### Construction of St Trinity's Church

**Project:**  
 / Construction of new Catholic St Trinity's Church  
**Investment:** Approx. €15m  
**Implementation:** Work began in November 2012, foundation stone laid in April 2013, completion in October 2014

### Trias

**Project:**  
 / Site has a gross area of approx. 8,800 sqm  
 / Ground floor to house retail, hospitality and service sector outlets  
 / First to seventh floors to have 690 sqm of office space each which can be flexibly subdivided  
**Implementation:** To be completed in spring 2014

### Refurbishment of Ringmessehaus

**Project:**  
 / Refurbishment of the historical trade fair building (once the world's largest fashion exhibition centre)  
 / Site area: 6,800 sqm, floor space: 38,000 sqm  
**Investment:** Approx. €11.2m (hotel)  
**Implementation:** Hotel to be completed in December 2013

Sources: Leipzig Chamber of Commerce and Industry

## Contact

City of Leipzig  
Department of Economic Affairs and Employment  
Uwe Albrecht (Deputy Mayor)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5600

City of Leipzig  
Office for Economic Development  
Dr Michael Schimansky (Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5810

### AUTOMOTIVE & SUPPLIERS

City of Leipzig  
Office for Economic Development  
Konrad Kutter  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5828

### ENERGY & ENVIRONMENT

City of Leipzig  
Office for Economic Development  
Location Development/Marketing  
Thomas Lingk (Unit Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5859

Stadtwerke Leipzig GmbH (multi-utility)  
Raimund Otto (CEO)  
Thomas Prauße (Chairman, CEO)  
Eutritzscher Str. 17–19, 04105 Leipzig  
Tel: +49 (0)341 121 3333  
www.swl.de

UFZ Helmholtz Centre for Environmental  
Research GmbH  
Prof. Georg Teutsch (Scientific Director)  
Permoserstr. 15, 04318 Leipzig  
Tel: +49 (0)341 235 2242  
www.ufz.de

City of Leipzig  
Waste Management Service Organization  
Dr Frank Richter (Director)  
Geitheiner Str. 60, 04328 Leipzig  
Tel: +49 (0)341 657 1271  
www.stadtreinigung-leipzig.de

KWL GmbH (waterworks)  
Michael M. Theis, (CEO)  
Dr Ulrich Meyer (CEO)  
Johannisgasse 7/9, 04103 Leipzig  
Tel: +49 (0)341 9690  
www.wasser-leipzig.de

VNG AG (natural gas)  
Dr Karsten Heuchert (Chairman)  
Braunstr. 7, 04347 Leipzig  
Tel: +49 (0)4430  
www.vng.de

### FINANCE

City of Leipzig Tax Office I  
Udo Stiwi (Director)  
Wilhelm-Liebkecht-Platz 3–4, 04105 Leipzig  
Tel: +49 (0)341 5590  
www.finanzamt-leipzig-i.de

City of Leipzig Tax Office II  
Dethart von Normann (Director)  
Erich-Weinert-Str. 20, 04105 Leipzig  
Tel: +49 (0)341 5590  
www.finanzamt-leipzig-ii.de

### BUSINESS DEVELOPMENT

City of Leipzig  
Office for Economic Development  
Dr Michael Schimansky (Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5810

City of Leipzig  
Office for Urban Regeneration and Residential  
Development  
Karsten Gerkens (Head)  
Prager Str. 118–136, House C, 04317 Leipzig  
Tel: +49 (0)341 123 5410  
www.leipzig.de/stadtneuerung

City of Leipzig  
Office for Building Regulations and Listed Buildings  
Department of Heritage Conservation  
Dr Norbert Baron (Head)  
Prager Str. 118–136, House C, 04317 Leipzig  
Tel: +49 (0)341 123 5101

ugb business start-up centre/Office for  
Economic Development  
Andrea Auf der Masch, Kathrin Schwertfeger  
Karl-Heine-Str. 99, 04229 Leipzig  
Tel: +49 (0)341 491 2100  
www.ugb-leipzig.de

ugb business start-up centre/Sparkasse Leipzig  
Katrin Berger  
Humboldtstrasse 18, 04105 Leipzig  
Tel: +49 (0)341 986 3710  
www.ugb-leipzig.de

ERDF: West Leipzig  
City of Leipzig  
Office for Urban Regeneration and Residential  
Development  
Norbert Raschke  
Prager Str. 118–136, House C, 04317 Leipzig  
Tel: +49 (0)341 123 5512  
www.leipziger-westen.de

ERDF: Social City – East Leipzig  
City of Leipzig  
Office for Urban Regeneration and  
Residential Development  
Petra Hochtritt  
Prager Str. 118–136, House C, 04317 Leipzig  
Tel: +49 (0)341 123 5454  
www.leipziger-osten.de

Aufbauwerk Region Leipzig GmbH  
Silvana Rückert (CEO)  
Otto-Schill-Str. 1, 04109 Leipzig  
Tel: +49 (0)341 140 7790  
www.aufbauwerk-leipzig.com

### BUSINESS PARKS, COMMERCIAL ESTATES

City of Leipzig  
Office for Economic Development  
Location Development/Marketing  
Thomas Lingk (Unit Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5859

City of Leipzig  
Property Office  
Gudrun Unverferth (acting Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 3359

LGH Leipziger Gewerbehof GmbH & Co. KG  
(business parks, commercial estates)  
Mommensenstr. 6, 04329 Leipzig  
Personally liable partner:  
LGH Service GmbH  
Registered office: Leipzig  
Matthias Jähnig (CEO)  
Tel: +49 (0)341 259 7700  
www.lgh-leipzig.de

LEVG mbH & Co. Grundstücks KG  
Reinhard Wölpert (CEO)  
Deutscher Platz 4, 04103 Leipzig  
Tel: +49 (0)341 226000  
www.alte-messe-leipzig.de

### HEALTHCARE, BIOTECHNOLOGY, MEDICAL TECHNOLOGY AND LIFE SCIENCE

BIO CITY LEIPZIG  
BIO-NET LEIPZIG  
Technologietransfergesellschaft mbH  
Dr Gerald Böhm (CEO)  
Deutscher Platz 5, 04103 Leipzig  
Tel: +49 (0)341 212 0717  
www.bio-city-leipzig.de

City of Leipzig  
Office for Economic Development  
Trade Shows, Media, Logistics, Healthcare  
Brigitte Brück (Unit Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5841

City of Leipzig  
Health Office  
Dr Regine Krause-Döring (Head)  
Friedrich-Ebert-Str. 19a, 04109 Leipzig  
Tel: +49 (0)341 123 6800

### LARGE-SCALE INVESTMENT

City of Leipzig  
Department of Economic Affairs and Employment  
Uwe Albrecht (Deputy Mayor)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5600

City of Leipzig  
Department for Urban Development and Construction  
Dorothee Dubrau (Deputy Mayor)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 4800

### ARTS AND LEISURE

City of Leipzig  
Department of Culture and Arts  
Michael Faber (Deputy Mayor)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 4200

City of Leipzig  
Office for Cultural Affairs  
Susanne Kucharski-Huniat (Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 4280

Museum of City History  
Dr Volker Rodekamp (Director)  
Böttchergässchen 3, 04109 Leipzig  
Tel: +49 (0)341 965130  
www.leipzig.de/stadtmuseum

### INTERNATIONAL LEIPZIG

City of Leipzig  
European and International Relations  
Cooperation Office  
Dr Gabriele Goldfuss (Head)  
04092 Leipzig  
Tel: +49 (0)341 123 2032

Leipzig International School  
Roel Scheepens (Head)  
Könnerritzstr. 47, 04229 Leipzig  
Tel: +49 (0)341 421 0574  
www.intschool-leipzig.com

Anton Philipp Reclam School  
Dr Petra Trotte (Head)  
Tarostr. 4–6, 04103 Leipzig  
Tel: +49 (0)341 224 5790  
www.reclamgymnasium.de

### MEDIA & CREATIVITY

City of Leipzig  
Office for Economic Development  
Trade Shows, Media, Logistics, Healthcare  
Brigitte Brück (Unit Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5841

MDR (Central German Broadcasting)  
Dr Karola Wille (Director General)  
Kantstr. 71–73, 04275 Leipzig  
Tel: +49 (0)341 300 6201  
www.mdr.de

### LOGISTICS AND SERVICES

City of Leipzig  
Office for Economic Development  
Dr Michael Schimansky (Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5810

Leipzig-Halle Airport  
Dirk Näther (CEO)  
P.O.B. 1, 04029 Leipzig  
Tel: +49 (0)341 224 1159  
www.leipzig-halle-airport.de

LVB (local transport operator)  
Ronald Juhrs (CEO Equipment and Operations)  
Karl-Liebkecht-Str. 12  
04107 Leipzig  
Tel: +49 (0)341 4920  
www.lvb.de

City of Leipzig  
Transport and Civil Engineering Office  
Edeltraut Höfer (Head)  
Prager Str. 118–136, House C, 04317 Leipzig  
Tel: +49 (0)341 123 7641

Leipziger Messe GmbH – Leipzig Trade Fair  
Martin Buhl-Wagner (President and CEO)  
Messeallee 1, 04356 Leipzig  
Tel: +49 (0)341 6780  
www.leipziger-messe.de

Leipzig Tourismus und Marketing GmbH  
Volker Bremer (CEO)  
Richard-Wagner-Str. 1, 04109  
Tel: +49 (0)341 710 4260/4265  
www.ltm-leipzig.de

### EDUCATION AND SOCIAL AFFAIRS

City of Leipzig  
Department of Youth, Social Welfare Health  
and Education  
Prof. Thomas Fabian (Deputy Mayor)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 4300

City of Leipzig  
Office for Youth Services, the Family and Education  
Thomas Schmidt (Head)  
Naumburger Str. 26, 04229 Leipzig  
Tel: +49 (0)341 123 4640

"Lernen vor Ort" – local learning  
Dr Annika Gröger (Team Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 4771  
www.leipzig.de/lernen-vor-ort

Family Information Centre  
Dr Cornelia Pauschek, Leiterin  
Burgplatz 1, 04109 Leipzig  
Tel: +49 (0)341 123 2598  
www.leipzig.de/fib

### SPORT

City of Leipzig  
Department of Environment, Regulation and Sport  
Heiko Rosenthal (Deputy Mayor)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 3500

Leipzig Sports Federation  
Michael Mamzed (Secretary)  
Goyastr. 2d, 04105 Leipzig  
Tel: +49 (0)341 980 9640  
www.ssb-leipzig.de

### LAND

City of Leipzig  
Property Office  
Gudrun Unverferth (acting Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 3359

City of Leipzig  
City Planning Office  
Jochem Lunebach (Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 4829

LESG mbH (development of building land)  
Ralf-Dieter Claus (Commercial Manager)  
Alfons Huwe (Technical Manager)  
Salomonstr. 21, 04103 Leipzig  
Tel: +49 (0)341 992 7750  
www.lesg.de

### HIGHER EDUCATION, RESEARCH

Universität Leipzig  
Prof. Beate Schücking (Rector)  
Ritterstr. 26, 04109 Leipzig  
Tel: +49 (0)341 973 0000  
www.uni-leipzig.de

HTWK University of Applied Sciences  
Prof. Markus Krabbes (acting Rector)  
Karl-Liebkecht-Str. 132, 04277 Leipzig  
Tel: +49 (0)341 30760  
www.htwk-leipzig.de

HHL Leipzig Graduate School of Management  
Prof. Andreas Pinkwart (Dean)  
Jahnallee 59, 04109 Leipzig  
Tel: +49 (0)341 985160  
www.hhl.de

### BUSINESS AND EMPLOYMENT

IHK – Leipzig Chamber of Commerce and Industry  
Wolfgang Topf (President)  
Dr Thomas Hofmann (Managing Director)  
Goerdeler Ring 5, 04109 Leipzig  
Tel: +49 (0)341 12670  
www.leipzig.ihk.de

Handwerkskammer –  
Chamber of Small Industries and Skilled Trades  
Ralf Scheler (President)  
Dresdner Str. 11/13, 04103 Leipzig  
Tel: +49 (0)341 21880  
www.hwk-leipzig.de

City of Leipzig  
Office for Employment Policy  
Dr Heike von der Bruck (Head)  
Neues Rathaus, 04092 Leipzig  
Tel: +49 (0)341 123 5870

Saxon Employers' Association  
Hartmut Bunsen (President)  
Rieser Str. 72–74, 04328 Leipzig  
Tel: +49 (0)341 257 9120  
www.uv-sachsen.org

BVMW –  
German Association of Medium-Sized Businesses  
Alexander Lohse (Regional Head)  
Giesserstrasse 18, 04229 Leipzig  
Tel: +49 (0)341 215 8480  
www.bvmw.de

Gemeinsam für Leipzig e.V.  
Dr Mathias Reuschel (President)  
Waldstrasse 52/54, 04105 Leipzig  
Tel: +49 (0)341 230 5292  
www.gemeinsam-fuer-leipzig.de

Junior Chamber Leipzig  
Matti Kawecki  
Leipzig Chamber of Commerce and Industry  
Goerdelerring 5, 04109 Leipzig  
Tel: +49 (0)341 1267 1107  
www.wj-leipzig.de

Leipzig Employment Agency  
Elke Griese (Director)  
Georg-Schumann-Str. 150  
04159 Leipzig  
Tel: +49 (0)341 9130  
www.arbeitsagentur.de

Jobcenter Leipzig  
Dr Simone Simon (CEO)  
Georg-Schumann-Str. 150, 04159 Leipzig  
Tel: +49 (0)341 9131 0705  
www.leipzig.de/arge

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#### Responsible for content

Uwe Albrecht  
Deputy Mayor of Economic Affairs  
and Employment

#### Edited by

Dr Michael Schimansky (AfW)  
Thomas Lingk (AfW)  
Kerstin Baderschneider (AfW)

#### Written by

Kerstin Baderschneider (AfW)  
Dr Helge-Heinz Heinker

#### Statistics

Andreas Martin, Office for Statistics  
and Elections  
René Schumann, Leipzig Chamber  
of Commerce and Industry  
Kerstin Baderschneider, AfW  
Jens Sommer-Ulrich, AfW

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Chris Abbey

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Office for Economic Development  
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Germany  
Tel: +49 (0) 123 5859  
Email: wirtschaft@leipzig.de  
www.leipzig.de

#### Photos

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WorldSkills GmbH 7 top, 38, 54 top, bottom,  
55 (5)  
Zoo Leipzig 43 top, 75 bottom

**City of Leipzig**

Department of Economic Affairs and Labour

Uwe Albrecht – Deputy Mayor

Neues Rathaus

04092 Leipzig

Tel: +49 (0) 341 123 5600

Email: [wirtschaft@leipzig.de](mailto:wirtschaft@leipzig.de)

[www.leipzig.de](http://www.leipzig.de)